DRAFT

RATE STUDY UPDATE

Water, Wastewater and Environmental Resources Divisions

B&V PROJECT NO. 169528

PREPARED FOR

City of Oxnard, CA



Table of Contents

| Introduction | 5 |
|--|-----|
| Background | 5 |
| Purpose | 6 |
| Scope of Work | 6 |
| Disclaimer | 6 |
| Water Rate Study | 8 |
| Revenue and Revenue Requirements | 8 |
| Customer and Water Usage Projections | 8 |
| Revenue Projections | 9 |
| Operation and Maintenance Projections | 11 |
| Capital Improvement Program | 14 |
| Capital Fund Financing | 14 |
| Operating Fund Financing | 15 |
| Summary of Revenues, Expenditures, and Obligations | 18 |
| Test Year Revenue Requirements | 19 |
| Cost Of Service Allocations | 19 |
| Functional Cost Components | 20 |
| Allocation to Cost Components | 21 |
| Units of Service | 25 |
| Cost of Service Allocations | 28 |
| Proposed Rate Adjustments | 32 |
| Existing Rates | 32 |
| Proposed Rates | 32 |
| Revenue Sufficiency | 33 |
| Wastewater Rate Study | 35 |
| Revenue and Revenue Requirements | 35 |
| Customer Usage Projections | 35 |
| Revenue Projections | 37 |
| Operation and Maintenance Projections | 39 |
| Capital Improvement Program | 42 |
| Capital Fund Financing | 45 |
| Operating Fund Financing | 46 |
| Summary of Revenues, Expenditures, and Obligations | 48 |
| Test Year Revenue Requirements | 49 |
| Cost Of Sarvice Allocations | 1.0 |

| Functional Cost Components | 50 |
|---|--------------|
| Allocation to Cost Components | 51 |
| Units of Service | 55 |
| Cost of Service Allocations | 56 |
| Proposed Rate Adjustments | 61 |
| Existing Rates | 61 |
| Proposed Rates | 61 |
| Revenue Sufficiency | 64 |
| Environmental Resources Rate Study | 65 |
| Revenue and Revenue Requirements | 65 |
| Customer Usage Projections | 65 |
| Revenue Projections | 69 |
| Operation and Maintenance Projections | 73 |
| Capital Improvement Program | 75 |
| Capital Fund Financing | 76 |
| Operating Fund Financing | 77 |
| Summary of Revenues, Expenditures, and Ol | oligations80 |
| Test Year Revenue Requirements | 81 |
| Cost Of Service Allocations | 81 |
| Functional Cost Components | 82 |
| Allocation to Cost Components | 82 |
| Units of Service | 89 |
| Cost of Service Allocations | 92 |
| Proposed Rate Adjustments | 101 |
| Existing Rates | 101 |
| Proposed Rates | 101 |
| Revenue Sufficiency | 106 |
| | |

LIST OF TABLES

| Table 1 | Average Number of Bills | 8 |
|----------|---|----|
| Table 2 | Projected Billed Volume | 9 |
| Table 3 | Existing Rates (Effective February 13, 2012) | 10 |
| Table 4 | Revenue under Existing Rates | 11 |
| Table 5 | Operation and Maintenance Expenses | 12 |
| Table 6 | Capital Improvement Program | 14 |
| Table 7 | CIP Financing Plan | 15 |
| Table 8 | Operating Fund Financing Plan | 16 |
| Table 9 | Total Costs to be Recovered From Rates for TY 12/13 | 20 |
| Table 10 | Allocation of O&M to Functional Cost Components (in \$000s) | 22 |
| Table 11 | Allocation of Net Capital Costs to Functional Cost Components (in \$000s) | 26 |
| Table 12 | Units of Service for TY 12/13 | |
| Table 13 | Unit Costs of Service | |
| Table 14 | Allocation of COS to Customer Classes | 30 |
| Table 15 | Comparison of Adjusted COS with Revenues under Existing Rates | 32 |
| Table 16 | Proposed Rates for TY 12/13 (Effective August 2012) | 33 |
| Table 17 | Revenues under Proposed Rates for TY 12/13 (Effective August 2012) | 34 |
| Table 18 | Average Number of Accounts | |
| Table 19 | EDUs, Billed Volume and Strength | 36 |
| Table 20 | Existing Rates (Effective July 2010) | 38 |
| Table 21 | Revenues under Existing Rates | |
| Table 22 | Operation and Maintenance Expenses | 40 |
| Table 23 | Capital Improvement Program | 43 |
| Table 24 | CIP Financing Plan | 45 |
| Table 25 | Operating Fund Financing Plan | 46 |
| Table 26 | Total Costs to be Recovered from Rates | 50 |
| Table 27 | Allocation of O&M to Functional Cost Components | 52 |
| Table 28 | Allocation of Net Capital Costs to Functional Cost Components | 54 |
| Table 29 | Units of Service for TY 12/13 | 55 |
| Table 30 | Unit Costs of Services | 57 |
| Table 31 | Allocation of COS to Customer Classes | 58 |
| Table 32 | Comparison of Adjusted COS with Revenues under Existing Rates | 61 |
| Table 33 | Proposed Rates for TY 12/13 (Effective August 2012) | 62 |
| Table 34 | Proposed Rates for TY 12/13 (Effective January 2013) | 63 |

| Table 35 | Revenues under Proposed Rates for TY 12/13 (Effective January 2013) | 64 |
|----------|---|-----|
| Table 36 | Average Number of Residential and Commercial Units and Industrial Pickups | 65 |
| Table 37 | Existing Rates (Effective January 2011) | |
| Table 38 | Revenue under Existing Rates | |
| Table 39 | Operation and Maintenance Expenses | |
| Table 40 | Capital Improvement Program | 76 |
| Table 41 | CIP Financing Plan | |
| Table 42 | Operating Fund Financing Plan | 78 |
| Table 43 | Total Costs to be Recovered from Rates | 81 |
| Table 44 | Allocation of O&M Expense to Functional Cost Components | 83 |
| Table 45 | Allocation of Net Capital Costs to Functional Cost Components | 88 |
| Table 46 | Units of Service for TY 12/13 | 89 |
| Table 47 | Unit Costs of Service | 93 |
| Table 48 | Allocation of COS to Customer Classes | 94 |
| Table 49 | Comparison of Allocated COS with Revenues under Existing Rates | 101 |
| Table 50 | Proposed Rates for TY 12/13 (Effective August 2012) | 102 |
| Table 51 | Proposed Rates (Effective January 2013) | 104 |
| Table 52 | Revenues under Proposed Rates for TY 12/13 | 106 |

iv MAY 2012

Introduction

This report was prepared for the City of Oxnard (City) to document the update of a multi-year financial plan, the cost of service analysis and the design of a rate structure for the City's Water, Wastewater, and Environmental Resources (ER) Divisions. The specific goals of the study were to:

- Review and evaluate existing policies and procedures affecting utility rates;
- Evaluate the adequacy of projected revenues under existing rates to meet projected revenue requirements;
- Develop a sound financial plan for the Water, Wastewater, and ER Divisions covering a ten-year study period for both ongoing operations and planned capital improvements;
- Allocate projected Fiscal Year 2012-2013 (FY 12/13) revenue requirements to the various customer class in accordance with the respective service requirements; and
- Develop a suitable rate schedule that produces revenues adequate to meet financial needs while recognizing customer costs of service and local and state policy considerations such as Proposition 218 and Senate Bill x7-7 (SBx7-7).

BACKGROUND

The City of Oxnard is located in western Ventura County, approximately 65 miles northwest of Los Angeles. The City is the largest city in the Ventura County with a population of roughly 198,000 (2010 US Census). The City owns and operates three self-supporting enterprises: Water, Wastewater, and Environmental Resources.

The Water Enterprise (Water) serves residential, commercial, industrial, and agricultural customers by providing potable water. To serve its customers, Water obtains water from two primary sources: local groundwater and from the Metropolitan Water District of Southern California through United Water and Calleguas Municipal Water District. It is anticipated that in 2012-2013, the City will begin producing recycled water for non-potable uses. Furthermore, Water owns and maintains an 18.6 million gallons per day (MGD) water treatment facility along with water storage facilities, supplemental facilities, booster pumping stations, and pipelines.

The Wastewater Enterprise (Wastewater) serves its customers by providing collection and treatment wastewater services. Wastewater owns and operates a regional wastewater treatment facility along with a collection system to serve all sanitary and storm runoff needs. The treatment facility, located in Oxnard, serves as regional treatment facility handling sanitary waste from the City of Port Hueneme and the U.S. Naval Base. The accompanying wastewater collection system is composed of pipeline, manholes, and other access structures.

The Environmental Resources Enterprise (ER) serves its customers by providing solid waste and recycling handling services. ER owns and operates a regional handling, recycling, and transfer station to serve the City and the surrounding communities. The Material Recovery Facility (MRF), located in Oxnard, separates solid waste, recyclables, and yard waste and then transfers it to local landfills. In addition, ER maintains a fleet of commercial vehicles for collection and disposal of waste and recyclables.

PURPOSE

The purpose of this report is to present the findings obtained from Black & Veatch Corporation's (Black & Veatch's) study of the Water, Wastewater, and ER Division's rate structure and alternatives, financing, and capital needs. The study develops a financial plan that projects operating revenue, expenses and capital financing costs for the City's Enterprise Funds over a ten-year planning period ending June 30, 2021. As part of the plan, future revenues under existing rates, operation and maintenance expense, principal and interest expense on bonded debt, and capital improvement requirements are considered. Annual projections of customers, water use, revenues, and expenditures have been made using historical data and estimates based on SBx7-7 requirements for the next ten years.

SCOPE OF WORK

Black & Veatch was retained by the City to update its 2009 cost of service and rate study on all three of its enterprises. The results of a study of the projected revenues, revenue requirements, costs of service, and rates for water service are presented herein. For purposes of this report, the study period is the ten fiscal years beginning July 1, 2011 and ending June 30, 2021. For this report, reference to the study period (Study Period) focuses on the period between July 1, 2011 and June 30, 2016. Based on Proposition 218, rates cannot be set in excess of 5-year increments. Unless otherwise noted, references in this report to a specific year are for the City's year ending June 30. To avoid confusion between calendar and fiscal years, the term FY refers to the year beginning July 1 and ending June 30. Revenues and revenue requirements for the study period were projected based on a review of historical factors and the Water Division's operating and capital budgets and financial policies. The study of revenue requirements recognizes projected operation and maintenance (O&M) expense, establishment and/or maintenance of reserve funds, and capital financing requirements. Capital financing requirements include payments on outstanding bond issues as well as capital improvement expenditures met from annual revenues and available reserve funds.

The Water Division's costs of service were allocated to customer classes utilizing a cost causative approach endorsed by the American Water Works Association (AWWA) M1 and the Water Environment Federation (WEF) wastewater charges manuals. This allocation methodology produces cost of service allocations recognizing the projected customer service requirements for the City. Proposed rates are designed in accordance with allocated cost of service and local policy considerations. The extent to which the existing rate structure recovers revenues from customer classes in accordance with cost of service allocations is also evaluated.

DISCLAIMER

In conducting our study, we reviewed the books, records, agreements, capital improvement programs, and customer sales and financial projections of the Water, Wastewater, and ER Divisions as we deemed necessary to express our opinion of the operating results and projections. While we consider such books, records, documents, and projections to be reliable, Black & Veatch has not verified the accuracy of these documents.

The projections set forth in this report below are intended as "forward-looking statements". In formulating these projections, Black & Veatch has made certain assumptions with respect to conditions, events, and circumstances that may occur in the future. The methodology utilized in performing the

analyses follows generally accepted practices for such projections. Such assumptions and methodologies are reasonable and appropriate for the purpose for which they are used. While we believe the assumptions are reasonable and the projection methodology valid, actual results may differ materially from those projected, as influenced by the conditions, events, and circumstances that actually occur. Such factors may include the City's ability to execute the capital improvement program as scheduled and within budget, regional climate and weather conditions affecting the demand for water, and adverse legislative, regulatory or legal decisions (including environmental laws and regulations) affecting the ability of any of the Divisions' ability to manage the system and meet water quality, waste discharge, and / or other regulatory or environmental requirements.

Water Rate Study

REVENUE AND REVENUE REQUIREMENTS

To meet the costs associated with providing water services to its customers, the Water Division derives revenue from a variety of sources including water user charges, connection fees, interest earned from the investment of available funds, meter installation fees, late penalties, and other miscellaneous revenues. The level of future revenue generated in the study is projected through a combination of an analysis of historical and future system growth in terms of number of accounts and water consumption.

With revenue derived from the various sources, the Water Division meets the cash requirements of operation and maintenance (O&M); principal, interest, and reserve payments on revenue and other bond indebtedness; and recurring annual capital expenditures for replacements, system betterments, and extensions not debt financed. Operation and maintenance expenses are those expenditures necessary to maintain the system in good working order. Routine annual capital expenditures, which include equipment replacements, consist of recurring annual replacements, minor extensions, and betterments which are normally revenue financed. Other capital costs include principal and interest payments, bond covenant-required payments, and cash financed capital improvements.

Customer and Water Usage Projections

To forecast revenue, customer bills and billed water sales volume needs to be determined within Water's service area. Growth is incorporated into the equation by projecting the number of bills as shown in Table 1.

Table 1 Average Number of Bills

| | BUDGET YR | PROJECTED | | | | |
|---------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--|
| Customer Class | FY 11/12 (bills) | FY 12/13 (bills) | FY 13/14 (bills) | FY 14/15 (bills) | FY 15/16 (bills) | |
| Single Family Residential | 397,700 | 397,700 | 397,700 | 397,700 | 401,676 | |
| Multi-Family Residential | 24,497 | 24,497 | 24,497 | 24,497 | 24,619 | |
| Commercial/Institutional | 43,091 | 43,091 | 43,091 | 43,091 | 43,522 | |
| Industrial | 1,900 | 1,900 | 1,900 | 1,900 | 1,900 | |
| Irrigation | 12,149 | 12,149 | 12,149 | 12,149 | 12,393 | |
| Ocean View | 610 | 610 | 610 | 610 | 623 | |
| Construction | 2,864 | 2,864 | 2,864 | 2,864 | 2,864 | |
| Recycled Water | 0 | 480 | 8,640 | 10,044 | 11,448 | |
| Private Firelines | 9,491 | 9,491 | 9,491 | 9,491 | 9,586 | |
| Total | 492,302 | 492,782 | 500,942 | 502,346 | 508,631 | |

Based on discussions with City staff, the customer bill growth is estimated to increase from 492,302 in FY 11/12 to 508,631 in FY 15/16. This represents an average 5-year growth rate of less than 1 percent per year. The majority of the growth is expected to come from residential with new development on the outer edge of the City.

Using the projected number of bills and historical water usage patterns per customer class, the projected water sales volumes for Water were derived as shown in Table 2. Black & Veatch had several years of detailed information and thus historical patterns of customer water usage were determined. We recommend that as updated detailed information becomes available, Water should continue to average consumption levels by customer class to help normalize the effects of abnormal weather conditions. Using FY 10/11 water usage benchmarks, the projected water sales volumes are anticipated to increase as shown in Table 2. In FY 12/13, Water anticipates an increase of 1,524,600 hundred cubic feet (ccf) of water sales volume that will be produced by the Groundwater Recovery Enhancement and Treatment (GREAT) Program. Phase I of the GREAT will be completed in the late 2012/early 2013

Table 2 Projected Billed Volume

| | BUDGET YR | PROJECTED | | | | |
|---------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--|
| Customer Class | FY 11/12 (ccf) | FY 12/13 (ccf) | FY 13/14 (ccf) | FY 14/15 (ccf) | FY 15/16 (ccf) | |
| Single Family Residential | 4,404,600 | 4,404,600 | 4,404,600 | 4,404,600 | 4,448,600 | |
| Multi-Family Residential | 1,739,800 | 1,739,800 | 1,739,800 | 1,739,800 | 1,748,400 | |
| Commercial/Institutional | 1,492,900 | 1,492,900 | 1,492,900 | 1,492,900 | 1,507,900 | |
| Industrial | 510,200 | 510,200 | 510,200 | 510,200 | 510,200 | |
| Irrigation | 1,210,100 | 1,210,100 | 1,210,100 | 1,210,100 | 1,234,400 | |
| Ocean View | 442,300 | 442,300 | 442,300 | 442,300 | 451,700 | |
| Construction | 1,700 | 1,700 | 1,700 | 1,700 | 1,700 | |
| Recycled Water | 0 | 1,524,600 | 2,178,000 | 3,049,200 | 3,049,200 | |
| Total | 9,801,600 | 11,326,200 | 11,979,600 | 12,850,800 | 12,952,100 | |

Revenue Projections

Water generates revenue from water sales, meter installations, turn-on charges and other miscellaneous charges. Since revenue generated outside of water sales are not subject to rate increases, we have excluded them from this portion of the analysis. These additional revenue sources are incorporated later in the cash flow portion of the report.

Water's water sales are composed of two parts, a monthly service charge and a commodity charge. The monthly service charge is an amount based on meter size that is designed to recover fixed costs which do not vary with the volume of water used by a customer such as meter reading, customer billing, and debt service. The commodity charge is an amount based on units of consumption which is measured by

the number of hundred cubic feet of water consumed during the billing cycle. Included in the commodity charge are the costs associated with water purchases. In addition, Water carefully monitors and adjusts its rates as a result of increases imposed by the Metropolitan Water District (MWD), Calleguas Municipal Water District (CMWD), and United Water Conservation District (United) for purchased water. Table 3 summarizes the City's current water rates for all customer classes.

Table 3 Existing Rates (Effective February 13, 2012)

| COMMODITY CHARGES (\$/CCF) | | | | | | | | |
|------------------------------|--------|---|--------|---|--------|----------------------|--------|--|
| Single F | amily | Multi-Family | | Commercial / Institutional / Industrial / Fireline / Landscape Irrigation | | Metered Construction | | |
| Rate Block | Charge | Rate Block | Charge | Rate Block | Charge | Rate Block | Charge | |
| 0 - 6 | \$2.54 | 0 - 17 | \$2.07 | 0 - 17 | \$2.07 | 0 - 13 | \$4.17 | |
| 7 - 12 | \$2.82 | 18 - 32 | \$2.31 | 18 - 32 | \$2.31 | 14 - 23 | \$4.61 | |
| Over 12 | \$3.95 | Over 32 | \$3.44 | Over 32 | \$3.44 | Over 23 | \$6.90 | |
| Recycled Wat Potable Wate | | Recycled Water in Lieu of Potable Water - Irrigation | | Ocean View Residential / Commercial / Institutional / Industrial | | | | |
| Rate Block | Charge | Rate Block | Charge | Rate Block | Charge | | | |
| 0 - 13 | \$1.76 | 0 - 17 | \$1.76 | 0 - 17 | \$2.07 | | | |
| 14 - 23 | \$1.96 | 18-32 | \$1.96 | 18-32 | \$2.31 | | | |
| Over 23 | \$2.93 | Over 32 | \$2.93 | Over 32 | \$3.44 | | | |

Ocean View Agricultural Irrigation rate is \$0.90/ccf for all consumption

| | MONTHLY SERVICE CHARGE (\$/month) | | | | | | | | |
|------------|-----------------------------------|--------------|---|--------------|----------|---------------------------|------------|--|--|
| Meter Size | Single Family | Multi-Family | Commercial / Institutional / Industrial | Construction | Fireline | Unmetered Construction | Ocean View | | |
| 3/4" | \$13.88 | \$11.84 | \$9.57 | | \$1.47 | \$6.90 | \$9.57 | | |
| 1" | \$21.88 | \$18.66 | \$14.72 | \$24.38 | \$2.54 | \$10.15 | \$14.72 | | |
| 1.5" | \$40.48 | \$34.01 | \$26.55 | | \$4.86 | \$15.45 | \$26.55 | | |
| 2" | \$67.52 | \$52.70 | \$41.26 | | \$7.82 | \$20.28 | \$41.26 | | |
| 3" | \$137.88 | \$118.39 | \$88.26 | \$82.04 | \$17.24 | \$25.52 | \$88.26 | | |
| 4" | \$234.04 | \$192.43 | \$150.94 | | \$29.48 | \$30.75 | \$150.94 | | |
| 6" | \$485.55 | \$402.57 | \$308.95 | | \$61.48 | \$41.21 | \$308.95 | | |
| 8" | \$697.48 | \$578.39 | \$450.70 | | \$88.44 | \$51.68 | \$450.70 | | |
| 10" | \$1,122.71 | \$930.76 | \$714.61 | | \$142.55 | \$62.14 | \$714.61 | | |

Incorporating the existing water rates with the customer usage projections, water sales revenue under existing rates is tabulated as shown in Table 4. The anticipated revenue generated is expected to increase from \$39,386,000 in FY 11/12 to \$39,779,300 in FY 15/16. In 2012, when Phase I of the GREAT Program is fully functional, a portion of potable water sales will be replaced recycled water sales. Recycled water will be used primarily to meet landscape irrigation needs for parks, schools and golf courses, and the River Park development. For FY 12/13, the City anticipates that revenues from recycled water sales in addition to MWD long range planning credits will offset projected recycled water system operational costs.

Table 4 Revenue under Existing Rates

| | BUDGET YR | PROJECTED | | | |
|---------------------------|--------------|--------------|--------------|--------------|--------------|
| Customer Class | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 |
| Single Family Residential | \$19,179,300 | \$19,179,300 | \$19,179,300 | \$19,179,300 | \$19,370,900 |
| Multi-Family Residential | \$5,752,700 | \$5,752,700 | \$5,752,700 | \$5,752,700 | \$5,780,900 |
| Commercial/Institutional | \$7,625,600 | \$7,625,600 | \$7,625,600 | \$7,625,600 | \$7,701,900 |
| Industrial | \$1,790,000 | \$1,790,000 | \$1,790,000 | \$1,790,000 | \$1,790,000 |
| Irrigation | \$4,118,100 | \$4,118,100 | \$4,118,100 | \$4,118,100 | \$4,200,900 |
| Ocean View | \$489,400 | \$489,400 | \$489,400 | \$489,400 | \$499,800 |
| Construction | \$22,200 | \$22,200 | \$22,200 | \$22,200 | \$22,200 |
| Private Firelines | \$408,700 | \$408,700 | \$408,700 | \$408,700 | \$412,700 |
| Recycled Water | | \$1,757,600 | \$3,701,200 | \$5,342,800 | \$5,342,800 |
| Total | \$39,386,000 | \$41,143,600 | \$43,087,200 | \$44,728,800 | \$45,122,100 |

Operation and Maintenance Projections

In order to adequately adjust rates, it is necessary to project operation and maintenance (O&M) expenses. Summarized in Table 5 are Water's projected O&M expenditures. These expenditures include costs related to personnel, contract services, operating supplies, utilities and general administrative. The forecasted expenditures are based Black & Veatch and City staff's expertise and knowledge. The table to the right summarizes key assumptions for inflation rates used in the O&M expense projections. No escalation factor is applied to imported water sources because these cost

- Personnel Services: 2% every year
- Operating Supplies: 2% beginning FY 14/15
- Maintenance: 4% beginning in FY 14/15
- Utilities: 3% (FY 12/13 and FY 13/14), then 5%
- G&A: 2% (FY 12/13 and FY 13/14), then 5%

increases are handled through the City's pass-through ordinance. The levels of adjustment illustrated on the right are consistent with recent increases seen throughout the area. Total O&M (less capital outlay

and the Infrastructure Use Fee) is projected to increase from \$29,494,200 in FY 11/12 to \$37,304,900 in FY 15/16.

Table 5 Operation and Maintenance Expenses

| | BUDGET YR | PROJECTED | | | | | |
|------------------------------|--------------|------------------|--------------|--------------|--------------|--|--|
| DESCRIPTION | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | | |
| | Proc | luction (Div 01) | | | | | |
| Salaries and Wages | \$640,700 | \$653,400 | \$666,600 | \$679,900 | \$693,500 | | |
| Contractual Services | \$130,000 | \$130,000 | \$132,600 | \$135,300 | \$138,000 | | |
| Operating Supplies | | | | | | | |
| Water Acquisition-UMCD | \$4,634,920 | \$4,634,900 | \$4,727,600 | \$4,822,200 | \$4,918,600 | | |
| Water Acquisition-CMWD | \$12,800,000 | \$12,800,000 | \$13,056,000 | \$13,317,100 | \$13,583,400 | | |
| Water Acquisition-City | \$906,000 | \$906,000 | \$924,100 | \$942,600 | \$961,500 | | |
| Desalter Treatment Costs | \$0 | \$1,876,400 | \$1,876,400 | \$1,876,400 | \$1,876,400 | | |
| All Other Operating Supplies | \$449,980 | \$450,000 | \$459,000 | \$468,100 | \$477,500 | | |
| Utilities | \$460,000 | \$473,800 | \$497,500 | \$522,400 | \$548,500 | | |
| General and Administrative | \$111,200 | \$113,400 | \$119,100 | \$125,100 | \$131,400 | | |
| Total Production | \$20,132,800 | \$22,037,900 | \$22,458,900 | \$22,889,100 | \$23,328,800 | | |
| | Distr | ibution (Div 02) | | | | | |
| Salaries and Wages | \$1,488,800 | \$1,518,100 | \$1,548,100 | \$1,578,600 | \$1,609,600 | | |
| Contractual Services | \$50,000 | \$50,000 | \$51,000 | \$52,000 | \$53,000 | | |
| Operating Supplies | \$120,000 | \$120,000 | \$122,400 | \$124,800 | \$127,300 | | |
| General and Administrative | \$60,200 | \$61,400 | \$64,500 | \$67,700 | \$71,100 | | |
| Total Distribution | \$1,719,000 | \$1,749,500 | \$1,786,000 | \$1,823,100 | \$1,861,000 | | |
| | Me | tering (Div 03) | | | | | |
| Salaries and Wages | \$1,094,200 | \$1,116,000 | \$1,138,300 | \$1,161,000 | \$1,184,200 | | |
| Contractual Services | \$20,000 | \$20,000 | \$20,400 | \$20,800 | \$21,200 | | |
| Operating Supplies | \$390,000 | \$390,000 | \$397,800 | \$405,700 | \$413,800 | | |
| Total Metering | \$1,504,200 | \$1,526,000 | \$1,556,500 | \$1,587,500 | \$1,619,200 | | |
| Procurement (Div 10) | | | | | | | |
| Salaries and Wages | \$522,400 | \$532,300 | \$542,300 | \$552,500 | \$563,000 | | |
| Contractual Services | \$813,000 | \$813,000 | \$829,300 | \$845,900 | \$862,900 | | |

| | BUDGET YR | PROJECTED | | | | | | |
|-------------------------------|--------------|-------------------|--------------|--------------|--------------|--|--|--|
| DESCRIPTION | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | | | |
| Operating Supplies | \$65,000 | \$65,000 | \$66,300 | \$67,600 | \$68,900 | | | |
| Utilities | \$59,000 | \$60,800 | \$63,800 | \$67,000 | \$70,400 | | | |
| General and Administrative | \$2,753,500 | \$2,759,500 | \$2,889,300 | \$3,025,700 | \$3,168,800 | | | |
| Repairs and Maintenance | \$433,600 | \$433,600 | \$450,900 | \$468,900 | \$487,700 | | | |
| Total Procurement | \$4,646,500 | \$4,664,200 | \$4,841,900 | \$5,027,600 | \$5,221,700 | | | |
| | Conservation | on / Outreach (Di | v 11) | | | | | |
| Salaries and Wages | \$227,400 | \$231,900 | \$236,500 | \$241,300 | \$246,100 | | | |
| Contractual Services | \$25,000 | \$25,000 | \$25,500 | \$26,000 | \$26,500 | | | |
| Operating Supplies | \$30,000 | \$30,000 | \$30,600 | \$31,200 | \$31,800 | | | |
| General and Administrative | \$584,300 | \$595,600 | \$624,800 | \$655,400 | \$687,500 | | | |
| Total Conservation / Outreach | \$866,700 | \$882,500 | \$917,400 | \$953,900 | \$991,900 | | | |
| | Ocea | ın View (Div 12) | | | | | | |
| Operating Supplies | \$443,100 | \$443,100 | \$443,100 | \$443,100 | \$443,100 | | | |
| Total Ocean View | \$443,100 | \$443,100 | \$443,100 | \$443,100 | \$443,100 | | | |
| | Public Ir | nformation (Div 4 | 5) | | | | | |
| Salaries and Wages | \$132,400 | \$135,100 | \$137,800 | \$140,500 | \$143,200 | | | |
| Contractual Services | \$23,900 | \$23,900 | \$24,400 | \$24,900 | \$25,400 | | | |
| Operating Supplies | \$10,400 | \$10,500 | \$10,700 | \$10,900 | \$11,100 | | | |
| General and Administrative | \$11,400 | \$11,600 | \$12,200 | \$12,900 | \$13,600 | | | |
| Repairs and Maintenance | \$3,800 | \$3,900 | \$4,100 | \$4,300 | \$4,500 | | | |
| Total Public Information | \$181,900 | \$185,000 | \$189,200 | \$193,500 | \$197,800 | | | |
| Total O&M Expense (Fund 601) | \$29,494,200 | \$31,488,200 | \$32,193,000 | \$32,917,800 | \$33,663,500 | | | |
| Recycled Water | | | | | | | | |
| Salaries and Wages | \$0 | \$1,750,000 | \$3,500,000 | \$3,570,000 | \$3,641,400 | | | |
| Total Recycled Water | \$ <i>0</i> | \$1,750,000 | \$3,500,000 | \$3,570,000 | \$3,641,400 | | | |
| Total O&M Expense (ALL) | \$29,494,200 | \$33,238,200 | \$35,693,000 | \$36,487,800 | \$37,304,900 | | | |

Capital Improvement Program

While O&M expenses cover day-to-day operations, Water incurs additional capital expenditures to replace existing water facilities or installed new facilities for planned future growth. As a result, Water has developed a long-term Capital Improvement Program (CIP) that identifies future water facilities needs. The CIP shown in Table 6 is for FY 12/13 through FY 15/16 and consists of capital improvement projects anticipated to be designed and constructed during the study period.

Table 6 Capital Improvement Program

| | | | PROJECTED | | |
|--|-----------------|-----------------|--------------|--------------|--------------|
| DESCRIPTION | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | TOTAL |
| | Water Utility C | apital Improve | ments | | |
| Blending Station No.2 Rehab | \$0 | \$0 | \$0 | \$597,100 | \$597,100 |
| Hydraulic Improvements | \$0 | \$3,713,200 | \$5,852,700 | \$4,537,400 | \$14,103,300 |
| Communication Tower | \$250,000 | \$0 | \$0 | \$0 | \$250,000 |
| Blending Station No. 3 Desalter | \$0 | \$0 | \$450,200 | \$5,970,200 | \$6,420,400 |
| Hansen Computer Upgrade | \$0 | \$0 | \$222,900 | \$236,500 | \$459,400 |
| Subtotal Water Projects | \$250,000 | \$3,713,200 | \$6,525,800 | \$11,341,200 | \$21,830,200 |
| Asset Management Projects | \$3,025,000 | \$3,209,300 | \$5,683,800 | \$6,030,000 | \$17,948,100 |
| Recy | cled Water Cap | oital Improveme | ent Projects | | |
| Recycled Water Distribution - Phase 1B | \$0 | \$2,000,000 | \$2,000,000 | \$2,000,000 | \$6,000,000 |
| Recycled Water Customer Retrofits | \$0 | \$500,000 | \$250,000 | \$250,000 | \$1,000,000 |
| Subtotal Recycled Water Projects | \$0 | \$2,500,000 | \$2,250,000 | \$2,250,000 | \$7,000,000 |
| Total CIP without Asset Management | \$250,000 | \$6,213,200 | \$8,775,800 | \$13,591,200 | \$28,830,200 |

From FY 12/13 through FY 15/16, Water is projecting expenditures of \$28,830,200 in water and recycled water capital improvement projects, which include capital and replacement. Over the 10-yr planning period, the City is expecting a total of \$158,959,000 of capital projects. As part of the financial plan analyses, an annual inflation allowance of 3 percent beginning in FY 13/14 was included in the above capital improvement project costs.

Capital Fund Financing

A proposed financing plan for the Water's CIP is shown in Table 7. Financing for the CIP is anticipated to come from a combination of funds on hand, transfers from water sales revenues derived from rates, grants, and bond proceeds. Water currently maintains a capital fund that is used to finance CIP projects as well as to separate the commingling of rate and connection funds. The capital fund generates revenue from capital facility charges, water resource development fees, developer connection fees,

transfers and debt proceeds. With new development in City slowing dramatically, Water will depend on rate revenue and bond proceeds to execute planned CIP projects. It is anticipated that during the study period, the Water Enterprise will received payment from the Wastewater and ER for prior loans.

Table 7 CIP Financing Plan

| | | PROJE | CTED | |
|-------------------------------|--------------|---------------|--------------|--------------|
| DESCRIPTION | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 |
| Beginning Balance | \$0 | \$0 | \$20,277,700 | \$12,157,300 |
| | Sources of F | unds | | |
| Revenue Bonds Proceeds | \$0 | \$28,000,000 | \$0 | \$20,000,000 |
| Transfer from Fund 601 | \$250,000 | \$0 | \$0 | \$0 |
| Interest Income | \$0 | \$0 \$253,500 | | \$371,600 |
| Total Sources of Funds | \$250,000 | \$28,253,500 | \$405,400 | \$20,371,600 |
| | Uses of Fu | nds | | |
| Capital Improvements - Water | \$250,000 | \$3,713,200 | \$6,525,800 | \$11,341,200 |
| Capital Improvements - RW | \$0 | \$2,000,000 | \$2,000,000 | \$2,000,000 |
| Bond Issuance Expense | \$0 | \$336,000 | \$0 | \$240,000 |
| Bond Reserve Fund Requirement | \$0 | \$1,926,600 | \$0 | \$1,376,100 |
| Total Uses of Funds | \$250,000 | \$7,975,800 | \$8,525,800 | \$14,957,300 |
| Ending Balance | \$0 | \$20,277,700 | \$12,157,300 | \$17,571,600 |

Based on the proposed CIP, Water will need to issue debt through revenue bonds in FY 13/14 and FY 15/16. Beyond the first 5 years of the CIP plan, additional debt is also required in FY 17/18 and FY 19/20. The proposed debts is indicated above assume the following service terms: 30-year payment period, 5.5 percent annual interest rate, 1.25 percent issuance expense, and a debt service reserve equal to one years' debt service. Capitalized interest for any debt issuances is also expected.

Operating Fund Financing

Summarized in Table 8 is the proposed long-term operating financial plan for Water. This financial plan is designed to generate sufficient funds to cover short-term and long-term expenses. Sources of revenue include water sales under existing rates, additional revenues realized from proposed rate adjustments, miscellaneous revenue and interest earnings on available balances. As mentioned, other miscellaneous revenue includes meter installations and turn-on charges, trust agency revenue, and security fee charges. Uses of funds include operation and maintenance expenses (including water purchases), routine capital outlay, debt service payments, and transfers to other funds such as the capital fund.

Table 8 Operating Fund Financing Plan

| | Operating | , | J | BUDGET YR | | PROJI | ECTED | |
|-------------|-------------------------------|---------------|----------------|--------------|---------------|--------------|--------------|--------------|
| LINE NO. | | DESCRIPTI | ON | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 |
| NO. | | | | Water Operat | ting Fund 601 | | | |
| | | | | Reve | enue | | | |
| 1 | Water Rev | enue Under I | Existing Rates | \$39,386,000 | \$39,386,000 | \$39,386,000 | \$39,386,000 | \$39,779,300 |
| 2 | RW Reven | ue Under Ex | isting Rates | | \$1,757,600 | \$3,701,200 | \$5,342,800 | \$5,342,800 |
| | Additional | Revenue Red | quired: | | | | | |
| | Year Percent Months Effective | | | | | | | |
| 3 | FY11/12 | 0.0% | 0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 4 | FY12/13 | 3.0% | 11 | | \$1,131,400 | \$1,184,900 | \$1,230,000 | \$1,240,900 |
| 5 | FY13/14 | 3.0% | 12 | | | \$1,331,400 | \$1,382,100 | \$1,394,300 |
| 6 | FY14/15 | 8.0% | 12 | | | | \$3,787,000 | \$3,820,300 |
| 7 | FY15/16 8.0% 12 | | | | | | | \$4,125,900 |
| 8 | Total Reve | nue From Ra | ates | \$39,386,000 | \$42,275,000 | \$45,600,300 | \$51,124,600 | \$55,700,100 |
| 9 | P&G Wa | iter Supply A | greement | \$2,379,200 | \$2,241,700 | \$2,241,700 | \$2,241,700 | \$2,241,700 |
| | Non-Opera | ting Revenue | <u>e</u> | | | | | |
| 10 | Miscella | neous Source | es | \$1,598,400 | \$1,598,400 | \$1,598,400 | \$1,598,400 | \$1,598,400 |
| 11 | Interest | | | \$543,600 | \$454,000 | \$373,600 | \$307,000 | \$259,500 |
| 12 | ER Repa | ayment of Lo | an | \$1,194,400 | \$1,194,400 | \$1,194,400 | \$1,194,400 | \$1,194,400 |
| 13 | WW Rep | payment of Lo | oan | \$873,400 | \$873,400 | \$873,400 | \$873,400 | \$0 |
| 14 | Total Non- | Operating | | \$4,209,800 | \$4,120,200 | \$4,039,800 | \$3,973,200 | \$3,052,300 |
| 15 | Total Reve | enue | | \$45,975,000 | \$48,636,900 | \$51,881,800 | \$57,339,500 | \$60,994,100 |
| | | | | Revenue Re | equirements | | | |
| | O&M Expe | nses | | | | | | |
| 16 | Producti | on (Div 01) | | \$20,132,800 | \$22,037,900 | \$22,458,900 | \$22,889,100 | \$23,328,800 |
| 17 | Distribution (Div 02) | | | \$1,719,000 | \$1,749,500 | \$1,786,000 | \$1,823,100 | \$1,861,000 |
| 18 | Metering (Div 03) | | | \$1,504,200 | \$1,526,000 | \$1,556,500 | \$1,587,500 | \$1,619,200 |
| 19 | Procurement (Div 10) | | | \$4,646,500 | \$4,664,200 | \$4,841,900 | \$5,027,600 | \$5,221,700 |
| 20 | Conservation (Div 11) | | | \$866,700 | \$882,500 | \$917,400 | \$953,900 | \$991,900 |
| 21 | Ocean V | 'iew (Div 12) | | \$443,100 | \$443,100 | \$443,100 | \$443,100 | \$443,100 |
| 22 | Public In | fo (Div 45) | | \$181,900 | \$185,000 | \$189,200 | \$193,500 | \$197,800 |

| | | BUDGET YR | | PROJI | ECTED | |
|-------------|------------------------------|---------------|---------------|---------------|---------------|---------------|
| LINE NO. | DESCRIPTION | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 |
| 23 | Recycled Water (Div 20) | \$0 | \$1,750,000 | \$3,500,000 | \$3,570,000 | \$3,641,400 |
| 24 | Total O&M Expense | \$29,494,200 | \$33,238,200 | \$35,693,000 | \$36,487,800 | \$37,304,900 |
| 25 | Routine Capital | \$2,650,000 | \$400,000 | \$400,000 | \$400,000 | \$400,000 |
| 26 | Asset Management - Water | \$0 | \$3,025,000 | \$3,209,300 | \$5,683,800 | \$6,030,000 |
| | Debt Service | | | | | |
| | Existing | | | | | |
| 27 | 2001 Water Revenue Refunding | \$808,300 | \$809,100 | \$808,800 | \$807,100 | \$804,500 |
| 28 | 2004 Water Revenue Bond | \$3,028,000 | \$3,023,900 | \$3,024,200 | \$3,023,900 | \$3,024,900 |
| 29 | 2006 Water Revenue Bond | \$3,426,400 | \$3,427,600 | \$3,426,600 | \$3,428,400 | \$3,430,200 |
| 30 | 2010A Water Revenue Bond | \$1,967,500 | \$1,971,000 | \$1,970,300 | \$1,971,300 | \$1,974,300 |
| 31 | 2010B Water Revenue Bond | \$5,786,200 | \$5,786,200 | \$5,786,200 | \$5,786,200 | \$5,786,200 |
| 32 | Ferro Pit Debt | \$585,000 | \$585,000 | \$585,000 | \$585,000 | \$585,000 |
| | Proposed | | | | | |
| 33 | Water Revenue Bonds | \$0 | \$0 | \$1,926,600 | \$1,926,600 | \$2,729,300 |
| 34 | Total Debt Service | \$15,601,400 | \$15,602,800 | \$17,527,700 | \$17,528,500 | \$18,334,400 |
| | Transfers | | | | | |
| 35 | Infrastructure Use Fee | \$790,900 | \$731,500 | \$731,500 | \$731,500 | \$731,500 |
| 36 | Transfer to Fund 6XX | \$0 | \$250,000 | \$0 | \$0 | \$0 |
| 37 | Transfer to Fund 608 | \$0 | \$0 | \$0 | \$0 | \$110,000 |
| 38 | Total Transfers | \$790,900 | \$981,500 | \$731,500 | \$731,500 | \$841,500 |
| 39 | Total Revenue Requirements | \$48,536,500 | \$53,247,500 | \$57,561,500 | \$60,831,600 | \$62,910,800 |
| | Operating Fund Balance | | | | | |
| 40 | Net Annual Cash Balance | (\$2,561,500) | (\$4,610,600) | (\$5,679,700) | (\$3,492,100) | (\$1,916,700) |
| 41 | Beginning Cash Balance | \$23,026,100 | \$20,464,600 | \$15,854,000 | \$10,174,300 | \$6,682,200 |
| 42 | Net Cumulative Cash Balance | \$20,464,600 | \$15,854,000 | \$10,174,300 | \$6,682,200 | \$4,765,500 |
| 43 | Target Reserve (25% of O&M) | \$7,373,600 | \$7,840,500 | \$8,923,300 | \$9,122,000 | \$9,326,200 |

The projected water revenue under existing rates represents service and commodity charges at current rate levels that are subject to rate adjustments. Based on the existing revenue indicated, additional annual revenue adjustments are necessary to meet operating fund requirements and fiscal policy

objectives. Adjustments are typically assumed to become effective July 1 of each fiscal year, although for the current study, the first increase is projected to occur in August. Initial analyses indicate that steady rate increases are needed for the next five years as shown on Lines 3 through 7. Any changes to the capital-financing policies and/or CIP may alter these results since the operating fund helps supplement funds for traditional repair and replace projects. The resulting dollar impact of the proposed revenue adjustments are illustrated on Line 8.

In addition to rate revenue, other operating and non-operating charges contribute to the income of the Water Enterprise. Typically, these revenue sources are minimal and volatile and are thus considered a constant in the revenue projections. Non-operating sources include trust agency income, meter installation revenue and interest income from the operating fund. Interest income is calculated using an interest rate of 2.5 percent in order to be conservative.

Projected total O&M expense is shown on Line 24. The O&M expenses shown represent expenses associated with operating the water system minus the water purchases. Since water purchases represent a significant amount of O&M expense when utilized, it is recommended that it be extracted from O&M expenditures to demonstrate the significance. Routine capital outlay is shown on Line 25. Routine capital outlay is typically set aside to purchase minor equipment, less than \$5,000, such as furniture, parts, and minor equipment. For larger routine capital outlay that is represented in the CIP, it is common practice by utilities is to set in reserve approximately the equivalent of annual depreciation for routine capital assets. Based on historical water deprecation, Water should set aside approximately \$2,400,000. This amount will grow as the GREAT is built. Line 26 represents the level of replacement and rehabilitation (R&R) that the City is reinvesting back into the water system under its Asset Management program.

Debt service on proposed bond issues is shown on Line 34. All proposed bond issues are forecasted with 30-year terms at an initial 5.5 percent. To date, Water has five outstanding bond debt obligations and one long-term note with respect to the Water Enterprise. The total current debt service payment is \$16,919,000 per year. Transfers to the capital and other funds are shown on Lines 35 through 38. Funds transferred to the capital fund are used for capital projects. Lines 41 through 43 summarize the impact to the ending fund balance for Water. A minimum target of 25 percent of O&M expenses plus any encumbrances serves as the minimum level of working capital that Water sets to have on hand for operational purposes.

Summary of Revenues, Expenditures, and Obligations

Based on the analyses of revenues and revenue requirements, it is evident that Water needs a rate revenue increase in order to meet revenue requirements and working capital reserve as a standalone enterprise. The suggested adjustments are 3 percent per year from FY 12/13 through FY 15/16 as shown on Lines 3 through 8. With this adjustment, Water should be able to accomplish its objectives under the assumption that no significant change occurs. While the financial plan should be a working document, Water will need to re-examine the rate structure prior to FY 15/16 to verify it is still adequate.

The revenue requirements of Water consist of system O&M expenses, routine capital outlay for minor expenditures on equipment not financed from bond proceeds, debt service requirements on existing

and proposed bonded debt, transfers to other funds, and reserve requirements to ensure that debt service coverage, rate covenant requirements, and adequate levels of working capital are met.

As shown on Line 39 in Table 8, total revenue requirements for Water increase during the study period and can be correlated with inflationary factors and additional debt service requirements. The total revenue requirements will increase from \$48,536,500 in FY 11/12 to \$62,910,800 in FY 15/16, assuming the revenue adjustment is implemented. Subtracting total revenue requirements from total revenues results in the projected annual operating fund surpluses or deficits shown on Line 40.

As of July 1, 2010, it was estimated that a beginning balance of \$23.03 million was available for use in this fund. The ending balance is shown on Line 42, while the minimum ending balance of 25 percent of operation and maintenance expense is shown on Line 43. Applying a cumulative revenue adjustment of approximately 23.7 percent over the 5 year period should allow Water to achieve the desired target level of ending year-end balances, meet minimum working capital and satisfy minimum debt service requirements.

It should be recognized that the indicated percentage revenue increase discussed above are overall revenue increase. The results of the cost of service analysis presented later in this report may indicate that rate increases may vary from this average for the various customer classes with some classes receiving a greater than average increase, while others receive a less than average increase or perhaps a decrease.

Test Year Revenue Requirements

In analyzing Water's cost of service for allocation to customer classes, the annual revenue requirements for FY 12/13 is selected as the Test Year (TY) requirements to demonstrate the development of cost-of-service water rates. The total cost of service to be recovered from rates is \$40,567,600.

COST OF SERVICE ALLOCATIONS

The revenue requirements to be derived from rates and charges for water service are summarized in Lines 1 through 14 of Table 9. In analyzing the Water's cost of service for allocation to customer classes, the annual revenue requirements for FY 12/13 are selected as the Test Year requirements to demonstrate the development of cost of service water rates. In determining the cost of service to be met from charges for water service, we deduct income received from other sources that not subject to rate adjustments from the total revenue requirements. As a result, the total cost of service to be recovered from rates is shown on Line 14, Column 3.

Table 9 Total Costs to be Recovered From Rates for TY 12/13

| LINE NO. | DESCRIPTION | OPERATING EXPENSE | CAPITAL COST | TOTAL |
|-------------|--|-------------------|-----------------|--------------|
| | Revenue | Requirements | | |
| | Fund 601 | | | |
| 1 | O&M Expense | \$33,238,200 | | \$33,238,200 |
| 2 | Routine Capital Outlay | | \$400,000 | \$400,000 |
| 3 | Asset Management | | \$3,025,000 | \$3,025,000 |
| | Transfers & Debt Service | | | |
| 4 | Infrastructure Use Fee | \$731,500 | | \$731,500 |
| 5 | Transfer to Funds , 6XX, 603 & 605 | | \$250,000 | \$250,000 |
| 6 | Debt Service | | \$15,602,800 | \$15,602,800 |
| 7 | Subtotal | \$33,969,700 | \$19,277,800 | \$53,247,500 |
| | Less Revenues | From Other So | urces | |
| 8 | P&G Income | \$2,241,700 | | \$2,241,700 |
| 9 | Other Operating Income | \$3,666,200 | | \$3,666,200 |
| 10 | Interest Income | \$454,000 | | \$454,000 |
| 11 | Change in Funds Available | \$4,610,600 | | \$4,610,600 |
| 12 | Annualized Rate Increase | \$1,707,400 | | \$1,707,400 |
| 13 | Subtotal | \$12,679,900 | | \$12,679,900 |
| 14 | Cost of Service to be Recovered from Rates | \$21,289,800 | \$19,277,800 | \$40,567,600 |

Functional Cost Components

In developing an equitable rate structure, revenue requirements are allocated to the various customer classifications according to the cost of service rendered. Allocations of these requirements to customer classes of Water should take into account water flow, the number of customers, and other relevant factors.

Customers are classified to reflect groups of customers with similar service requirements who can be served at similar cost. Each class represents a particular type of service requirement. For the purposes of the cost of service analysis, the customer classifications in this study include single family and multifamily residential, commercial, industrial, irrigation, Ocean View, recycled water, and private fire protection. These customer classes were assumed to exhibit similar types of system load characteristics.

As a basis for allocating costs of service among customer classes, costs are first allocated to functional cost components, then allocated to cost categories, and subsequently distributed to customer classes. In this analysis, there are seven primary cost components: (1) base flow, or volume costs, (2) maximum day cost, (3) peak hour costs, (4) customer billing costs, (5) fire protection, (6) Ocean View and (7) Recycled Water.

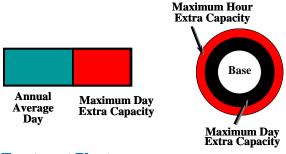
Allocation to Cost Components

Each element of cost is allocated by the base-extra capacity method. In the base-extra capacity method, costs of service are separated into four primary cost components: (1) base costs, (2) extra capacity costs, (3) customer costs, and (4) direct costs. The direct costs are further separated into fire protection, Ocean View, and recycled water.

According to the *Principles of Water Rates, Fees, and Charges, M1 Manual* as published by the American Water Works Association:

"Base costs are costs that tend to vary with the total quantity of water used without the elements of cost incurred to meet water use variations and resulting peaks in demand. Extra capacity costs are costs associated with meeting variations of cost over average load conditions and include O&M expenses and capital costs for system capacity beyond those required for average rate of use. These costs are further divided into costs

Water Cost of Service Concepts



Treatment Plant

Water Mains

necessary to meet maximum-day extra and peak-hour demand. Customer costs comprise those costs associated with serving customers. They include meter reading, billing, and customer accounting and collection expense, as well as maintenance and capital costs related to meters and services. Direct fire-protection costs are those costs that are applicable solely to the fire-protection function. Usually, such costs are simply those directly related to public fire hydrants and related branch mains and valves.

The separation of the costs of service into these principal components provides a means for further allocation of such costs to the various customer classes on the basis of the respective base, extra capacity, and customer cost requirements of each particular type of service."

Allocation of Operation and Maintenance Expenses

The allocation of O&M expense to cost functions is shown in Table 10. The net operation and maintenance expense to be recovered for water sales is derived by deducting funds available from other sources from the total Test Year expense. Net Test Year operation and maintenance expense of \$21,289,800 is shown allocated to the cost components on Line 43. Note that routine capital outlay is excluded from O&M expenses as these expenses can be deferred based on the financial state of the enterprise.

Table 10 Allocation of O&M to Functional Cost Components (in \$000s)

| | | | | EXTRA C | APACITY | CUSTO | MER | | | |
|----|--------------------|------------|------------|--------------|----------|----------------------|---------|------------------------|-------|-------------------|
| | LINE ITEM | TOTAL | BASE | MAX DAY | MAX HR | METERS & SERVICES | BILLING | FIRE PROTECTIO N | OCEAN | RECYCLED WATER |
| | | | | Production | (Div 01) | | | | | |
| 1 | Salaries / Wages | \$653.4 | \$465.2 | \$188.2 | | | | | | |
| 2 | Contract Services | \$130.0 | \$92.6 | \$37.4 | | | | | | |
| 3 | Water-UMCD | \$4,634.9 | \$3,337.1 | \$1,2978 | | | | | | |
| 4 | Water-CMWD | \$12,800.0 | \$9,216.0 | \$3,584.0 | | | | | | |
| 5 | Water-City | \$906.0 | \$652.3 | \$253.7 | | | | | | |
| 6 | Desalter Treatment | \$1,876.4 | \$1,351.0 | \$525.4 | | | | | | |
| 7 | Operating Supplies | \$450.0 | \$324.0 | \$126.0 | | | | | | |
| 8 | Utilities | \$473.8 | \$473.8 | \$0 | | | | | | |
| 9 | G&A | \$113.4 | \$80.7 | \$32.7 | | | | | | |
| 10 | Total | \$22,037.9 | \$15,992.7 | \$6,045.2 | | | | | | |
| | | | | Distribution | (Div 02) | | | | | |
| 11 | Salaries / Wages | \$1,518.1 | \$800.0 | \$324.9 | \$393.2 | | | | | |
| 12 | Contract Services | \$50.0 | \$26.3 | \$10.7 | \$13.00 | | | | | |
| 13 | Operating Supplies | \$120.0 | \$63.2 | \$25.7 | \$31.1 | | | | | |
| 14 | G&A | \$61.4 | \$32.4 | \$13.1 | \$15.9 | | | | | |

| | | | | EXTRA CA | APACITY | CUSTO | MER | | DIRECT | |
|----|----------------------------------|-----------|-----------|------------|------------|----------------------|---------|------------------------|--------|-------------------|
| | LINE ITEM | TOTAL | BASE | MAX DAY | MAX HR | METERS & SERVICES | BILLING | FIRE PROTECTIO N | OCEAN | RECYCLED WATER |
| 15 | Total | \$1,749.5 | \$921.9 | \$374.4 | \$453.2 | | | | | |
| | | | | Metering (| Div 03) | | | | | |
| 16 | Salaries / Wages | \$1,116.0 | | | | \$1,116.6 | | | | |
| 17 | Contract Services | \$20.0 | | | | \$20.0 | | | | |
| 18 | Operating Supplies | \$390.0 | | | | \$390.0 | | | | |
| 19 | Total | \$1,526.0 | | | | \$1,526.0 | | | | |
| | | | | Procuremen | t (Div 10) | | | | | |
| 20 | Salaries / Wages | \$532.3 | \$335.4 | \$133.1 | \$10.6 | \$16.0 | \$10.6 | \$26.6 | | |
| 21 | Contract Services | \$813.0 | \$512.0 | \$203.3 | \$16.3 | \$24.4 | \$16.3 | \$40.7 | | |
| 22 | Operating Supplies | \$65.0 | \$40.8 | \$16.3 | \$1.3 | \$2.0 | \$1.3 | \$3.3 | | |
| 23 | Utilities | \$60.8 | \$38.4 | \$15.2 | \$1.2 | \$1.8 | \$1.2 | \$3.0 | | |
| 24 | G&A and Repairs | \$3,193.1 | \$1,738.4 | \$689.9 | \$55.2 | \$516.4 | \$55.2 | \$138.0 | | |
| 25 | Total | \$4,664.2 | \$2,665.0 | \$1,057.8 | \$84.6 | \$560.6 | \$84.6 | \$211.6 | | |
| | Conservation / Outreach (Div 11) | | | | | | | | | |
| 26 | Salaries / Wages | \$231.9 | \$115.9 | | | \$116.0 | | | | |
| 27 | Contract Services | \$25.0 | \$12.5 | | | \$12.5 | | | | |
| 28 | Operating Supplies | \$30.0 | \$15.0 | | | \$15.0 | | | | |
| 29 | G&A | \$595.6 | \$297.8 | | | \$297.8 | | | | |

BLACK & VEATCH | Water Rate Study

| | | | | EXTRA C | APACITY | custo | MER | | DIRECT | |
|----|-------------------------|---------------|--------------|---------------|---------------|----------------------|----------|------------------------|-----------|-------------------|
| | LINE ITEM | TOTAL | BASE | MAX DAY | MAX HR | METERS & SERVICES | BILLING | FIRE PROTECTIO N | OCEAN | RECYCLED WATER |
| 30 | Total | \$882.5 | \$441.2 | | | \$441.3 | | | | |
| | | | | Ocean View | (Div 12) | | | | | |
| 31 | Operating Supplies | \$443.1 | | | | | | | \$443.1 | |
| 32 | Total | \$443.1 | | | | | | | \$443.1 | |
| | | | Р | ublic Informa | tion (Div 45) | | | | | |
| 33 | Salaries / Wages | \$135.1 | | | | | \$135.1 | | | |
| 34 | Contract Services | \$23.9 | | | | | \$23.9 | | | |
| 35 | Operating Supplies | \$10.5 | | | | | \$10.5 | | | |
| 36 | G&A and Repairs | \$11.6 | | | | | \$11.6 | | | |
| 37 | Total | \$185.0 | | | | | \$185.0 | | | |
| | | | | Recycled Wat | er (Div XX) | | | | | |
| 38 | Salaries / Wages | \$1,750.0 | | | | | | | | \$1,750.0 |
| 39 | Total | \$1,750.0 | | | | | | | | \$1,750.0 |
| 40 | Total O&M | \$33,238.20 | \$20,020.80 | \$7,477.40 | \$537.80 | \$2,527.90 | \$269.60 | \$211.60 | \$443.10 | \$1,750.00 |
| 41 | Less Other Revenues | (\$12,679.90) | (\$5,202.70) | (\$2,332.10) | (\$2,416.00) | (\$887.80) | | | (\$91.30) | (\$1,750.00) |
| 42 | Plus Required Transfers | \$731.50 | \$72.40 | \$182.90 | \$182.90 | \$146.30 | \$146.30 | | \$0.70 | |
| 43 | Net O&M | \$21,289.8 | \$14,890.5 | \$5,328.2 | (\$1,695.3) | \$1,786.4 | \$415.9 | \$211.6 | \$352.5 | \$0.0 |

Allocation of Capital Costs

The estimated investment in water and recycled system facilities is allocated to appropriate cost components as a basis for the further distribution of capital related costs to the various customer classes. The allocation of estimated plant investment serving water customers for the Test Year is shown in Table 11. The total plant investment of \$225,519,400 shown on Line 9 represents the estimated Test Year original cost less accumulated depreciation of plant in service.

The allocation of specific items of investment to the cost categories, as shown, is made on the basis previously described. For example, source of supply items are related to flow and these investment costs are assigned to the volume cost component and further delineated by whether the asset is common-to-all or primarily serves specific customers. The water treatment is designed primarily on the basis of treatment plant flow and is also assigned to the volume cost function. Elements within this category, such as storage facilities are assigned to the max hour category because such facilities are designed for this purpose.

Units of Service

The total cost responsibility of each class of service may be established by developing unit costs of service for each cost function and assigning those costs to the customer classes based on the respective service requirements of each. To properly recognize the cost of service, each customer class is allocated its share of base, maximum day and peak hour costs. The number of units of service required by each customer class provides a means for the proportionate distribution of costs previously allocated to respective cost categories. Summarized in Table 12 are the estimated units of service for the various customer classes.

The cost of service responsibility for base costs varies with the volume of water requirements and may be distributed to customer classes on that basis. Extra-capacity costs are those costs associated with meeting peak rates of water use, and are distributed to customer classes based on their respective system capacity requirements in excess of average requirement rates. Customer costs, which consist of meter related costs, billing, collection and accounting costs, are allocated based on the number of equivalent meters and bills. Private fire protection costs are allocated on the basis of equivalent fire hydrants.

The estimated units of service for the various customer classifications are shown below. Estimates of test year annual water requirements, shown in Column 1, are based on the projections of total water sales previously developed in this report. Average daily use of all water sales is presented in Column 2. Columns 3 through 8 represent the estimated maximum day and peak hour capacity factors for each customer class.

Table 11 Allocation of Net Capital Costs to Functional Cost Components (in \$000s)

| | | | | EXTRA CA | APACITY | CUSTO | MER | | DIRECT | |
|----|---------------------------|-------------|-------------|-----------------|------------|----------------------|---------|------------------------|---------|-------------------|
| | LINE ITEM | TOTAL | BASE | MAX DAY | MAX HR | METERS & SERVICES | BILLING | FIRE PROTECTIO N | OCEAN | RECYCLED WATER |
| 1 | Source of Supply | \$7,657.8 | \$7,657.8 | | | | | | | |
| 2 | Pumping Plant | \$10,086.9 | \$5,315.8 | \$2,158.6 | \$2,612.5 | | | | | |
| 3 | Treatment | \$130,589.0 | \$92,979.4 | \$37,609.6 | | | | | | |
| 4 | Transmission/Distribution | \$67,704.1 | \$35,680.0 | \$14,488.7 | \$17,535.4 | | | | | |
| 5 | Meters & Services | \$3,055.5 | | | | \$3,055.5 | | | | |
| 6 | Hydrants | \$1,447.7 | | | | | | \$1,447.7 | | |
| 7 | Customer Billing | \$917.4 | | | | | \$917.4 | | | |
| 8 | General Plant | \$4,061.0 | \$2,639.6 | \$812.2 | \$406.1 | \$203.1 | \$0.0 | | | |
| 9 | Total Plant Investment | \$225,519.4 | \$144,272.6 | \$55,069.1 | \$20,554.0 | \$3,258.6 | \$917.4 | \$1,447.7 | | |
| | | | Ca | pital Cost Allo | cation | | | | | |
| 10 | Routine Capital Outlay | \$400.0 | \$35.2 | \$100.0 | \$100.0 | \$120.0 | | \$32.8 | \$12.0 | |
| 11 | Capital Expenditures | \$3,025.0 | \$266.0 | \$756.3 | \$756.3 | \$907.5 | | \$248.1 | \$90.8 | |
| 12 | Transfers | \$250.0 | \$160.0 | \$61.0 | \$22.8 | \$3.6 | \$1.0 | \$1.6 | | |
| 13 | Debt Service | \$15,602.8 | \$9,981.6 | \$3,810.0 | \$1,422.1 | \$225.4 | \$63.5 | \$100.2 | | |
| 14 | Less Other Revenues | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 |
| 15 | Net Capital Costs | \$19,277.8 | \$10,442.8 | \$4,727.3 | \$2,301.2 | \$1,256.5 | \$64.5 | \$382.7 | \$102.8 | \$0.0 |

Table 12 Units of Service for TY 12/13

| | | | MAX D | AY REQUIRE | MENTS | MAX H | OUR REQUIRI | EMENTS | | | | |
|---------------------------------|--------------------------|------------------------------|--------------------|------------------------------------|--------------------------------|---------------------|--------------------------------|--------------------------------|-----------------|-------------------------------------|----------------------------|---|
| CUSTOMER CLASS | ANNUAL USAGE (CCF) | AVERAGE DAILY USE (CCF/DAY) | CAPACITY FACTOR | TOTAL CAPACITY (CCF/DAY) | EXTRA CAPACITY (CCF/DAY) | CAPACIT Y FACTOR | TOTAL CAPACITY (CCF/DAY) | EXTRA CAPACITY (CCF/DAY) | NO. OF ACCTS | NO. OF METERS (EQ. METERS) | NO. OF BILLS (BILLS) | FIRE PROTECTION (EQ. HYDRANTS) |
| Single Family Residential | 4,404,600 | 12,067 | 175% | 21,117 | 9,050 | 200% | 24,134 | 3,017 | 33,142 | 41,400 | 397,700 | |
| Multi-Family Residential | 1,739,800 | 4,767 | 148% | 7,055 | 2,288 | 180% | 8,581 | 1,526 | 2,041 | 5,095 | 24,497 | |
| Commercial & Institutional | 1,492,900 | 4,090 | 245% | 10,021 | 5,931 | 275% | 11,248 | 1,227 | 3,591 | 29,741 | 43,091 | |
| Industrial | 510,200 | 1,398 | 170% | 2,377 | 979 | 195% | 2,726 | 349 | 158 | 826 | 1,900 | |
| Irrigation | 1,210,100 | 3,315 | 155% | 5,138 | 1,823 | 300% | 9,945 | 4,807 | 1,012 | 3,605 | 12,149 | |
| Ocean View | 442,300 | 1,212 | 225% | 2,727 | 1,515 | 350% | 4,242 | 1,515 | 51 | 901 | 610 | |
| Construction | 1,700 | 5 | 225% | 11 | 6 | 450% | 23 | 12 | 239 | 342 | 2,864 | |
| Subtotal | 9,801,600 | 26,854 | | 48,446 | 21,592 | | 60,899 | 12,453 | 40,234 | 81,910 | 482,811 | |
| | | | | | F | ire Protection | | | | | | |
| Public | | | | 1,034 | 1,034 | | 6,202 | 5,169 | | | | 6,282 |
| Private | | | | 410 | 410 | | 2,461 | 2,051 | 791 | | 9,491 | 2,492 |
| Subtotal Fire | | | | 1,444 | 1,444 | | 8,663 | 7,219 | 791 | | 9,491 | 8,774 |
| Total System | 9,801,600 | 26,854 | | 49,890 | 23,036 | | 69,562 | 19,672 | 41,025 | 81,910 | 492,302 | 8,774 |

BLACK & VEATCH | Water Rate Study

In the overall rate setting process there is a need to establish a base level of cost for which the cost of larger customers can be measured. Customer-related meter and service costs are allocated based on the number of equivalent 5/8" meters because the 5/8" meter is the most prevalent meter size found in many water utilities. Included in the development of meter cost ratios is the direct cost of the various categories of labor involved in the installation, fringe benefit related overheads and other appropriate administrative overheads applicable to the labor costs, all direct materials and supplies costs, and the cost of equipment used in the installation.

Generally, equivalent meter cost ratios should be used when assigning elements of costs specifically related to meters among the various sizes of meters used by the customer in the system. The Water's base meter size is a ¾" meter, so the equivalent meter ratios use the base unit of a ¾" meter. Customer billing and accounting costs are distributed to classes based on number of bills for each customer class in Columns 9 through 11. Direct charges for fire protection are found in Column 12.

In accordance with M1 standards and typical engineering design, the provision of the maximum hour component addresses peak system needs, in addition to those posed by fire protection requirements. To the extent possible, actual system and billing data by customer class to derive maximum day capacity factors. Generating maximum hour data can be time consuming and may not be readily available. For the purposes of the analyses, we used a peak hour to average day ratio of 1.35 to calculate the maximum hour capacity factor. As a check on the validity of our assumptions, we calculated a diversity ratio for the system. This ratio is a measure of the total non-coincidental to coincidental demand. Based on the projections for FY 12/13, the max day ratio of non-coincidental to coincidental demand is 1.28 and the max hour ratio is 1.39. The calculated system diversity ratio is within this typical range.

Cost of Service Allocations

Costs of service are allocated to the customer classes by application of unit costs of service to respective service requirements. Unit costs of service are based upon the total costs previously allocated to functional components and the total number of applicable units of service. Dividing the costs allocated to functional cost components by the respective total units of service requirements develops unit costs of operation and maintenance expense, and net capital costs.

Unit Costs of Service

Table 13 presents total Test Year O&M expense and net capital costs allocated to functional cost component as taken from Tables 10 and 11.

Distribution of Costs of Service to Customer Classes

The customer class responsibility for service is obtained by applying the unit costs of service to the number of units for which the customer class is responsible. This process is illustrated in Table 14, in which the unit costs of service are applied to the customer class units of service.

Table 13 Unit Costs of Service

| | | | EXTRA C | APACITY | CUSTOMER | | DIR | ECT |
|----------------------------|--------------|--------------|--------------|---------------|----------------------|-----------|------------------------|-----------|
| LINE ITEM | TOTAL | BASE | MAX DAY | MAX HR | METERS & SERVICES | BILLING | FIRE PROTECTIO N | OCEAN |
| Net Operating Expense | \$21,289,800 | \$14,890,500 | \$5,328,200 | (\$1,695,300) | \$1,786,400 | \$415,900 | \$211,600 | \$352,500 |
| Capital Costs | \$19,277,800 | \$10,442,800 | \$4,727,300 | \$2,301,200 | \$1,256,500 | \$64,500 | \$382,700 | \$102,800 |
| Total Cost of Service | \$40,567,600 | \$25,333,300 | \$10,055,500 | \$605,900 | \$3,042,900 | \$480,400 | \$594,300 | \$455,300 |
| Total Units of Service | | 9,801,600 | 23,036 | 19,672 | 81,910 | 492,302 | 8,774 | Direct |
| Units of Measure | | ccf | ccf/day | ccf/day | Eq. Meters | Bills | Hydrants | Direct |
| Total Unit Cost of Service | | \$2.5846 | \$436.5153 | \$30.7997 | \$37.1495 | \$0.9758 | \$67.7327 | \$455,300 |

BLACK & VEATCH | Water Rate Study

Table 14 Allocation of COS to Customer Classes

| | | | EXTRA C | APACITY | custo | MER | DIRECT | |
|-------------------------|--------------|--------------|-------------|-----------|----------------------|-------------|-----------|------------|
| LINE ITEM | TOTAL | BASE | MAX DAY | MAX HR | METERS & SERVICES | BILLING | FIRE | OCEAN VIEW |
| Number of Units | | | | | | | | |
| Unit Cost of Service | | \$2.5846 | \$436.5153 | \$30.7997 | \$37.1495 | \$0.9758 | \$67.7327 | \$455,300 |
| Unit of Measure | | ccf | ccf/day | ccf/day | Equiv Mtrs | Equiv Bills | Hydrants | Direct |
| Single Family Resid | lential | | | | | | | |
| Units | | 4,404,600 | 9,050 | 3,017 | 41,400 | 397,700 | | |
| Costs | \$19,204,700 | \$12,527,300 | \$4,611,900 | \$139,500 | \$1,538,000 | \$388,000 | | |
| Multi-Family Reside | ential | | | | | | | |
| Units | | 1,739,800 | 2,288 | 1,526 | 5,095 | 24,497 | | |
| Costs | \$5,755,600 | \$4,496,700 | \$998,700 | \$47,000 | \$189,300 | \$23,900 | | |
| Commercial/Institut | ional | | | | | | | |
| Units | | 1,492,900 | 5,931 | 1,227 | 29,741 | 43,091 | | |
| Costs | \$7,632,200 | \$3,858,600 | \$2,589,000 | \$37,800 | \$1,104,800 | \$42,000 | | |
| Industrial | | | | | | | | |
| Units | | 510,200 | 979 | 349 | 826 | 1,900 | | |
| Costs | \$1,789,300 | \$1,318,700 | \$427,300 | \$10,700 | \$30,700 | \$1,900 | | |

| | | | EXTRA CAPACITY | | CUSTOMER | | DIRECT | |
|--------------------------|--------------|--------------|----------------|---------------|----------------------|-----------|-----------|------------|
| LINE ITEM | TOTAL | BASE | MAX DAY | MAX HR | METERS & SERVICES | BILLING | FIRE | OCEAN VIEW |
| Irrigation | | | | | | | | |
| Units | | 1,210,100 | 1,823 | 4,807 | 3,605 | 12,149 | | |
| Costs | \$4,217,300 | \$3,127,600 | \$795,800 | \$148,100 | \$133,900 | \$11,900 | | |
| Ocean View | | | | | | | | |
| Units | | | | | 901 | 610 | | |
| Costs | \$489,400 | | | | \$33,500 | \$600 | | \$455,300 |
| Construction | | | | | | | | |
| Units | | 1,700 | 6 | 12 | 342 | 2,864 | | |
| Costs | \$22,900 | \$4,400 | \$2,600 | \$400 | \$12,700 | \$2,800 | | |
| | | | Fii | re Protection | | | | |
| Public | | | | | | | | |
| Units | | | 1,034 | 5,169 | | | 6,282 | |
| Costs | \$1,035,900 | | \$451,200 | \$159,200 | | | 425,500 | |
| Private | | | | | | | | |
| Units | | | 410 | 2,051 | | 9,491 | 2,492 | |
| Costs | \$420,300 | | \$179,000 | \$63,200 | | \$9,300 | \$168,800 | |
| Total Cost of Service | \$40,567,600 | \$25,333,300 | \$10,055,500 | \$605,900 | \$3,042,900 | \$480,400 | \$594,300 | \$455,300 |

BLACK & VEATCH | Water Rate Study

Adequacy of Existing Rates to Meet Costs of Service

Presented in Table 15 is a comparison of the allocated cost of service and revenue under existing rates for the system in total. Adjustments to the allocated cost of service take place in Column 2. For the Water Enterprise, the cost of public fire protection is allocated to all customers because it is viewed as a general benefit to all. Additionally, recycled water also provides beneficial uses to all water system users. The last column indicates the approximate adjustment rate levels necessary to recover 100 percent of the allocated costs of service.

Table 15 Comparison of Adjusted COS with Revenues under Existing Rates

| LINE NO. | CUSTOMER CLASS | ALLOCATED COST OF SERVICE | ALLOCATION OF PUBLIC FIRE | ADJUSTED COST OF SERVICE | REVENUE UNDER EXISTING RATES | INDICATED REVENUE INCREASE | | |
|-----------------|-----------------|---------------------------------|---------------------------------|--------------------------------|---------------------------------------|----------------------------------|--|--|
| 1 | Residential | \$24,960,300 | \$741,500 | \$25,701,800 | \$24,932,000 | 3.1% | | |
| 2 | Non Residential | \$13,661,700 | \$279,900 | \$13,941,600 | \$13,555,900 | 2.8% | | |
| 3 | Ocean View | \$489,400 | \$14,500 | \$503,900 | \$489,400 | 3.0% | | |
| Fire Protection | | | | | | | | |
| 4 | Public | \$1,035,900 | (\$1,035,900) | \$0 | \$0 | 0.0% | | |
| 5 | Private | \$420,300 | \$0 | \$420,300 | \$408,700 | 2.8% | | |
| 6 | Total System | \$40,567,600 | \$0 | \$40,567,600 | \$39,386,000 | 3.0% | | |

PROPOSED RATE ADJUSTMENTS

The initial consideration in the derivation of water rate schedules for utility service is the establishment of equitable charges to the customers commensurate with the cost of providing that service. While the cost of service allocations to customer classes should not be construed as literal or exact determinations, they offer a guide to the necessity for, and the extent of, rate adjustments. Practical considerations sometimes modify rate adjustments by taking into account additional factors such as the extent of change from previous rate levels, existing contracts, and past local policies and practices.

Existing Rates

A summary of existing water rates was presented earlier in Table 3. The existing rates consist of a service charge, which varies by customer class and meter size, and a separate commodity charge for each customer class applicable to each hundred cubic feet of billed water sales. The commodity charge uses a tier structure for all customer classes.

Proposed Rates

The costs of service analysis described in preceding sections of this report provide a basis for the design of rates. The rate schedule shown in Table 16 takes into consideration City policies and shows rates reflecting some modifications to the existing tier structure in order to better recover costs of service.

Table 16 Proposed Rates for TY 12/13 (Effective August 2012)

| COMMODITY CHARGES (\$/CCF) | | | | | | | |
|--|--------|--|--------|---|--------|----------------------|--------|
| Single Family | | Multi-Family | | Commercial / Institutional / Industrial / Fireline / Landscape Irrigation | | Metered Construction | |
| Rate Block | Charge | Rate Block | Charge | Rate Block | Charge | Rate Block | Charge |
| 0 - 6 | \$2.62 | 0 - 17 | \$2.13 | 0 - 17 | \$2.13 | 0 - 13 | \$4.30 |
| 7 - 12 | \$2.90 | 18 - 32 | \$2.38 | 18 - 32 | \$2.38 | 14 - 23 | \$4.75 |
| Over 12 | \$4.07 | Over 32 | \$3.54 | Over 32 | \$3.54 | Over 23 | \$7.11 |
| Recycled Water in Lieu of Potable Water - Industry | | Recycled Water in Lieu of Potable Water - Irrigation | | Ocean View Residential / Commercial / Institutional / Industrial | | | |
| Rate Block | Charge | Rate Block | Charge | Rate Block | Charge | | |
| 0 - 13 | \$1.81 | 0 - 17 | \$1.81 | 0 - 17 | \$2.13 | | |
| 14 - 23 | \$2.02 | 18-32 | \$2.02 | 18 - 32 | \$2.38 | | |
| Over 23 | \$3.01 | Over 32 | \$3.01 | Over 32 | \$3.54 | | |

Ocean View Agricultural Irrigation rate is \$0.93 per ccf for all consumption

| MONTHLY SERVICE CHARGE (\$/month) | | | | | | | |
|-----------------------------------|------------------|--------------|---|--------------|----------|---------------------------|------------|
| Meter Size | Single Family | Multi-Family | Commercial / Institutional / Industrial | Construction | Fireline | Unmetered Construction | Ocean View |
| 3/4" | \$14.30 | \$12.20 | \$9.86 | | \$1.51 | \$7.11 | \$9.86 |
| 1" | \$22.54 | \$19.22 | \$15.16 | \$25.11 | \$2.62 | \$10.45 | \$15.16 |
| 1.5" | \$41.69 | \$35.03 | \$27.35 | | \$5.01 | \$15.91 | \$27.35 |
| 2" | \$69.55 | \$54.28 | \$42.50 | | \$8.05 | \$20.89 | \$42.50 |
| 3" | \$142.02 | \$121.94 | \$90.91 | \$84.50 | \$17.76 | \$26.29 | \$90.91 |
| 4" | \$241.06 | \$198.20 | \$155.47 | | \$30.36 | \$31.67 | \$155.47 |
| 6" | \$500.12 | \$414.65 | \$318.22 | | \$63.32 | \$42.45 | \$318.22 |
| 8" | \$718.40 | \$595.74 | \$464.22 | | \$91.09 | \$53.23 | \$464.22 |
| 10" | \$1,156.39 | \$958.68 | \$736.05 | | \$146.83 | \$64.00 | \$736.05 |

Revenue Sufficiency

Presented in Table 17 is a comparison of Test Year allocated cost of service with revenues under the suggested water rate structure. Test year costs of service are obtained from Table 15 and the proposed rates recover essentially 100 percent of the total cost of service.

Table 17 Revenues under Proposed Rates for TY 12/13 (Effective August 2012)

| LINE NO. | CUSTOMER CLASS | ADJUSTED COST OF SERVICE | ESTIMATED REVENUES UNDER PROPOSED RATES | TOTAL PERCENT RECOVERY | | | |
|-----------------|-----------------|--------------------------------|---|------------------------------|--|--|--|
| 1 | Residential | \$25,701,800 | \$25,664,800 | 99.9% | | | |
| 2 | Non Residential | \$13,941,600 | \$13,956,800 | 100.1% | | | |
| 3 | Ocean View | \$503,900 | \$510,300 | 101.3% | | | |
| Fire Protection | | | | | | | |
| 4 | Private Fire | \$420,300 | \$420,300 | 100.0% | | | |
| 5 | Total System | \$40,567,600 | \$40,552,200 | 100.0% | | | |

Wastewater Rate Study

REVENUE AND REVENUE REQUIREMENTS

To meet the costs associated with providing water services to its customers, the Wastewater Division derives revenue from a variety of sources including water user charges, wholesale treatment charges, connection fees, interest earned from the investment of available funds, meter installation fees, late penalties, and other miscellaneous revenues. The level of future revenue generated in the study is projected through a combination of an analysis of historical and future system growth in terms of number of accounts and wastewater production.

With revenue derived from the various sources, the Wastewater Division meets the cash requirements of operation and maintenance (O&M); principal, interest, and reserve payments on revenue and other bond indebtedness; and recurring annual capital expenditures for replacements, system betterments, and extensions not debt financed. Operation and maintenance expenses are those expenditures necessary to maintain the system in good working order. Routine annual capital expenditures, which include equipment replacements, consist of recurring annual replacements, minor extensions, and betterments which are normally revenue financed. Other capital costs include principal and interest payments, bond covenant-required payments, and cash financed capital improvements.

Customer Usage Projections

To forecast revenue, the number of accounts and billed wastewater sales volume needs to be determined within Wastewater's service area. Growth is incorporated into the equation by projecting the number of accounts as shown in Table 18. Based on the wastewater master plan and discussions with City staff, customer account growth is estimated to increase from 45,353 in FY 11/12 to 46,263 in FY 15/16. This represents an estimated annual growth rate of less than ½ percent per year.

Table 18 Average Number of Accounts

| | BUDGET YR | PROJECTED | | | | |
|--|------------------------|------------------------|------------------------|------------------------|---------------------|--|
| Customer Class | FY 11/12 (accounts) | FY 12/13 (accounts) | FY 13/14 (accounts) | FY 14/15 (accounts) | FY 15/16 (accounts) | |
| Single Family Residential & Large Lots | 39,409 | 39,605 | 39,802 | 40,000 | 40,199 | |
| Multi Family Residential | 2,218 | 2,235 | 2,252 | 2,269 | 2,286 | |
| Single Family / Multi Family – Non Metered | 939 | 939 | 939 | 939 | 939 | |
| Outside / Contract Customers | 321 | 322 | 323 | 324 | 325 | |
| Commercial/Restaurants/Laundry/Schools | 2,463 | 2,475 | 2,487 | 2,499 | 2,511 | |
| Water Purifiers/Desalter | 4 | 4 | 4 | 4 | 4 | |
| Industrial | 23 | 23 | 23 | 23 | 23 | |
| Regional | 3 | 3 | 3 | 3 | 3 | |
| Total | 45,353 | 45,579 | 45,806 | 46,034 | 46,263 | |

Using the projected number of accounts, historical equivalent dwelling units (EDUs) and wastewater usage patterns per customer class, the projected EDUs and wastewater sales volumes for the City were derived as shown in Table 19. Since the treatment plant is a regional facility, it was important to determine the contribution of volume and strength for specific customers. Using FY 11/12 wastewater EDUs and usage/strength benchmarks, Table 19 summarizes the projected wastewater EDUs and billed volumes in hundred cubic feet (ccf). For formula customers (Industrial class and Regional Treatment customers), the table presents billed volumes in millions of gallons (MG) and pollutant strengths loadings for biological oxygen demand (BOD) and total suspended solids (TSS) in thousands of pounds.

Table 19 EDUs, Billed Volume and Strength

| | BUDGET YR | PROJECTED | | | | |
|-----------------------------|---------------|----------------|-----------|-----------|-----------|--|
| CUSTOMER CLASS | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | |
| | ı | EDUs | | | | |
| Single Family Residential | 38,967 | 39,162 | 39,358 | 39,555 | 39,753 | |
| Multi Family Residential | 17,349 | 17,479 | 17,610 | 17,742 | 17,875 | |
| Single Family - Large Lots | 442 | 443 | 444 | 445 | 446 | |
| Single Family – Non Metered | 592 | 592 | 592 | 592 | 592 | |
| Multi Family – Non Metered | 347 | 347 | 347 | 347 | 347 | |
| Total | 57,697 | 58,023 | 58,351 | 58,681 | 59,013 | |
| | Projected Bil | led Volumes (d | ccf) | | | |
| Single Family Residential | 3,424,100 | 3,441,200 | 3,458,400 | 3,475,700 | 3,493,100 | |
| Multi Family Residential | 1,520,700 | 1,532,100 | 1,543,600 | 1,555,200 | 1,566,900 | |
| Single Family - Large Lots | 36,900 | 37,100 | 37,300 | 37,500 | 37,700 | |
| Commercial | 715,000 | 718,600 | 722,200 | 725,800 | 729,400 | |
| Restaurants | 204,900 | 205,900 | 206,900 | 207,900 | 208,900 | |
| Schools | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | |
| Laundry | 117,400 | 117,400 | 117,400 | 117,400 | 117,400 | |
| Total | 6,079,000 | 6,112,300 | 6,145,800 | 6,179,500 | 6,213,400 | |
| | Projected Bil | led Volumes (N | MG) | | | |
| Water Purifiers | 33 | 33 | 33 | 33 | 33 | |
| Desalters | 417 | 417 | 417 | 417 | 417 | |
| Industrial | 1,009 | 1,009 | 1,009 | 1,009 | 1,009 | |
| USN Pt. Mugu | 132 | 132 | 132 | 132 | 132 | |
| USN CBC | 237 | 237 | 237 | 237 | 237 | |

| | BUDGET YR | | PROJI | ECTED | |
|-----------------|-----------|-----------------|----------|----------|----------|
| CUSTOMER CLASS | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 |
| Port Hueneme | 821 | 821 | 821 | 821 | 821 |
| Total | 2,649 | 2,649 | 2,649 | 2,649 | 2,649 |
| | BOD Load | ings (1,000 lbs |) | | |
| Water Purifiers | 27.3 | 27.3 | 27.3 | 27.3 | 27.3 |
| Desalters | 347.4 | 347.4 | 347.4 | 347.4 | 347.4 |
| Industrial | 1,571.0 | 1,571.0 | 1,571.0 | 1,571.0 | 1,571.0 |
| USN Pt. Mugu | 106.5 | 106.5 | 106.5 | 106.5 | 106.5 |
| USN CBC | 368.7 | 368.7 | 368.7 | 368.7 | 368.7 |
| Port Hueneme | 2,635.7 | 2,635.7 | 2,635.7 | 2,635.7 | 2,635.7 |
| Total | 5,056.5 | 5,056.5 | 5,056.5 | 5,056.5 | 5,056.5 |
| | TSS Loadi | ngs (1,000 lbs) | | | |
| Water Purifiers | 34.2 | 34.2 | 34.2 | 34.2 | 34.2 |
| Desalters | 434.2 | 434.2 | 434.2 | 434.2 | 434.2 |
| Industrial | 1,567.4 | 1,567.4 | 1,567.4 | 1,567.4 | 1,567.4 |
| USN Pt. Mugu | 104.9 | 104.9 | 104.9 | 104.9 | 104.9 |
| USN CBC | 450.7 | 450.7 | 450.7 | 450.7 | 450.7 |
| Port Hueneme | 2,635.7 | 2,635.7 | 2,635.7 | 2,635.7 | 2,635.7 |
| Total | 5,227.1 | 5,227.1 | 5,227.1 | 5,227.1 | 5,227.1 |

Revenue Projections

The City generates revenue from wastewater services, sewer enforcement fees, maintenance charges, and other miscellaneous charges. Since revenue generated outside of wastewater sales are not subject to rate increases, we have excluded them from this portion of the analysis. These additional revenue sources are incorporated later in the cash flow portion of the report.

Wastewater's revenues are composed of three parts, depending on the type of customer class. There is a flat monthly service charge, a commodity charge, and a strength charge. The monthly service charge is a flat amount charged to customers based on EDUs. EDU customer classes predominately consist of residential customers that have uniform strength characteristics. In 2009, the City moved from a flat rate structure to one whereby customers are charged a monthly base charge plus a commodity rate based on metered use. Allowances for system return are incorporated into the fee calculations and differ by customer class. This adjustment factor recognizes that not all water consumed is discharged to the wastewater system. The strength charge is a fee based charge for BOD and TSS. These two

pollutants must be treated prior to wastewater stream discharge. Industrial and Regional customers are monitored for strength loading. In general, all fees are designed to recover fixed and variable costs with collecting and treating the wastewater.

Summarized in Table 20 are the Wastewater's current rates for all customer classes.

Table 20 Existing Rates (Effective July 2010)

| COMMODITY CHARGES (\$/CCF) | | | | | | | | | | |
|----------------------------|--|-------------------------------|-----------------------------|------------------------------|------------------|--|--|--|--|--|
| Single Famil | y & Large Lots | Multi | -Family | Las P | s Posas | | | | | |
| Rate Block | Charge | Rate Block | Charge | Rate Block | Charge | | | | | |
| 0 - 9 | \$1.03 | 0 - 17 | \$1.03 | 0 – 50 | \$4.43 | | | | | |
| 10 - 18 | \$1.13 | 18 - 32 | \$1.13 | 51 – 930 | \$5.53 | | | | | |
| Over 18 | \$1.59 | Over 32 | \$1.59 | Over 930 | \$11.08 | | | | | |
| Com | mercial | Resta | aurants | Laun | dries | | | | | |
| Rate Block | Charge | Rate Block | Charge | Rate Block | Charge | | | | | |
| 0 - 50 | \$2.21 | 0 – 20 | \$3.40 | 0 – 105 | \$2.17 | | | | | |
| 51 - 930 | \$2.76 | 21 – 60 | \$4.26 | 106 – 525 | \$2.41 | | | | | |
| Over 930 | \$5.54 | Over 60 | \$8.51 | Over 525 | \$3.00 | | | | | |
| Minimum Mont | thly Fee - \$11.70 | Minimum Mon | thly Fee - \$10.85 | Minimum Month | ly Fee - \$11.50 | | | | | |
| | МОМ | NTHLY BASE CHAI | RGE (\$/month) | | | | | | | |
| Single Family | Multi Family Per Unit | Single Family – Large Lots | Outside City Residential | Outside City Multi Family | Non Metered | | | | | |
| \$17.77 | \$12.99 – Each of first 6 units \$6.48 – After 6 units | \$17.77 | \$61.02 | \$40.89 | \$30.51 | | | | | |
| | FORMULA | USERS AND REG | IONAL CUSTOM | ERS | | | | | | |
| | Formula Users | | | Regional Customer | 'S | | | | | |
| Volume (MG) | BOD (1,000 lbs) | TSS (1,000 lbs) | Volume (MG) | BOD (1,000 lbs) | TSS (1,000 lbs) | | | | | |
| \$1,919.43 | \$615.31 | \$391.24 | \$343.34 | \$257.87 | \$324.22 | | | | | |

Incorporating the existing wastewater rates with the EDUs, customer usage projections, and strength characteristics, wastewater sales revenue under existing rates is tabulated as shown in Table 20. The anticipated revenue generated is expected to increase from \$25,872,200 in FY 11/12 to \$27,312,500 in FY 15/16.

Table 21 Revenues under Existing Rates

| | BUDGET YR | | PROJE | ECTED | D | | |
|----------------------------|--------------|--------------|--------------|--------------|--------------|--|--|
| Customer Class | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | | |
| Single Family | \$11,897,500 | \$11,955,800 | \$12,014,400 | \$12,073,700 | \$12,133,000 | | |
| Multi Family | \$4,200,200 | \$4,230,800 | \$4,261,500 | \$4,292,600 | \$4,323,800 | | |
| Single Family – Large Lots | \$137,700 | \$138,100 | \$138,500 | \$138,900 | \$139,300 | | |
| Contract Customers | \$243,000 | \$243,800 | \$244,500 | \$245,200 | \$246,000 | | |
| Commercial | \$2,099,200 | \$2,110,100 | \$2,120,200 | \$2,131,000 | \$2,141,100 | | |
| Restaurant | \$1,020,700 | \$1,026,400 | \$1,031,300 | \$1,036,200 | \$1,041,200 | | |
| Laundry | \$284,100 | \$284,100 | \$284,100 | \$284,100 | \$284,100 | | |
| Schools | \$169,300 | \$169,300 | \$169,300 | \$169,300 | \$169,300 | | |
| Water Purifiers | \$147,600 | \$147,600 | \$147,600 | \$147,600 | \$147,600 | | |
| Desalters | \$862,200 | \$1,876,400 | \$1,876,400 | \$1,876,400 | \$1,876,400 | | |
| Industrial | \$3,516,600 | \$3,516,600 | \$3,516,600 | \$3,516,600 | \$3,516,600 | | |
| USN Pt. Mugu | \$87,600 | \$87,600 | \$87,600 | \$87,600 | \$87,600 | | |
| USN CBC | \$264,400 | \$264,400 | \$264,400 | \$264,400 | \$264,400 | | |
| Port Hueneme | \$942,100 | \$942,100 | \$942,100 | \$942,100 | \$942,100 | | |
| Total | \$25,872,200 | \$26,993,100 | \$27,098,500 | \$27,205,700 | \$27,312,500 | | |

Operation and Maintenance Projections

In order to adequately adjust rates, it is necessary to project operation and maintenance (O&M) expenses. Summarized in Table 22 are Wastewater's projected O&M expenditures. These expenditures include costs related to personnel, contract services, operating supplies, utilities and general administrative. The forecasted expenditures are based Black & Veatch and City staff's expertise and knowledge. The table to the right summarizes key assumptions for inflation rates used in the O&M expense projections. The levels of adjustment illustrated on the right are consistent with recent increases seen throughout

- Personnel Services: 2% every year
- Operating Supplies: 2% beginning FY 14/15
- Maintenance: 4% beginning in FY 14/15
- Utilities: 3% (FY 12/13 and FY 13/14), then 4%
- G&A: 2% (FY 12/13 and FY 13/14), then 3%

the area. Total O&M (less capital outlay and transfers) is projected to increase from \$15,795,200 in FY 11/12 to \$17,325,600 in FY 15/16.

Table 22 Operation and Maintenance Expenses

| | BUDGET YR | | PROJI | ECTED | |
|---|-------------------|--------------------|-------------|-------------|-------------|
| DESCRIPTION | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 |
| | Fund | 611 Collections | | | |
| | Div 01 Sou | rce Control / Serv | rices) | | |
| Salaries and Wages | \$581,500 | \$593,200 | \$605,200 | \$617,300 | \$629,700 |
| Contractual Services | \$32,000 | \$32,000 | \$32,600 | \$33,200 | \$33,800 |
| Operating Supplies | \$10,000 | \$10,000 | \$10,200 | \$10,400 | \$10,600 |
| Utilities | \$5,000 | \$5,200 | \$5,400 | \$5,600 | \$5,800 |
| General and Administrative | \$943,600 | \$962,500 | \$991,200 | \$1,020,900 | \$1,051,400 |
| Maintenance Services | \$14,000 | \$14,000 | \$14,600 | \$15,200 | \$15,800 |
| Total Source Control | \$1,586,100 | \$1,616,900 | \$1,659,200 | \$1,702,600 | \$1,747,100 |
| | Div 02 Storm W | later Quality Man | agement | | |
| Salaries and Wages | \$377,600 | \$385,200 | \$392,900 | \$400,700 | \$408,700 |
| Contractual Services | \$301,000 | \$301,000 | \$307,000 | \$313,100 | \$319,300 |
| Operating Supplies | \$25,000 | \$25,000 | \$25,500 | \$26,000 | \$26,500 |
| General and Administrative | \$134,500 | \$137,200 | \$141,200 | \$145,200 | \$149,500 |
| Total Storm Water Quality Management | \$838,100 | \$848,400 | \$866,600 | \$885,000 | \$904,000 |
| | Div 03 Collection | on System Main & | Upgrade | | |
| Salaries and Wages | \$880,000 | \$896,700 | \$913,900 | \$931,400 | \$880,000 |
| Contractual Services | \$191,000 | \$191,000 | \$194,800 | \$198,600 | \$191,000 |
| Operating Supplies | \$130,000 | \$130,000 | \$132,600 | \$135,200 | \$130,000 |
| General and Administrative | \$699,300 | \$717,300 | \$743,100 | \$769,700 | \$699,300 |
| Maintenance Services | \$19,000 | \$19,000 | \$19,700 | \$20,400 | \$19,000 |
| Total Collection | \$1,919,300 | \$1,954,000 | \$2,004,100 | \$2,055,300 | \$1,919,300 |
| | Div 07 Store | m Water Flood Co | ontrol | | |
| Salaries and Wages | \$186,300 | \$190,000 | \$193,600 | \$197,400 | \$201,200 |
| Contractual Services | \$65,000 | \$65,000 | \$66,300 | \$67,600 | \$69,000 |
| Operating Supplies | \$8,000 | \$8,000 | \$8,100 | \$8,200 | \$8,300 |
| Utilities | \$167,600 | \$172,600 | \$179,500 | \$186,700 | \$194,200 |
| General and Administrative | \$125,500 | \$128,000 | \$131,800 | \$135,700 | \$139,700 |

| | BUDGET YR | | PROJI | ECTED | |
|---------------------------------|--------------------|--------------------|-------------|-------------|-------------|
| DESCRIPTION | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 |
| Maintenance Services | \$4,000 | \$4,000 \$4,200 | | \$4,400 | \$4,600 |
| Total Storm Water Flood Control | \$556,400 | \$567,600 | \$583,500 | \$600,000 | \$617,000 |
| | Div 45 F | Public Information | n | | |
| Salaries and Wages | \$56,800 | \$58,000 | \$59,200 | \$60,400 | \$56,800 |
| Contractual Services | \$13,500 | \$13,500 | \$13,800 | \$14,100 | \$13,500 |
| Operating Supplies | \$300 | \$300 | \$300 | \$300 | \$300 |
| General and Administrative | \$7,100 | \$7,400 | \$7,600 | \$7,800 | \$7,100 |
| Maintenance Services | \$1,600 | \$1,700 | \$1,700 | \$1,700 | \$1,600 |
| Total Public Information | \$79,300 | \$80,900 | \$82,600 | \$84,300 | \$79,300 |
| | Fund | l 621 Treatment | | | |
| | Div 01 La | aboratory Service | es) | | |
| Salaries and Wages | \$486,100 | \$495,900 | \$505,700 | \$515,800 | \$526,100 |
| Contractual Services | \$341,000 | \$341,000 | \$347,800 | \$354,700 | \$361,800 |
| Operating Supplies | \$44,000 | \$44,000 | \$44,800 | \$45,600 | \$46,500 |
| Utilities | \$4,400 | \$4,500 | \$4,700 | \$4,900 | \$5,100 |
| General and Administrative | \$656,900 | \$670,100 | \$690,100 | \$710,700 | \$731,800 |
| Total Laboratory Services | \$1,536,400 | \$1,559,500 | \$1,597,300 | \$1,636,100 | \$1,675,900 |
| | Div 02 T | reatment Service | es | | |
| Salaries and Wages | \$1,895,200 | \$1,933,100 | \$1,971,900 | \$2,011,400 | \$1,895,200 |
| Contractual Services | \$78,000 | \$78,000 | \$79,500 | \$81,000 | \$78,000 |
| Operating Supplies | \$1,017,000 | \$1,017,000 | \$1,037,300 | \$1,058,000 | \$1,017,000 |
| Utilities | \$2,263,100 | \$2,331,000 | \$2,424,200 | \$2,521,000 | \$2,263,100 |
| General and Administrative | \$638,400 | \$651,100 | \$670,700 | \$690,800 | \$638,400 |
| Maintenance Services | \$5,000 | \$5,000 | \$5,200 | \$5,400 | \$5,000 |
| Total Treatment Services | \$5,896,700 | \$6,015,200 | \$6,188,800 | \$6,367,600 | \$5,896,700 |
| | Div 05 Treatment S | ystem Maintenan | ce-Upgrades | | |
| Salaries and Wages | \$1,662,000 | \$1,694,600 | \$1,727,900 | \$1,761,900 | \$1,796,600 |
| Contractual Services | \$152,300 | \$152,300 | \$155,400 | \$158,600 | \$161,800 |
| Operating Supplies | \$495,000 | \$495,000 | \$504,900 | \$515,000 | \$525,300 |

| | BUDGET YR | | | | |
|---------------------------------------|--------------|--------------------|-----------------|--------------|--------------|
| DESCRIPTION | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 |
| Utilities | \$6,000 | \$6,200 | \$6,400 | \$6,700 | \$7,000 |
| General and Administrative | \$483,000 | \$492,400 | \$507,200 | \$522,500 | \$538,200 |
| Maintenance Services | \$50,200 | \$50,200 | \$52,100 | \$54,200 | \$56,300 |
| Total Treatment System Maintenance | \$2,848,500 | \$2,890,700 | \$2,953,900 | \$3,018,900 | \$3,085,200 |
| | Div 45 F | Public Information | n | | |
| Salaries and Wages | \$56,800 | \$58,000 | \$59,200 | \$60,400 | \$56,800 |
| Contractual Services | \$13,500 | \$13,500 | \$13,800 | \$14,100 | \$13,500 |
| Operating Supplies | \$300 | \$0 | \$0 | \$0 | \$300 |
| General and Administrative | \$7,100 | \$6,000 | \$6,000 \$6,200 | | \$7,100 |
| Maintenance Services | \$1,600 | \$1,700 | \$1,700 | \$1,700 | \$1,600 |
| Total Public Information | \$79,300 | \$79,200 | \$80,900 | \$82,600 | \$79,300 |
| | Fund 628 Sec | urity and Contam | ination | | |
| | Div 01 Secu | urity & Contamina | ation | | |
| Salaries and Wages | \$455,100 | \$457,700 | \$460,200 | \$462,800 | \$465,400 |
| Total Security & Contamination | \$455,100 | \$457,700 | \$460,200 | \$462,800 | \$465,400 |
| Total O&M Expense (ALL) | \$15,795,200 | \$16,070,100 | \$16,477,100 | \$16,895,200 | \$17,325,600 |

Capital Improvement Program

While O&M expenses cover day-to-day operations, the Wastewater incurs additional capital expenditures to replace existing wastewater facilities or installed new facilities for planned future growth. As a result, Wastewater has developed a long-term Capital Improvement Program (CIP) that identifies future wastewater facilities needs. The CIP shown in Table 23 is for FY 12/13 through FY 15/16 and consists of capital improvement projects anticipated to be designed and constructed during the study period.

Excluding asset management (replacement and rehabilitation) projects, Wastewater is projecting expenditures of \$40,387,700 for collection, treatment and storm drain capital improvement projects over the next 5 years. Over this same time period, Wastewater is projecting to spend another \$14,159,600 on asset management related projects. Since storm drain has traditionally never been treated as a self-supporting enterprise, Wastewater handles are maintenance and capital needs. As part of the financial plan analyses, an annual inflation allowance of 3 percent was included in the above capital improvement project costs.

Table 23 Capital Improvement Program

| | | | PROJECTED | | |
|--|------------|----------------|-------------|-------------|-------------|
| DESCRIPTION | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | TOTAL |
| | Wastewater | Collection Sys | tem | | |
| Development Project Infrastructure Report | \$0 | \$100,000 | \$0 | \$106,100 | \$206,100 |
| Central Trunk Manhole Reconstruction Project (Phase 1) | \$0 | \$1,000,000 | \$0 | \$0 | \$1,000,000 |
| Central Trunk Manhole Reconstruction Project (Phase 2) | \$0 | \$0 | \$1,030,000 | \$0 | \$1,030,000 |
| Central Trunk Manhole Reconstruction Project (Phase 3) | \$0 | \$0 | \$0 | \$1,060,900 | \$1,060,900 |
| WWC System Master Plan Update | \$0 | \$300,000 | \$0 | \$0 | \$300,000 |
| Casden and Village Developments | \$0 | \$500,000 | \$515,000 | \$0 | \$1,015,000 |
| Rice Ave Sewer Placement EX-1 | \$0 | \$1,200,000 | \$0 | \$0 | \$1,200,000 |
| Flow Monitoring System Expansion | \$0 | \$300,000 | \$0 | \$0 | \$300,000 |
| Regulatory Compliance | \$0 | \$100,000 | \$103,000 | \$106,100 | \$309,100 |
| Hansen Computer Upgrade | \$0 | \$100,000 | \$0 | \$0 | \$100,000 |
| Subtotal Collection Projects | \$0 | \$3,600,000 | \$1,648,000 | \$1,273,100 | \$6,521,100 |
| Asset Management Projects | \$750,000 | \$1,000,000 | \$2,060,000 | \$2,121,800 | \$5,931,800 |
| | Wastewater | Treatment Sys | tem | | |
| WWTP SCADA Master Plan | \$0 | \$500,000 | \$0 | \$0 | \$500,000 |
| WWTP EOM | \$0 | \$100,000 | \$103,000 | \$106,100 | \$309,100 |
| WWTP Resurfacing | \$0 | \$0 | \$412,000 | \$0 | \$412,000 |
| WWTP Effluent Pump Station Upgrade & Expansion | \$0 | \$0 | \$0 | \$1,060,900 | \$1,060,900 |
| WWTP Headworks Backup Generator | \$0 | \$800,000 | \$824,000 | \$0 | \$1,624,000 |
| WWTP Cogeneration Replacement | \$0 | \$0 | \$2,060,000 | \$5,304,500 | \$7,364,500 |
| WWTP Prechlorination & Ferric System Project | \$0 | \$0 | \$0 | \$0 | \$0 |
| WWTP AST Diffusers Replacement | \$0 | \$0 | \$5,768,000 | \$0 | \$5,768,000 |
| WWTP Digesters | \$0 | \$0 | \$0 | \$0 | \$0 |
| WWTP Bio Filter Recirculation & Interstage Pumps Replacement | \$0 | \$0 | \$0 | \$0 | \$0 |
| WWTP Biosolid Storage | \$0 | \$500,000 | \$1,545,000 | \$0 | \$2,045,000 |

| | | | PROJECTED | | |
|--|-------------|--------------|--------------|--------------|--------------|
| DESCRIPTION | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | TOTAL |
| WWTP Biosolids Dewatering | \$0 | \$0 | \$0 | \$0 | \$0 |
| WWTP PLCs / LCPs Replacement | \$0 | \$300,000 | \$2,060,000 | \$0 | \$2,360,000 |
| WWTP Biotower Rebuild & Screens | \$0 | \$1,250,000 | \$0 | \$0 | \$1,250,000 |
| Hansen Computer Upgrade | \$0 | \$100,000 | \$0 | \$0 | \$100,000 |
| Plant Control Center Phase I & II | \$0 | \$0 | \$0 | \$1,060,900 | \$1,060,900 |
| Crane | \$0 | \$200,000 | \$0 | \$0 | \$200,000 |
| Subtotal Collection Projects | \$0 | \$3,750,000 | \$12,772,000 | \$7,532,400 | \$24,054,400 |
| Asset Management Projects | \$1,500,000 | \$1,000,000 | \$1,030,000 | \$2,652,300 | \$6,182,300 |
| | Storm | Drain System | | | |
| Mandalay Beach Road Stormwater | \$800,000 | \$2,000,000 | \$1,236,000 | \$0 | \$4,036,000 |
| Tierra Vista Neighborhood - Sanford Storm Drain Phase 2 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Blackstock North - Yucca St Strom Drain Phase 2 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Storm Water Master Plan Update | \$100,000 | \$0 | \$0 | \$0 | \$100,000 |
| Bartolo Square North Neighborhood Storm Drain | \$360,000 | \$540,000 | \$0 | \$0 | \$900,000 |
| Commercial Central Neighborhood Storm Drain | \$0 | \$0 | \$0 | \$1,273,100 | \$1,273,100 |
| Sierra Linda Neighborhood Storm Drain | \$0 | \$140,000 | \$576,800 | \$0 | \$716,800 |
| Fifth St Storm Drain | \$0 | \$160,000 | \$659,200 | \$0 | \$819,200 |
| Five Points Northeast Neighborhood Storm Drain | \$0 | \$80,000 | \$329,600 | \$0 | \$409,600 |
| Blackstock South Neighborhood Storm Drain | \$0 | \$100,000 | \$412,000 | \$0 | \$512,000 |
| Regulatory Compliance | \$0 | \$0 | \$515,000 | \$530,500 | \$1,045,500 |
| Subtotal Storm Drain Projects | \$1,260,000 | \$3,020,000 | \$3,728,600 | \$1,803,600 | \$9,812,200 |
| Asset Management Projects | \$500,000 | \$500,000 | \$515,000 | \$530,500 | \$2,045,500 |
| Total CIP without Asset Management | \$1,260,000 | \$10,370,000 | \$18,148,600 | \$10,609,100 | \$40,387,700 |

Capital Fund Financing

A proposed financing plan for Wastewater's CIP is shown in Table 24. Financing for the CIP is anticipated to come from a combination of funds on hand, transfers from wastewater sales revenues derived from rates, and bond proceeds.

Similar to Water, Wastewater maintains two capital funds (collection and treatment) that are used to finance CIP projects as well as to separate the commingling of rate and connection funds. The capital funds generate revenue from developer connection fees, transfers and debt proceeds. With new development in City slowing dramatically, Wastewater will depend on rate revenue and bond proceeds to execute planned CIP projects in addition to a loan of \$4 million received from Water in FY 09/10.

Based on the proposed CIP, Wastewater will need to issue debt through revenue bonds in FY 13/14 and then again in FY 16/17. The proposed debts is indicated above assume the following service terms: 30-year payment period, 5.5 percent annual interest rate, 1.25 percent issuance expense, and a debt service reserve equal to one years' debt service.

Table 24 CIP Financing Plan

| | PROJECTED | | | | | |
|--|-------------------|--------------|--------------|--------------|--|--|
| DESCRIPTION | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | | |
| Beginning Balance | \$194,600 | \$199,500 | \$19,992,400 | \$7,183,500 | | |
| | Sources of Fund | ds | | | | |
| Revenue Bond Proceeds - WWC | \$0 | \$13,000,000 | \$0 | \$0 | | |
| Revenue Bond Proceeds - WWT | \$0 | \$13,000,000 | \$0 | \$0 | | |
| Transfer from Fund 611/621 | \$1,260,000 | \$5,000,000 | \$5,000,000 | \$5,000,000 | | |
| Interest Income | \$4,900 \$252,400 | | \$339,700 | \$110,900 | | |
| Total Sources of Funds | \$1,264,900 | \$31,252,400 | \$5,339,700 | \$5,110,900 | | |
| | Uses of Funds | | | | | |
| Collection Capital Improvement Projects | \$0 | \$3,600,000 | \$1,648,000 | \$1,273,100 | | |
| Storm Drain Capital Improvement Projects | \$1,260,000 | \$3,020,000 | \$3,728,600 | \$1,803,600 | | |
| Treatment Capital Improvement Projects | \$0 | \$3,750,000 | \$12,772,000 | \$7,532,400 | | |
| Bond Issuance Expense | \$0 \$195,000 | | \$0 | \$0 | | |
| Bond Reserve Fund Requirement | \$0 \$894,500 | | \$0 | \$0 | | |
| Total Uses of Funds | \$1,260,000 | \$11,459,500 | \$18,148,600 | \$10,609,100 | | |
| Ending Balance | \$199,500 | \$19,992,400 | \$7,183,500 | \$1,685,300 | | |

Operating Fund Financing

Summarized in Table 25 is the proposed long-term operating financial plan for Wastewater. This financial plan is designed to generate sufficient funds to cover short-term and long-term expenses. Sources of revenue include wastewater sales under existing rates, additional revenues realized from proposed rate adjustments, miscellaneous revenue and interest earnings on available balances. As mentioned, other miscellaneous revenue includes sewer code enforcement, maintenance charges, permits fees, and a new security fee charge. Uses of funds include operation and maintenance expenses, routine capital outlay, debt service payments, and transfers to other funds such as the capital fund.

Table 25 Operating Fund Financing Plan

| | o operating | | J | BUDGET YR | PROJECTED | | | | |
|-------------|---------------|---------------|---------------------|-----------------|--------------|--------------|--------------|--------------|--|
| LINE NO. | | | | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | |
| | | | | Water Operating | g Fund 601 | | | | |
| | | | | Reven | ue | | | | |
| 1 | WWC Reve | enue Under E | Existing Rates | \$8,419,200 | \$8,457,000 | \$8,494,400 | \$8,532,500 | \$8,570,400 | |
| 2 | WWT Reve | enue Under E | Existing Rates | \$17,453,000 | \$18,536,100 | \$18,604,100 | \$18,673,300 | \$18,742,100 | |
| | Additional F | Revenue Rec | quired: | | | | | | |
| | <u>Year</u> | Percent | Months Effective | | | | | | |
| 3 | FY11/12 | 0.0% | | | | | | | |
| 4 | FY12/13 | 12.0% | 11 | | \$2,969,300 | \$3,251,800 | \$3,264,700 | \$3,277,500 | |
| 5 | FY12/13 | 8.0% | 7 | | \$1,398,300 | \$2,428,000 | \$2,437,600 | \$2,447,200 | |
| 6 | FY13/14 | 5.0% | 12 | | | \$1,638,900 | \$1,645,400 | \$1,651,800 | |
| 7 | FY14/15 | 5.0% | 12 | | | | \$1,727,600 | \$1,734,500 | |
| 8 | FY15/16 | 5.0% | 12 | | | | | \$1,821,200 | |
| 9 | Total Reve | nue From Ra | ites | \$25,872,200 | \$31,360,700 | \$34,417,200 | \$36,281,100 | \$38,244,700 | |
| 10 | Other WW | Collection Re | evenue | \$761,600 | \$769,000 | \$769,000 | \$769,000 | \$769,000 | |
| 11 | Other WW | Treatment R | evenue | \$85,000 | \$85,000 | \$85,000 | \$85,000 | \$85,000 | |
| 12 | Security & | Contaminatio | on Fee | \$452,600 | \$455,100 | \$457,700 | \$460,200 | \$462,800 | |
| 13 | Interest Inc | ome | | \$678,200 | \$680,600 | \$681,600 | \$665,100 | \$657,000 | |
| 14 | Total Other | Revenues | | \$1,977,400 | \$1,989,700 | \$1,993,300 | \$1,979,300 | \$1,973,800 | |
| 15 | Total Revenue | | \$27,849,600 | \$33,350,400 | \$36,410,500 | \$38,260,400 | \$40,218,500 | | |
| Reven | ue Requirem | ents | | | | | | | |
| | O&M Expe | nses | | | | | | | |
| 16 | WWC O&M | 1 Expenses | | \$3,584,700 | \$3,651,800 | \$3,745,900 | \$3,842,200 | \$3,941,500 | |
| 17 | WWT O&N | Expenses | | \$10,360,900 | \$10,544,600 | \$10,820,900 | \$11,105,200 | \$11,397,700 | |

| | | BUDGET YR | | PROJI | ECTED | |
|-------------|-----------------------------------|--------------|--------------|--------------|--------------|--------------|
| LINE NO. | DESCRIPTION | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 |
| 18 | Storm Water | \$1,394,500 | \$1,416,000 | \$1,450,100 | \$1,485,000 | \$1,521,000 |
| 19 | Security & Contamination | \$455,100 | \$457,700 | \$460,200 | \$462,800 | \$465,400 |
| 20 | Total O&M Expense | \$15,795,200 | \$16,070,100 | \$16,477,100 | \$16,895,200 | \$17,325,600 |
| 21 | Routine Capital | \$0 | \$0 | \$0 | \$0 | \$0 |
| 22 | Asset Management | \$0 | \$2,750,000 | \$2,500,000 | \$3,605,000 | \$5,304,600 |
| | Debt Service | | | | | |
| | Existing | | | | | |
| 23 | 2003 Wastewater Revenue Refunding | \$3,669,800 | \$3,667,100 | \$3,668,600 | \$3,667,300 | \$3,669,000 |
| 24 | 2004A Wastewater Revenue Bond | \$4,087,700 | \$4,087,700 | \$4,087,700 | \$4,087,700 | \$4,087,700 |
| 25 | 2004B Wastewater Revenue Bond | \$1,746,600 | \$1,741,100 | \$1,729,300 | \$1,716,600 | \$1,707,800 |
| 26 | 2006 Wastewater Revenue Bond | \$796,700 | \$796,300 | \$795,500 | \$799,300 | \$797,500 |
| 27 | 2009 Water Loan | \$873,400 | \$873,400 | \$873,400 | \$873,400 | \$0 |
| | Proposed | | | | | |
| 28 | Wastewater Revenue Bonds | \$0 | \$0 | \$521,800 | \$894,500 | \$894,500 |
| 29 | Total Debt Service | \$11,174,200 | \$11,165,600 | \$11,676,300 | \$12,038,800 | \$11,156,500 |
| | Transfers | | | | | |
| 30 | Infrastructure Use Fees | \$920,200 | \$920,000 | \$920,000 | \$920,000 | \$920,000 |
| 31 | Transfer to Fund 6XX | \$0 | \$1,260,000 | \$5,000,000 | \$5,000,000 | \$5,000,000 |
| 32 | Transfer to Fund 625/628 | \$452,600 | \$455,100 | \$457,700 | \$460,200 | \$462,800 |
| 33 | Total Transfers | \$1,372,800 | \$2,635,100 | \$6,377,700 | \$6,380,200 | \$6,382,800 |
| 34 | Total Revenue Requirements | \$28,342,200 | \$32,620,800 | \$37,031,100 | \$38,919,200 | \$40,169,500 |
| | Operating Fund Balance | | | | | |
| 35 | Net Annual Cash Balance | (\$492,600) | \$729,600 | (\$620,600) | (\$658,800) | \$49,000 |
| 36 | Beginning Cash Balance | \$6,752,200 | \$6,259,600 | \$6,989,200 | \$6,368,600 | \$5,709,800 |
| 37 | Net Cumulative Cash Balance | \$6,259,600 | \$6,989,200 | \$6,368,600 | \$5,709,800 | \$5,758,800 |
| 38 | Target Reserve (25% of O&M) | \$3,948,800 | \$4,017,500 | \$4,119,300 | \$4,223,800 | \$4,331,400 |

The projected wastewater revenue under existing rates represents service, commodity, and strength charges at current rate levels that are subject to rate adjustments. Based on the existing revenue

indicated, additional annual revenue adjustments are necessary to meet operating fund requirements and fiscal policy objectives. Adjustments are typically assumed to become effective July 1 of each fiscal year. However, in FY 12/13, the initial revenue adjustments are planned for August 2012 and January 2013. Initial analyses indicate that rate increases are needed for the next five years as shown on Lines 3 through 8. Any changes to the capital-financing policies and/or CIP may alter these results since the operating fund helps supplement funds for traditional repair and replace projects. The resulting dollar impact of the proposed revenue adjustments are illustrated on Line 9.

In addition to rate revenue, other operating and non-operating charges contribute to the income of the Wastewater Enterprise. Typically, these revenue sources are minimal and volatile and are thus considered a constant in the revenue projections. A non-operating source includes interest income from the operating fund. Interest income is calculated using an interest rate of 2.5 percent in order to be conservative.

Projected total O&M expense is shown on Line 20. The O&M expenses shown represent expenses associated with operating the wastewater system. Routine capital outlays and asset management activities are on Lines 21 and 22. For larger routine capital outlay that is represented in the CIP, it is common practice by utilities is to set in reserve approximately the equivalent of annual depreciation for routine capital assets. Based on historical wastewater deprecation, Wastewater should build up to setting aside approximately \$4,100,000 per year.

Debt service on proposed bond issues is shown on Line 28 and total debt service is shown on Line 29. All proposed bond issues are forecasted with 30-year terms at an initial 5.5 percent. To date, Wastewater has four outstanding bond debt obligations plus the Water loan obligation. Transfers to the capital and other funds are shown on Lines 30 through 33. Funds transferred to the capital fund are used for capital projects. Funds transferred to the Fund 628 are for security/contamination activities. Lines 35 through 37 summarize the impact to the ending fund balance for Wastewater. A minimum target of 25 percent of O&M expenses plus any encumbrances serves as the minimum level of working capital that Wastewater sets to have on hand for operational purposes.

Summary of Revenues, Expenditures, and Obligations

Based on the analyses of revenues and revenue requirements, it is evident that Wastewater needs a rate revenue increase in order to meet revenue requirements and working capital reserve as a standalone enterprise. The suggested adjustments range from 12 percent for FY 12/13 effective August 2012, 8 percent for FY 12/13 effective January 2013, and then 5 percent in each of the next three years, as shown on Lines 3 through 8. With these adjustments, the City should be able to accomplish its objectives under the assumption that no significant change occurs. While the financial plan should be a working document, Wastewater will need to re-examine the rate structure prior to FY 15/16 to verify it is still adequate.

The revenue requirements of Wastewater consist of system O&M expenses, routine capital outlay for minor expenditures on equipment not financed from bond proceeds, debt service requirements on existing and proposed bonded debt, transfers to other funds, and reserve requirements to ensure that debt service coverage, rate covenant requirements, and adequate levels of working capital are met.

As shown on Line 34 in Table 25, total revenue requirements for Wastewater increase during the study period and can be correlated with inflationary factors and additional debt service requirements. The total revenue requirements will increase from \$28,342,200 in FY 11/12 to \$40,169,500 in FY 15/16, assuming the revenue adjustment is implemented. Subtracting total revenue requirements from total revenues results in the projected annual operating fund surpluses or deficits shown on Line 35.

As of July 1, 2010, it was estimated that a beginning balance of \$6.75 million was available for use in this fund. An additional \$194,600 was determined available for use in the capital funds. The ending balance is shown on Line 37, while the minimum ending balance of 25 percent of operation and maintenance expense is shown on Line 38. Applying a cumulative revenue adjustment of approximately 38.9 percent over the 5 year period should allow Wastewater to achieve the desired target level of ending year-end balances, meet minimum working capital and satisfy minimum debt service requirements.

It should be recognized that the indicated percentage revenue increase discussed above are overall revenue increase. The results of the cost of service analysis presented later in this report may indicate that rate increases may vary from this average for the various customer classes with some classes receiving a greater than average increase, while others receive a less than average increase or perhaps a decrease.

Test Year Revenue Requirements

In analyzing Wastewater's cost of service for allocation to customer classes, the annual revenue requirements for FY 12/13 is selected as the Test Year (TY) requirements to demonstrate the development of cost-of-service wastewater rates.

COST OF SERVICE ALLOCATIONS

The revenue requirements to be derived from rates and charges for wastewater service are summarized in Lines 1 through 13 of Table 26. In analyzing Wastewater's cost of service for allocation to customer classes, the annual revenue requirements for FY 12/13 are selected as the Test Year requirements to demonstrate the development of cost of service wastewater rates. In determining the cost of service to be met from charges for wastewater service, we deduct income received from other sources that not subject to rate adjustments from the total revenue requirements. As a result, the total cost of service to be recovered from rates is shown on Line 13, Column 3.

Table 26 Total Costs to be Recovered from Rates

| INE NO. | DESCRIPTION | OPERATING EXPENSE | CAPITAL COST | TOTAL | | | | |
|------------|--|----------------------|-----------------|---------------|--|--|--|--|
| | Revenue | ue Requirements | | | | | | |
| | Fund 611/621 | | | | | | | |
| 1 | O&M Expense | \$16,070,100 | | \$16,070,100 | | | | |
| 2 | Asset Management | | \$2,750,000 | \$2,750,000 | | | | |
| 4 | Transfer to Funds , 6XX, 625 & 628 | | \$1,715,100 | \$1,715,100 | | | | |
| 5 | Debt Service | | \$11,165,600 | \$11,165,600 | | | | |
| 6 | Infrastructure Use Fee | \$920,000 | | \$920,000 | | | | |
| 7 | Subtotal | \$16,990,100 | \$15,630,700 | \$32,620,800 | | | | |
| | Less Revenues | s From Other So | ources | | | | | |
| 8 | Other Operating Income | \$1,309,100 | | \$1,309,100 | | | | |
| 9 | Interest Income | \$165,600 | \$515,000 | \$680,600 | | | | |
| 10 | Change in Funds Available | (\$729,600) | | (\$729,600) | | | | |
| 11 | Annualized Rate Increase | (\$1,031,000) | | (\$1,031,000) | | | | |
| 12 | Subtotal | (\$285,900) | \$515,000 | \$229,100 | | | | |
| 13 | Cost of Service to be Recovered from Rates | \$17,276,000 | \$15,115,700 | \$32,391,700 | | | | |

Functional Cost Components

In developing an equitable rate structure, revenue requirements are allocated to the various customer classifications according to the cost of service rendered. Allocations of these requirements to customer classes of Wastewater should take into account flow, the number of customers, and other relevant factors.

Customers are classified to reflect groups of customers with similar service requirements who can be served at similar cost. Each class represents a particular type of service requirement. For the purposes of the cost of service analysis, the customer classifications in this study include single family and multifamily residential, commercial, restaurant, laundry, contract customers, industrial, and Regional (Outside City). These customer classes were assumed to exhibit similar types of system load characteristics. Since the completion of the 2009 study, the City has gathered consumptive data to assess whether further refinement of the customer classes is warranted. As part of the current study, with the help of the City's conservation group, Black & Veatch identified the subcategory of single family – large lots for those parcels greater than 7,000 square feet. In addition, the subcategory of water purifiers / desalters was added to the industrial class.

Allocation to Cost Components

As a basis for allocating costs of service among customer classes, costs are first allocated to functional cost components, then allocated to cost categories, and subsequently distributed to customer classes. In this analysis, there are five primary cost components: (1) base flow, or volume costs, (2) strength (BOD and TSS), (3) customer billing costs and administration, and (4) stormwater.

Each element of cost is allocated to functional cost components on the basis of the parameter or parameters having the most significant influence on the magnitude of that element of cost.

Allocation of Operation and Maintenance Expenses

The allocation of O&M expense to cost functions is shown in Table 27. The net operation and maintenance expense to be recovered for wastewater sales is derived by deducting funds available from other sources from the total Test Year expense. Net Test Year operation and maintenance expense of \$17,276,000 is shown allocated to the five primary cost components on Line 17. Note that routine capital outlay is excluded from O&M expenses as these expenses can be deferred based on the financial state of the enterprise. Additionally, adjustments to costs allocated to the Regional customers are made to address capacity agreements for the Wastewater Treatment Plant.

Allocation of Capital Costs

The estimated investment in wastewater and stormwater facilities is allocated to appropriate cost components as a basis for the further distribution of capital related costs to the various customer classes. The allocation of estimated plant investment serving wastewater customers for the Test Year is shown in Table 28. The total plant investment of \$122,665,200 shown on Line 6 represents the estimated Test Year original cost less accumulated depreciation of plant in service.

The allocation of specific items of investment to the cost categories, as shown, is made on the basis previously described. For example, collection items are related to flow and these investment costs are assigned to the volume cost component and further delineated by whether the asset is common-to-all or primarily serves specific customers. The treatment is designed primarily on the basis of treatment plant flow and is also assigned to the volume cost function. Elements within this category, such as pumping stations facilities are assigned to the volume category because such facilities are designed for this purpose.

Table 27 Allocation of O&M to Functional Cost Components

| | LINE ITEM | TOTAL | COLLECTION | TREATMENT VOLUME | TREATMENT BOD | TREATIMENT | STORMWATER | BILLING & COLLECTION | ADMIN | COUTSIDE CITY |
|----|--|--------------|-------------|---------------------|------------------|-------------|-------------|----------------------|-----------|---------------|
| | | | | Wastewater C | Collection | | | | | |
| 1 | Div 01 Source Control / Services | \$1,616,900 | \$1,342,800 | | | | | \$86,400 | \$86,600 | \$101,100 |
| 2 | Div 02 Storm Water Quality Management | \$848,400 | \$0 | | | | \$805,800 | | \$42,600 | |
| 3 | Div 03 Collection System Main & Upgrade | \$1,954,000 | \$1,602,100 | | | | | \$97,800 | \$97,800 | \$156,300 |
| 4 | Div 07 Storm Water Flood Control | \$567,600 | | | | | \$539,200 | | \$28,400 | |
| 5 | Div 45 Public Information | \$80,900 | | | | | | | \$80,900 | |
| 6 | Total | \$5,067,800 | \$2,944,900 | \$0 | \$0 | \$0 | \$1,345,000 | \$184,200 | \$336,300 | \$257,400 |
| | | | | Wastewater T | reatment | | | | | |
| 7 | Div 01 Laboratory Services | \$1,559,500 | | \$351,100 | \$561,300 | \$561,300 | | \$7,800 | \$78,000 | |
| 8 | Div 02 Treatment Services | \$6,015,200 | | \$3,254,000 | \$1,953,700 | \$807,500 | | | \$0 | |
| 9 | Div 05 Treatment System Maintenance | \$2,890,700 | | \$1,693,500 | \$722,900 | \$433,600 | | | \$40,700 | |
| 10 | Div 45 Public Information | \$79,200 | | | | | | | \$79,200 | |
| 11 | Total | \$10,544,600 | \$0 | \$5,298,600 | \$3,237,900 | \$1,802,400 | \$0 | \$7,800 | \$197,900 | \$0 |

| | LINE ITEM | TOTAL | COLLECTION | TREATMENT VOLUME | TREATMENT BOD | TREATMENT TSS | STORMWATER | BILLING & COLLECTION | ADMIN | COUTSIDE CITY |
|----|---------------------------------|--------------|-------------|---------------------|------------------|------------------|-------------|-------------------------|-----------|---------------|
| | | | Se | curity and Co | ntamination | | | | | |
| 12 | Div 01 Security & Contamination | \$457,700 | | \$68,600 | \$183,100 | \$183,100 | | | \$22,900 | |
| 13 | Total | \$457,700 | \$0 | \$68,600 | \$183,100 | \$183,100 | \$0 | \$0 | \$22,900 | \$0 |
| 14 | Total O&M | \$16,070,100 | \$2,944,900 | \$5,367,200 | \$3,421,000 | \$1,985,500 | \$1,345,000 | \$192,000 | \$557,100 | \$257,400 |
| 15 | Plus Required Transfers | \$920,000 | \$419,300 | \$206,000 | \$125,900 | \$70,100 | \$0 | \$26,000 | \$44,800 | \$27,900 |
| 16 | Less Other Revenues | \$285,900 | \$1,020,400 | (\$215,500) | (\$131,700) | (\$73,300) | (\$350,200) | \$25,500 | \$10,700 | \$0 |
| 17 | Net O&M | \$17,276,000 | \$4,384,600 | \$5,357,700 | \$3,415,200 | \$1,982,300 | \$994,800 | \$243,500 | \$612,600 | \$285,300 |

Table 28 Allocation of Net Capital Costs to Functional Cost Components

| | LINE ITEM | TOTAL | COLLECTION | TREATMENT VOLUME | TREATMENT BOD | TREATMENT TSS | STORMWATER | BILLING & COLLECTION | ADMIN |
|----|-------------------------|---------------|--------------|---------------------|------------------|------------------|-------------|-------------------------|-----------|
| 1 | Collection | \$33,564,900 | \$30,208,400 | | | | \$3,356,500 | | |
| 2 | Pumping Plant | \$1,133,100 | \$1,019,800 | | | | \$113,300 | | |
| 3 | Treatment | \$77,572,400 | | \$15,126,600 | \$31,804,700 | \$30,641,100 | | | |
| 4 | Customer Billing | \$58,400 | | | | | | \$58,400 | |
| 5 | General Plant | \$10,336,400 | \$2,873,600 | \$1,391,900 | \$2,926,600 | \$2,819,600 | \$319,300 | \$5,400 | |
| 6 | Total Plant Investment | \$122,665,200 | \$34,101,800 | \$16,518,500 | \$34,731,300 | \$33,460,700 | \$3,789,100 | \$63,800 | \$0 |
| | | | | Capital Cost A | llocations | | | | |
| 7 | WWC Capital | \$750,000 | \$750,000 | | | | | | |
| 8 | WWT Capital | \$1,500,000 | | \$292,500 | \$615,000 | \$592,500 | | | |
| 9 | SW Capital | \$500,000 | | | | | \$500,000 | | |
| 10 | Transfer to Other Funds | \$1,715,100 | | \$245,700 | \$516,600 | \$497,700 | | | \$455,100 |
| 12 | Debt Service - WWC | \$4,180,000 | \$3,762,000 | | | | \$418,000 | | |
| 13 | Debt Service - WWT | \$6,985,600 | | \$1,362,200 | \$2,864,100 | \$2,759,300 | | | |
| 14 | Less Other Revenues | \$515,000 | \$448,500 | | | | \$51,500 | | \$15,000 |
| 15 | Net Capital Costs | \$15,115,700 | \$4,063,500 | \$1,900,400 | \$3,995,700 | \$3,849,500 | \$866,500 | \$0 | \$440,100 |

Units of Service

The total cost responsibility of each class of service may be established by developing unit costs of service for each cost function and assigning those costs to the customer classes based on the respective service requirements of each. To properly recognize the cost of service, each customer class is allocated its share of base, strength, and direct costs. The number of units of service required by each customer class provides a means for the proportionate distribution of costs previously allocated to respective cost categories. Summarized in Table 29 are the estimated units of service for the various customer classes.

Table 29 Units of Service for TY 12/13

| CUSTOMER CLASS | RETURN FACTOR | WASTEWATER VOLUME | I/I | BOD | TSS | NO. OF ACCOUNTS | NO. OF UNITS |
|-------------------------------|------------------|----------------------|---------|-----------|-----------|--------------------|--------------------|
| | % | (ccf) | (ccf) | (lbs) | (lbs) | Accounts | units |
| Single Family | 80.0% | 3,441,200 | 309,700 | 5,259,800 | 5,259,800 | 38,967 | 38,967 |
| Multi Family | 90.0% | 1,532,100 | 137,900 | 2,341,800 | 2,341,800 | 2,565 | 17,349 |
| Single Family – Large Lots | 60.0% | 37,100 | 3,300 | 56,700 | 56,700 | 442 | 442 |
| Commercial | 85.0% | 718,600 | 64,700 | 896,600 | 896,600 | 2,016 | |
| Restaurant | 80.0% | 205,900 | 18,500 | 1,156,100 | 770,700 | 387 | |
| Laundry | 90.0% | 117,400 | 10,600 | 219,700 | 183,100 | 3 | |
| Schools | 85.0% | 60,000 | 5,400 | 84,200 | 74,900 | 70 | |
| Water Purifiers | | 43,800 | 3,900 | 27,300 | 34,200 | 4 | |
| Desalters | | 556,800 | 50,100 | 347,400 | 434,200 | 1 | |
| Industrial | | 1,348,900 | 121,400 | 1,570,900 | 1,567,400 | 22 | |
| USN Pt. Mugu | | 176,800 | 15,900 | 106,530 | 104,850 | 1 | |
| USN CBC | | 316,200 | 28,500 | 368,710 | 450,740 | 1 | |
| Port Hueneme | | 1,724,400 | 155,200 | 2,635,700 | 2,635,700 | 1 | |

The wastewater collected and treated by Wastewater is made up of two elements: (1) sanitary flow and (2) infiltration/inflow (I/I) of storm runoff. Sanitary flow is that portion of the annual water use of each customer class estimated to enter the sanitary sewer system.

Based on discussions with staff, it is estimated that the amount of flow entering the collection system through I/I is approximately 10 percent of the total treated wastewater volume. Since I/I is not attributable to a specific customer class, each class will bear its proportionate share of the costs associated with I/I in an equitable manner. Most communities assign at least a portion of the responsibility to customers on the basis of contributed volume by customer class. This philosophy is

supported in Financing and Charges for Wastewater Systems published by the AWWA, American Society of Civil Engineers, and WEF. In this study, I/I is allocated 100 percent to customers based on volume.

For sanitary flow, a wastewater volume is estimated based water consumption. There is an approximate percent of water returned to the system for customer classes on flat and commodity rates. The contributions from industrial and contract users are monitored on a regular basis. The pollutant loadings indicated in Table 29 represent wastewater quality based on strengths indicated by that monitoring data. Loadings for commercial users are based on recommendations of the State Water Resources Control Board. Loadings for residential classifications are based on an average BOD and TSS concentrations of approximately 245 milligrams per liter (mg/l) based on an analysis of recent years' influent loadings at the treatment plant.

After the completion of the 2009 study, City Council directed Black & Veatch to examine the return factors for the single family residential class. Of specific concern was whether larger lots should have a different return factor. Black & Veatch examined data gathered over the last 3 years (since implementation of the new rate structure) and working with the City's conservation staff, identified a new customer subclass: single family residential – large lots. For this new category, customers with lot sizes larger than 7,000 square feet where determined to have a return factor that averaged 60 percent versus 80 percent for smaller lots. In addition to establishing a single family – large lot category, this study also recognizes a new customer class for water purifiers / desalters. This group of customers is part of the industrial class. The allocation of costs between regional customers and all other customers was reviewed in light of no contractual limitations. Finally, the cost allocation of O&M expenditures was updated to reflect current activities specifically as it relates to BOD and TSS elements.

The cost of service responsibility for base costs varies with the volume of wastewater requirements and may be distributed to customer classes on that basis. Strength costs are those costs associated with treating the constituents in the flow and is distributed to customer classes based on their respective loadings into the system. Customer costs, which consist of meter related costs, billing, collection and accounting costs. Stormwater is based on volume and is allocated on that basis.

Cost of Service Allocations

Costs of service are allocated to the customer classes by application of unit costs of service to respective service requirements. Unit costs of service are based upon the total costs previously allocated to functional components and the total number of applicable units of service. Dividing the costs allocated to functional cost components by the respective total units of service requirements develops unit costs of operation and maintenance expense, and net capital costs.

Unit Costs of Service

Table 30 presents total Test Year O&M expense and net capital costs allocated to functional cost component as taken from Tables 27 and 28.

Table 30 Unit Costs of Services

| CUSTOMER CLASS | COLLECTION VOLUME | TREATMENT VOLUME | BOD | TSS | STORM WATER | BILLING & COLLECTION | ADMIN | OUTSIDE CITY |
|--|----------------------|---------------------|-------------|-------------|----------------|----------------------|-------------|-----------------|
| Net Operating Expense | \$17,276,000 | \$2,915,600 | \$5,788,700 | \$3,678,600 | \$2,128,900 | \$192,500 | \$591,200 | \$285,300 |
| Capital Costs | \$15,115,700 | \$4,063,500 | \$1,900,400 | \$3,995,700 | \$3,849,500 | \$0 | \$440,100 | \$0 |
| Total Cost of Service | \$32,391,700 | \$6,979,100 | \$7,689,100 | \$7,674,300 | \$5,978,400 | \$192,500 | \$1,031,300 | \$285,300 |
| Units of Measure | ccf | ccf | lbs | lbs | ccf | accounts | units | units |
| Total Units of Service – No Treatment | 7,401,200 | 7,401,200 | 11,501,600 | 11,076,100 | 7,401,200 | 45,009 | 57,428 | 322 |
| Total Units of Service – Treatment | | 10,279,200 | 15,071,440 | 14,810,690 | | 44,991 | 57,409 | 322 |
| Total Units of Service – Regional | | 2,217,400 | 3,110,940 | 3,191,290 | | 3 | 3 | |
| Total Unit Cost of Service - \$/unit | \$0.9430 | \$0.7480 | \$0.5092 | \$0.4037 | \$0.3461 | \$4.2769 | \$17.9581 | \$886.0248 |

Table 31 Allocation of COS to Customer Classes

| LINE ITEM | TOTAL | COLLECTION | TREATMENT | ВОБ | TSS | STORM WATER | BILLING & COLLECTION | ADMIN | OUTSIDE |
|---|--------------|-------------|-------------|-------------|-------------|----------------|----------------------|-----------|--------------|
| Number of Units | | | | | | | | | |
| Unit of Measure | | ccf | ccf | lbs | lbs | ccf | Accounts | Accounts | Accounts |
| Unit Cost of Service - \$/unit O&M TREATMENT only - Oxnard w/o Industrial | | | \$0.6925 | \$0.2772 | \$0.1274 | | | \$0.1534 | \$3.0392 |
| Unit Cost of Service - \$/unit O&M TREATMENT only - Industrial | | | \$0.3155 | \$0.1658 | \$0.0642 | | | \$27.2727 | \$686.3636 |
| Unit Cost of Service - \$/unit O&M TREATMENT only - Regional | | | \$0.2914 | \$0.1140 | \$0.1770 | | | | \$8,033.3333 |
| Unit Cost of Service - \$/unit, O&M w/o Treatment | | \$0.3939 | | | | \$0.2290 | | | \$3.2058 |
| Unit Cost of Service - \$/unit, Capital w/o Treatment | | \$0.5490 | \$0.0332 | \$0.0449 | \$0.0449 | \$0.1171 | | | |
| Unit Cost of Service - \$/unit, Capital -Treatment - Oxnard | | | \$0.2016 | \$0.2857 | \$0.2834 | | | | |
| Unit Cost of Service - \$/unit, Capital -Treatment - Regional | | | \$0.0132 | \$0.0198 | \$0.0186 | | | | |
| Unit Cost of Service - \$/unit, Total | | \$0.9430 | \$0.7480 | \$0.5092 | \$0.4037 | \$0.3461 | | \$4.2769 | \$17.9581 |
| Single Family Residential | | | | | | | | | |
| Units | | 3,441,200 | 3,441,200 | 5,259,800 | 5,259,800 | 309,700 | 39,162 | 39,162 | |
| Costs | \$15,368,800 | \$2,622,000 | \$3,486,700 | \$3,410,800 | \$2,589,900 | \$2,198,000 | \$168,400 | \$893,000 | |

| LINE ITEM | TOTAL | COLLECTION | TREATMENT | ВОБ | TSS | STORM | BILLING & COLLECTION | ADMIN | OUTSIDE CITY |
|----------------------------------|-------------|-------------|-------------|-------------|-------------|----------|-------------------------|----------|-----------------|
| Multi Family Residential | | | | | | | | | |
| Units | | 1,532,100 | 1,532,100 | 2,341,800 | 2,341,800 | 137,900 | 2,582 | 2,582 | |
| Costs | \$5,461,100 | \$1,444,700 | \$1,420,700 | \$1,423,500 | \$1,067,100 | \$47,700 | \$11,000 | \$46,400 | |
| Single Family Residential – Larg | je Lots | | | | | | | | |
| Units | | 37,100 | 37,100 | 56,700 | 56,700 | 37,100 | 443 | 443 | |
| Costs | \$152,400 | \$35,000 | \$34,400 | \$34,500 | \$25,800 | \$12,800 | \$1,900 | \$8,000 | |
| Commercial | | | | | | | | | |
| Units | | 718,600 | 718,600 | 896,600 | 896,600 | 64,700 | 2,026 | 2,026 | |
| Costs | \$2,364,900 | \$677,600 | \$666,300 | \$545,000 | \$408,500 | \$22,400 | \$8,700 | \$36,400 | |
| Restaurants | | | | | | | | | |
| Units | | 205,900 | 205,900 | 1,156,100 | 770,700 | 18,500 | 376 | 376 | |
| Costs | \$1,453,900 | \$194,200 | \$190,900 | \$702,800 | \$351,200 | \$6,400 | \$1,600 | \$6,800 | |
| Laundries | | | | | | | | | |
| Units | | 117,400 | 117,400 | 219,700 | 183,100 | 10,600 | 3 | 3 | |
| Costs | \$440,400 | \$110,700 | \$108,900 | \$133,600 | \$83,400 | \$3,700 | \$0 | \$100 | |
| Schools | | | | | | | | | |
| Units | | 60,000 | 60,000 | 84,200 | 74,900 | 60,000 | 70 | 70 | |
| Costs | \$183,200 | \$56,600 | \$33,000 | \$41,800 | \$29,400 | \$20,800 | \$300 | \$1,300 | |

| LINE ITEM | TOTAL | COLLECTION | TREATMENT VOLUME | ВОБ | TSS | STORM WATER | BILLING & COLLECTION | ADMIN | OUTSIDE |
|-----------------------|--------------|-------------|---------------------|-------------|-------------|----------------|-------------------------|-------------|-----------|
| Water Purifiers | | | | | | | | | |
| Units | | 43,800 | 43,800 | 27,300 | 34,200 | 43,800 | 3 | 3 | |
| Costs | \$107,700 | \$41,300 | \$24,100 | \$13,600 | \$13,400 | \$15,200 | \$0 | \$100 | |
| Desalters | | | | | | | | | |
| Units | | 556,800 | 556,800 | 347,400 | 434,200 | 556,800 | 1 | 1 | |
| Costs | \$1,367,000 | \$525,000 | \$306,400 | \$172,500 | \$170,400 | \$192,700 | \$0 | \$0 | |
| Industrial | | | | | | | | | |
| Units | | 1,348,900 | 1,348,900 | 1,570,900 | 1,567,400 | 121,400 | 22 | 22 | |
| Costs | \$3,467,300 | \$1,272,000 | \$742,300 | \$779,900 | \$615,300 | \$42,000 | \$600 | \$15,200 | |
| Outside City | | | | | | | | | |
| Units | | | | | | | | | 322 |
| Costs | \$285,300 | | | | | | | | \$285,300 |
| Regional Customers | | | | | | | | | |
| Units | | 0 | 2,217,400 | 3,110,940 | 3,191,290 | | 3 | 3 | |
| Costs | \$1,739,700 | \$0 | \$675,400 | \$416,300 | \$624,000 | | \$0 | \$24,000 | |
| Total Cost of Service | \$32,391,700 | \$6,979,100 | \$7,689,100 | \$7,674,300 | \$5,978,400 | \$2,561,700 | \$192,500 | \$1,031,300 | \$285,300 |

Distribution of Costs of Service to Customer Classes

The customer class responsibility for service is obtained by applying the unit costs of service to the number of units for which the customer class is responsible. This process is illustrated in Table 31, in which the unit costs of service are applied to the customer class units of service.

Adequacy of Existing Rates to Meet Costs of Service

Presented in Table 32 is a comparison of the allocated cost of service and revenue under existing rates for the system in total. The last column indicates the approximate adjustment rate levels necessary to recover 100 percent of the allocated costs of service.

Table 32 Comparison of Adjusted COS with Revenues under Existing Rates

| LINE NO. | CUSTOMER CLASS | ALLOCATED COST OF SERVICE | REVENUE UNDER EXISTING RATES | INDICATED REVENUE INCREASE |
|-------------|-----------------|---------------------------------|---------------------------------------|----------------------------------|
| 1 | Residential | \$21,267,600 | \$16,568,500 | 28.4% |
| 2 | Non-Residential | \$9,384,400 | \$9,130,500 | 2.8% |
| 3 | Regional | \$1,739,500 | \$1,294,100 | 34.4% |
| 4 | Total System | \$32,391,700 | \$26,993,100 | 20.0% |

PROPOSED RATE ADJUSTMENTS

The initial consideration in the derivation of wastewater rate schedules for utility service is the establishment of equitable charges to the customers commensurate with the cost of providing that service. While the cost of service allocations to customer classes should not be construed as literal or exact determinations, they offer a guide to the necessity for, and the extent of, rate adjustments. Practical considerations sometimes modify rate adjustments by taking into account additional factors such as the extent of change from previous rate levels, existing contracts, and past local policies and practices.

Existing Rates

A summary of existing wastewater rates was presented earlier in Table 20. The existing rates consist of a flat monthly base charge, a commodity charge for each customer class applicable to each hundred cubic feet of billed water sales, and a strength charge, which is based on monitored pollutant loading data.

Proposed Rates

The costs of service analysis described in preceding sections of this report provide a basis for the design of rates. The rate schedule shown in Table 33 reflects the rates effective August 2012 and takes into consideration City policies. Table 34 illustrates the rates effective January 2013.

Table 33 Proposed Rates for TY 12/13 (Effective August 2012)

| | COMMODITY CHARGES (\$/CCF) | | | | | | | | | |
|---------------|---|-------------------------------|-----------------------------|-------------------------------|-----------------|--|--|--|--|--|
| Single | amily | Multi-Fam | ily PER UNIT | Single Family | – Large Lots | | | | | |
| Rate Block | Charge | Rate Block | Charge | Rate Block | Charge | | | | | |
| 0 - 9 | \$1.25 | 0 – 6 | \$1.05 | 0 – 16 | \$1.25 | | | | | |
| 10 - 18 | \$1.39 | 7 - 12 | \$1.17 | 17 – 25 | \$1.39 | | | | | |
| Over 18 | \$1.94 | Over 12 | \$1.63 | Over 25 | \$1.94 | | | | | |
| Comm | ercial | Rest | aurants | Laund | dries | | | | | |
| Rate Block | Charge | Rate Block | Charge | Rate Block | Charge | | | | | |
| 0 - 50 | \$2.30 | 0 – 20 | \$2.30 | 0 – 105 | \$2.30 | | | | | |
| 51 - 930 | \$2.88 | 21 – 160 | \$2.88 | 106 – 525 | \$2.55 | | | | | |
| Over 930 | \$5.75 | Over 160 | \$5.75 | Over 525 | \$3.17 | | | | | |
| Minimum Month | ly Fee - \$13.10 | Minimum Mon | thly Fee - \$12.15 | Minimum Monthly Fee - \$57.50 | | | | | | |
| Scho | ools | Las | Posas | | | | | | | |
| Rate Block | Charge | Rate Block | Charge | | | | | | | |
| 0 - 50 | \$2.30 | 0 - 50 | 0 - 50 \$4.60 | | | | | | | |
| 51 - 930 | \$2.88 | 51 - 930 | \$5.76 | | | | | | | |
| Over 930 | \$5.75 | Over 930 | \$11.50 | | | | | | | |
| Minimum Month | ly Fee - \$46.00 | | | | | | | | | |
| | МС | NTHLY BASE CHA | ARGE (\$/month) | | | | | | | |
| Single Family | Multi Family Per Unit | Single Family – Large Lots | Outside City Residential | Outside City Multi Family | Non Metered | | | | | |
| \$19.72 | \$14.42 – Each of first 6 units \$7.19 – After 6 units | \$19.72 | \$68.34 | \$45.80 | \$33.86 | | | | | |
| | FORMUL | A USERS AND RE | GIONAL CUSTON | /IERS | | | | | | |
| | Formula Users | | | Regional Customer | s | | | | | |
| Volume (MG) | BOD (1,000 lbs) | TSS (1,000 lbs) | Volume (MG) | BOD (1,000 lbs) | TSS (1,000 lbs) | | | | | |
| \$2,016.56 | \$459.48 | \$363.40 | \$1,090.98 | \$123.60 | \$181.13 | | | | | |

Table 34 Proposed Rates for TY 12/13 (Effective January 2013)

| COMMODITY CHARGES (\$/CCF) | | | | | | | | | | |
|----------------------------|---|-------------------------------|-----------------------------|-------------------------------|-----------------|--|--|--|--|--|
| Si d | | | | Cinal Earl | . James Late | | | | | |
| | Family | | ily PER UNIT | | y – Large Lots | | | | | |
| Rate Block | Charge | Rate Block | Charge | Rate Block | Charge | | | | | |
| 0 - 9 | \$1.38 | 0 – 6 | \$1.13 | 0 – 16 | \$1.38 | | | | | |
| 10 - 18 | \$1.53 | 7 - 12 | \$1.25 | 17 – 25 | \$1.53 | | | | | |
| Over 18 | \$2.14 | Over 12 | \$1.75 | Over 25 | \$2.14 | | | | | |
| Comm | nercial | Resta | aurants | Laun | dries | | | | | |
| Rate Block | Charge | Rate Block | Charge | Rate Block | Charge | | | | | |
| 0 - 50 | \$2.48 | 0 – 20 | \$2.48 | 0 – 105 | \$2.48 | | | | | |
| 51 - 930 | \$3.10 | 21 – 160 | \$3.10 | 106 – 525 | \$2.75 | | | | | |
| Over 930 | \$6.20 | Over 160 | \$6.20 | Over 525 | \$3.42 | | | | | |
| Minimum Month | nly Fee - \$14.15 | Minimum Mont | thly Fee - \$13.12 | Minimum Monthly Fee - \$62.10 | | | | | | |
| Sch | ools | Las | Posas | | | | | | | |
| Rate Block | Charge | Rate Block | Charge | | | | | | | |
| 0 - 50 | \$2.48 | 0 - 50 | \$4.96 | | | | | | | |
| 51 - 930 | \$3.10 | 51 - 930 | \$6.20 | | | | | | | |
| Over 930 | \$6.20 | Over 930 | \$12.40 | | | | | | | |
| Minimum Month | ly Fee - \$49.68 | | | | | | | | | |
| | МС | NTHLY BASE CHA | ARGE (\$/month) | | | | | | | |
| Single Family | Multi Family Per Unit | Single Family – Large Lots | Outside City Residential | Outside City Multi Family | Non Metered | | | | | |
| \$21.30 | \$15.57 – Each of first 6 units \$7.77 – After 6 units | \$21.30 | \$75.91 | \$50.36 | \$36.57 | | | | | |
| | FORMUL | A USERS AND RE | GIONAL CUSTON | MERS | | | | | | |
| | Formula Users | | | Regional Custome | rs | | | | | |
| Volume (MG) | BOD (1,000 lbs) | TSS (1,000 lbs) | Volume (MG) | BOD (1,000 lbs) | TSS (1,000 lbs) | | | | | |
| \$2,177.88 | \$496.24 | \$392.47 | \$1,178.25 | \$133.48 | \$195.62 | | | | | |

Revenue Sufficiency

Presented in Table 35 is a comparison of Test Year allocated cost of service with revenues under the suggested water rate structure. Test year costs of service are obtained from Table 32 and the proposed rates recover essentially 100 percent of the total cost of service.

Table 35 Revenues under Proposed Rates for TY 12/13 (Effective January 2013)

| LINE NO. | CUSTOMER CLASS | ALLOCATED COST OF SERVICE | ESTIMATED REVENUES UNDER PROPOSED RATES | TOTAL PERCENT RECOVERY |
|-------------|-----------------|---------------------------------|---|------------------------------|
| 1 | Residential | \$21,267,600 | \$16,568,500 | 100.2% |
| 2 | Non-Residential | \$10,859,100 | \$11,154,500 | 99.2% |
| 3 | Regional | \$1,739,700 | \$1,294,100 | 99.9% |
| 4 | Total System | \$32,391,700 | \$26,993,100 | 100.2% |

Environmental Resources Rate Study

REVENUE AND REVENUE REQUIREMENTS

Customer Usage Projections

To forecast revenue, the number of units and tonnage needs to be determined within ER's service area. Growth is incorporated into the equation by projecting the number of units as shown in Table 35. Based on discussions with City staff, residential and commercial customer account growth is estimated to increase from 45,331 in FY 11/12 to 46,607 in FY 15/16. This represents an estimated annual growth rate of less than 1 percent per year. Similar to the other enterprises, the majority of the growth is expected to come from residential with new development on the outer edge of the City.

Using the historical tonnage patterns per customer class, the projected solid waste sales volumes for ER were derived. Black & Veatch had several years of detailed information and thus historical patterns of solid waste have been determined. We recommend that as updated detailed information becomes available, the City should average waste levels by customer class to help normalize the effects of abnormal conditions. Using FY 10/11 as the benchmark, the projected solid waste units are shown in Table 36. Growth for industrial customers is based on number of pickups as shown below.

Table 36 Average Number of Residential and Commercial Units and Industrial Pickups

| | | | BUDGET YR | PROJECTED | | | | | |
|------|-------------------------------|-----------------|--------------|-----------|----------|----------|----------|--|--|
| CODE | CUSTOMER CLASS | PICKUP FREQ. | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | | |
| | Residential (Number of Units) | | | | | | | | |
| T01 | Single Unit | | 33,577 | 33,577 | 33,913 | 34,252 | 34,595 | | |
| T022 | Second Unit | | 804 | 804 | 812 | 820 | 828 | | |
| T023 | Third Unit | | 180 | 180 | 182 | 184 | 186 | | |
| T04 | Multi Unit | | 1,856 | 1,856 | 1,875 | 1,894 | 1,913 | | |
| T60 | 65 Gal Cont. | | 1,825 | 1,825 | 1,843 | 1,861 | 1,880 | | |
| EC | Extra Container | | 3,126 | 3,126 | 3,157 | 3,189 | 3,221 | | |
| | Subtotal Residential | | 41,368 | 41,368 | 41,782 | 42,200 | 42,623 | | |
| | | Commer | cial (Number | of Units) | | | | | |
| D011 | 2 Cu. Yards | x1 | 641 | 641 | 643 | 645 | 647 | | |
| D012 | | x2 | 407 | 407 | 408 | 409 | 410 | | |
| D013 | | x 3 | 158 | 158 | 158 | 158 | 158 | | |
| D014 | | x4 | 41 | 41 | 41 | 41 | 41 | | |
| D015 | | x5 | 31 | 31 | 31 | 31 | 31 | | |

| | | | BUDGET YR | PROJECTED | | | |
|------|-----------------------|-----------------|--------------|-----------|----------|----------|----------|
| CODE | CUSTOMER CLASS | PICKUP FREQ. | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 |
| D016 | | x6 | 13 | 13 | 13 | 13 | 13 |
| D021 | 4 Cu. Yards | x1 | 437 | 437 | 438 | 439 | 440 |
| D022 | | x2 | 536 | 536 | 537 | 538 | 539 |
| D023 | | х3 | 386 | 386 | 387 | 388 | 389 |
| D024 | | x4 | 123 | 123 | 123 | 123 | 123 |
| D025 | | x5 | 74 | 74 | 74 | 74 | 74 |
| D026 | | x6 | 90 | 90 | 90 | 90 | 90 |
| D041 | 95 Gal Cont. | 1 Auto | 280 | 280 | 281 | 282 | 283 |
| D042 | | 2 Auto | 47 | 47 | 47 | 47 | 47 |
| D043 | | 3 Auto | 12 | 12 | 12 | 12 | 12 |
| D044 | | 4 Auto | 7 | 7 | 7 | 7 | 7 |
| D045 | | 5 Auto | 1 | 1 | 1 | 1 | 1 |
| D051 | 95 Gal Recycle | 1 Auto | 6 | 6 | 6 | 6 | 6 |
| D101 | 2 Cu. Yards Compactor | x1 | 1 | 1 | 1 | 1 | 1 |
| D102 | | x2 | 2 | 2 | 2 | 2 | 2 |
| D103 | | x3 | 0 | 0 | 0 | 0 | 0 |
| D104 | | x4 | 0 | 0 | 0 | 0 | 0 |
| D105 | | x5 | 0 | 0 | 0 | 0 | 0 |
| D106 | | x6 | 0 | 0 | 0 | 0 | 0 |
| D111 | 2 Cu. Yards Shared | x1 | 4 | 4 | 4 | 4 | 4 |
| D112 | | x2 | 25 | 25 | 25 | 25 | 25 |
| D113 | | x3 | 11 | 11 | 11 | 11 | 11 |
| D114 | | x4 | 78 | 78 | 78 | 78 | 78 |
| D115 | | x5 | 0 | 0 | 0 | 0 | 0 |
| D116 | | x6 | 0 | 0 | 0 | 0 | 0 |
| D121 | 4 Cu. Yards Shared | x1 | 4 | 4 | 4 | 4 | 4 |
| D122 | | x2 | 26 | 26 | 26 | 26 | 26 |
| D123 | | х3 | 21 | 21 | 21 | 21 | 21 |
| D124 | | x4 | 5 | 5 | 5 | 5 | 5 |

| | | | BUDGET YR | PROJECTED | | | |
|------|-------------------------------|-----------------|--------------|-----------|----------|----------|----------|
| CODE | CUSTOMER CLASS | PICKUP FREQ. | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 |
| D125 | | x5 | 0 | 0 | 0 | 0 | 0 |
| D126 | | x6 | 4 | 4 | 4 | 4 | 4 |
| D201 | 4 Cu. Yards Compactor | x1 | 3 | 3 | 3 | 3 | 3 |
| D202 | | x2 | 1 | 1 | 1 | 1 | 1 |
| D203 | | х3 | 1 | 1 | 1 | 1 | 1 |
| D204 | | x4 | 0 | 0 | 0 | 0 | 0 |
| D205 | | x5 | 0 | 0 | 0 | 0 | 0 |
| D206 | | x6 | 1 | 1 | 1 | 1 | 1 |
| D421 | 95 Gal Cont. | 2 Auto | 1 | 1 | 1 | 1 | 1 |
| D452 | 105 Gal Cont. | 5 Auto x2 | 1 | 1 | 1 | 1 | 1 |
| RS11 | 2 Cu. Yards Recycle Shared | x1 | 2 | 2 | 2 | 2 | 2 |
| RS12 | | x2 | 0 | 0 | 0 | 0 | 0 |
| RS13 | | x3 | 0 | 0 | 0 | 0 | 0 |
| RS14 | | x4 | 0 | 0 | 0 | 0 | 0 |
| RS15 | | x5 | 0 | 0 | 0 | 0 | 0 |
| RS16 | | x6 | 0 | 0 | 0 | 0 | 0 |
| RS21 | 4 Cu. Yards Recycle Shared | x1 | 0 | 0 | 0 | 0 | 0 |
| RS22 | | x2 | 5 | 5 | 5 | 5 | 5 |
| RS23 | | x3 | 0 | 0 | 0 | 0 | 0 |
| RS24 | | x4 | 0 | 0 | 0 | 0 | 0 |
| RS25 | | x5 | 0 | 0 | 0 | 0 | 0 |
| RS26 | | x6 | 0 | 0 | 0 | 0 | 0 |
| R011 | 2 Cu. Yards Recycle | x1 | 167 | 167 | 167 | 167 | 167 |
| R012 | | x2 | 52 | 52 | 52 | 52 | 52 |
| R013 | | х3 | 16 | 16 | 16 | 16 | 16 |
| R014 | | x4 | 2 | 2 | 2 | 2 | 2 |
| R015 | | x5 | 0 | 0 | 0 | 0 | 0 |
| R016 | | x6 | 1 | 1 | 1 | 1 | 1 |

| | | | BUDGET YR | PROJECTED | | | |
|------|--------------------------------------|-----------------|--------------|-----------|----------|----------|----------|
| CODE | CUSTOMER CLASS | PICKUP FREQ. | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 |
| R021 | 4 Cu. Yards Recycle | x1 | 94 | 94 | 94 | 94 | 94 |
| R022 | | x2 | 64 | 64 | 64 | 64 | 64 |
| R023 | | x3 | 59 | 59 | 59 | 59 | 59 |
| R024 | | x4 | 6 | 6 | 6 | 6 | 6 |
| R025 | | x5 | 11 | 11 | 11 | 11 | 11 |
| R026 | | x6 | 3 | 3 | 3 | 3 | 3 |
| R111 | 2 Cu. Yards Recycle Compactor | x1 | 1 | 1 | 1 | 1 | 1 |
| R112 | | x2 | 0 | 0 | 0 | 0 | 0 |
| R113 | | x3 | 0 | 0 | 0 | 0 | 0 |
| R114 | | x4 | 0 | 0 | 0 | 0 | 0 |
| R115 | | x5 | 0 | 0 | 0 | 0 | 0 |
| R116 | | х6 | 0 | 0 | 0 | 0 | 0 |
| R221 | 4 Cu. Yards Recycle Compactor | x1 | 1 | 1 | 1 | 1 | 1 |
| R222 | | x2 | 0 | 0 | 0 | 0 | 0 |
| R223 | | x3 | 0 | 0 | 0 | 0 | 0 |
| R224 | | x4 | 0 | 0 | 0 | 0 | 0 |
| R225 | | x5 | 0 | 0 | 0 | 0 | 0 |
| R226 | | x6 | 0 | 0 | 0 | 0 | 0 |
| | Subtotal Commercial | 3,963 | 3,963 | 3,970 | 3,977 | 3,984 | 3,963 |
| | Total Residential & Commercial Units | 45,331 | 45,331 | 45,752 | 46,177 | 46,607 | 45,331 |
| | | Industrial | (Number of A | Accounts) | | | |
| D05 | 13.4 Cu. Yards Recycle & GW | | 4 | 4 | 4 | 4 | 4 |
| D07 | 30 Cu. Yards Compactor | | 19 | 19 | 19 | 19 | 19 |
| | 30 Cu. Yards Compactor Rec & GW | | 1 | 1 | 1 | 1 | 1 |
| D08 | 30 Cu. Yards | | 63 | 63 | 63 | 63 | 63 |
| | 30 Cu. Yards Rec & GW | | 4 | 4 | 4 | 4 | 4 |
| D09 | 13.4 Cu. Yards | | 18 | 18 | 18 | 18 | 18 |

| | | | BUDGET YR | PROJECTED | | | |
|------|--|-----------------|-----------------|-----------|----------|----------|----------|
| CODE | CUSTOMER CLASS | PICKUP FREQ. | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 |
| D10 | 10 Cu. Yards | | 1 | 1 | 1 | 1 | 1 |
| D41 | 40 Cu. Yards Compactor | | 22 | 22 | 22 | 22 | 22 |
| | Subtotal Industrial | | 137 | 137 | 137 | 137 | 137 |
| | | Industria | al (Number of I | Pickups) | | | |
| D05 | 13.4 Cu. Yards Recycle & GW | | 130 | 130 | 130 | 130 | 130 |
| D07 | 30 Cu. Yards Compactor | | 769 | 769 | 769 | 769 | 769 |
| | 30 Cu. Yards Compactor Rec & GW | | 19 | 19 | 19 | 19 | 19 |
| D08 | 30 Cu. Yards | | 3,369 | 3,369 | 3,369 | 3,369 | 3,369 |
| | 30 Cu. Yards Rec & GW | | 103 | 103 | 103 | 103 | 103 |
| | (2) 30 Cu. Yards Single Pickup | | 0 | 0 | 0 | 0 | 0 |
| | (2) 30 Cu. Yards Single Pickup Recycle & GW | | 0 | 0 | 0 | 0 | 0 |
| D09 | 13.4 Cu. Yards | | 1,436 | 1,436 | 1,436 | 1,436 | 1,436 |
| D10 | 10 Cu. Yards | | 33 | 33 | 33 | 33 | 33 |
| | 10 Cu. Yards Recycle & GW | | 0 | 0 | 0 | 0 | 0 |
| D41 | 40 Cu. Yards Compactor | | 1,118 | 1,118 | 1,118 | 1,118 | 1,118 |
| | Total Industrial Pickups | | 7,874 | 7,874 | 7,874 | 7,874 | 7,874 |

Revenue Projections

ER generates revenue from solid waste sales, special pick-ups, MRF reimbursements and other miscellaneous charges. Since revenue generated outside of solid waste sales are not subject to rate increases, we have excluded them from this portion of the analysis. These additional revenue sources are incorporated later in the cash flow portion of the report.

ER's solid waste sales are composed of three parts, a unit charge, a pick-up charge, and a tonnage charge. The unit charge is an amount based on the number and type of trash receptacles. The pick-up charge is specific to commercial user and is based on the number of times ER picks up the waste from a specific location. The tonnage charge is specific to the industrial user and is based on the weight of waste within a specified container. In general, all fees are designed to recover fixed and variable costs with collecting, handling and disposing of refuse. Summarized in Table 37 are ER's current solid waste rates for all customer classes.

Table 37 Existing Rates (Effective January 2011)

| CODE | CUSTOMER CLASS | PICKUP FREQ. | RATE | CODE | CUSTOMER CLASS | PICKUP FREQ. | RATE |
|------|--------------------------|-----------------|------------|-----------------|-------------------------------|-----------------|----------|
| | | | Residentia | I (\$/Unit/Mont | th) | | |
| T01 | Single Unit | | \$29.56 | | | | |
| T022 | Second Unit | | \$26.61 | | | | |
| T023 | Third Unit | | \$25.14 | | | | |
| T04 | Multi Unit | | \$23.66 | | | | |
| T60 | 65 Gal Cont. | | \$23.66 | | | | |
| EC | Extra Container | | \$10.85 | | | | |
| | | | Commercia | al (\$/Unit/Mon | th) | | |
| D011 | 2 Cu. Yards | x1 | \$126.70 | D421 | 95 Gal Cont. | 2 Auto | \$72.51 |
| D012 | | x2 | \$221.73 | D452 | 105 Gal Cont. | 5 Auto x2 | \$235.52 |
| D013 | | х3 | \$285.07 | RS11 | 2 Cu. Yards Recycle Shared | x1 | \$31.67 |
| D014 | | x4 | \$348.42 | RS12 | | x2 | \$55.43 |
| D015 | | x5 | \$411.78 | RS13 | | х3 | \$71.27 |
| D016 | | x6 | \$475.13 | RS14 | | x4 | \$87.10 |
| D021 | 4 Cu. Yards | x1 | \$220.40 | RS15 | | x5 | \$102.94 |
| D022 | | x2 | \$385.69 | RS16 | | х6 | \$118.77 |
| D023 | | х3 | \$495.88 | RS21 | 4 Cu. Yards Recycle Shared | x1 | \$55.10 |
| D024 | | x4 | \$606.08 | RS22 | | x2 | \$96.42 |
| D025 | | x5 | \$716.28 | RS23 | | х3 | \$123.98 |
| D026 | | x6 | \$826.48 | RS24 | | x4 | \$151.52 |
| D041 | 95 Gal Cont. | 1 Auto | \$41.46 | RS25 | | x5 | \$179.08 |
| D042 | | 2 Auto | \$72.51 | RS26 | | x6 | \$206.61 |
| D043 | | 3 Auto | \$93.21 | R011 | 2 Cu. Yards Recycle | x1 | \$63.35 |
| D044 | | 4 Auto | \$113.91 | R012 | | x2 | \$110.86 |
| D045 | | 5 Auto | \$134.61 | R013 | | х3 | \$142.55 |
| D051 | 95 Gal Recycle | 1 Auto | \$20.76 | R014 | | x4 | \$174.22 |
| D101 | 2 Cu. Yards Compactor | x1 | \$271.50 | R015 | | x5 | \$205.89 |
| D102 | | x2 | \$475.13 | R016 | | х6 | \$237.57 |

| CODE | CUSTOMER CLASS | PICKUP FREQ. | RATE | CODE | CUSTOMER CLASS | PICKUP FREQ. | RATE |
|------|--------------------------|-----------------|------------|------|-------------------------------------|-----------------|----------|
| D103 | | хЗ | \$610.87 | R021 | 4 Cu. Yards Recycle | x1 | \$110.19 |
| D104 | | x4 | \$746.62 | R022 | | x2 | \$192.85 |
| D105 | | x5 | \$882.38 | R023 | | x3 | \$247.95 |
| D106 | | x6 | \$1,018.12 | R024 | | x4 | \$303.04 |
| D111 | 2 Cu. Yards Shared | x1 | \$63.35 | R025 | | x5 | \$358.14 |
| D112 | | x2 | \$110.86 | R026 | | x6 | \$413.24 |
| D113 | | х3 | \$142.55 | R111 | 2 Cu. Yards Recycle Compactor | x1 | \$135.75 |
| D114 | | x4 | \$174.22 | R112 | | x2 | \$237.57 |
| D115 | | x5 | \$205.89 | R113 | | x3 | \$305.44 |
| D116 | | x6 | \$237.57 | R114 | | x4 | \$373.32 |
| D121 | 4 Cu. Yards Shared | x1 | \$110.19 | R115 | | x5 | \$441.19 |
| D122 | | x2 | \$192.85 | R116 | | x6 | \$509.06 |
| D123 | | х3 | \$247.95 | R221 | 4 Cu. Yards Recycle Compactor | x1 | \$221.99 |
| D124 | | x4 | \$303.04 | R222 | | x2 | \$388.49 |
| D125 | | x5 | \$358.14 | R223 | | х3 | \$499.49 |
| D126 | | x6 | \$413.24 | R224 | | x4 | \$610.48 |
| D201 | 4 Cu. Yards Compactor | x1 | \$443.99 | R225 | | x5 | \$721.20 |
| D202 | | x2 | \$776.97 | R226 | | x6 | \$832.48 |
| D203 | | x3 | \$998.96 | | | | |
| D204 | | x4 | \$1,220.95 | | | | |
| D205 | | x5 | \$1,442.94 | | | | |
| D206 | | x6 | \$1,664.93 | | | | |

| CODE | CUSTOMER CLASS | PICKUP FREQ. | RATE | CODE | CUSTOMER CLASS | PICKUP FREQ. | RATE | | | | |
|------|---|-----------------|----------|------|---------------------------------------|-----------------|----------|--|--|--|--|
| | Industrial (Effective July 2010, \$/Pickup) | | | | | | | | | | |
| D05 | 13.4 Cu. Yards Recycle & GW | | \$75.04 | D09 | 13.4 Cu. Yards | | \$150.08 | | | | |
| D07 | 30 Cu. Yards Compactor | | \$222.53 | D10 | 10 Cu. Yards | | \$150.08 | | | | |
| | 30 Cu. Yards Compactor Rec & GW | | \$111.26 | D41 | 10 Cu. Yards Recycle & GW | | \$75.04 | | | | |
| | (2) 30 Cu. Yards Single Pickup | | \$377.78 | | 40 Cu. Yards Compactor | | \$274.28 | | | | |
| | (2) 30 Cu. Yards Single Pickup Recycle & GW | | \$188.89 | | 40 Cu. Yards Compactor Rec & GW | | \$137.14 | | | | |
| D08 | 30 Cu. Yards | | \$196.65 | | Transfer Trailer | | \$377.78 | | | | |
| | 30 Cu. Yards Rec & GW | | \$98.33 | W01 | | | | | | | |

Incorporating the existing rates with the customer projections, solid waste sales revenue under existing rates is tabulated as shown in Table 38. The anticipated revenue generated is expected to increase from \$27,631,200 in FY 11/12 to \$28,067,000 in FY 15/16.

Table 38 Revenue under Existing Rates

| | BUDGET YR | | PROJE | CTED | |
|--------------------------------|--------------|--------------|-------------------|--------------|--------------|
| Customer Class | FY 11/12 | FY 12/13 | FY 12/13 FY 13/14 | | FY 15/16 |
| Residential | | | | | |
| Residential Pickup | \$12,012,600 | \$12,012,600 | \$12,132,800 | \$12,254,100 | \$12,376,800 |
| Extra Container | \$394,300 | \$394,300 | \$398,200 | \$402,200 | \$406,300 |
| Commercial | | | | | |
| FEL - 2 Cu. Yards | \$3,542,400 | \$3,542,400 | \$3,548,300 | \$3,554,100 | \$3,560,000 |
| FEL - 4 Cu. Yards | \$9,330,600 | \$9,330,600 | \$9,344,100 | \$9,357,500 | \$9,371,100 |
| Commercial Hand Load 35-55 Gal | \$214,800 | \$214,800 | \$215,300 | \$215,800 | \$216,300 |
| Industrial | | | | | |
| 13.4 Cu. Yards | \$286,200 | \$286,200 | \$286,200 | \$286,200 | \$286,200 |
| 30 Cu. Yards | \$1,434,700 | \$1,434,700 | \$1,434,700 | \$1,434,700 | \$1,434,700 |
| Transfer Trailer | \$415,600 | \$415,600 | \$415,600 | \$415,600 | \$415,600 |
| Total | \$27,631,200 | \$27,631,200 | \$27,775,200 | \$27,920,200 | \$28,067,000 |

Operation and Maintenance Projections

In order to adequately adjust rates, it is necessary to project operation and maintenance (O&M)

expenses. Summarized in Table 39 are ER's projected O&M expenditures. These expenditures include costs related to personnel, contract services, operating supplies, utilities and general administrative. The forecasted expenditures are based Black & Veatch and City staff's expertise and knowledge. The table to the right summarizes key assumptions for inflation rates used in the O&M expense projections. No escalation factor is applied to landfill (disposal) charges because these cost increases are handled through the City's pass-through ordinance. These levels of adjustment are consistent with recent increases seen throughout the

- Personnel Services: 3% in FY 13/14, then 2% thereafter
- Operating Supplies: 2% beginning FY 13/14
- Maintenance: 1.5% beginning in FY 13/14
- Utilities: 4% beginning in FY 13/14
- G&A: 3% beginning in FY 13/14

area. Total O&M (less transfers) is projected to increase from \$28,938,800 in FY 11/12 to \$30,792,200 in FY 15/16.

In discussions with City staff, there has been mention of an internal evaluation with regards to taking over operation of the MRF. In 2013, the contract with Republic Services will conclude at which point ER has the option to renew the contract or devise an alternative. To date, there has been no decision on the matter and thus we have escalated O&M costs accordingly.

Table 39 Operation and Maintenance Expenses

| | BUDGET YR | PROJECTED | | | | | | | |
|-----------------------------|--------------|-----------------|-------------|-------------|-------------|--|--|--|--|
| DESCRIPTION | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | | | | |
| Div 01 Solid Waste Planning | | | | | | | | | |
| Salaries and Wages | \$1,085,700 | \$1,085,700 | \$1,118,200 | \$1,140,600 | \$1,163,400 | | | | |
| Contractual Services | \$400,000 | \$400,000 | \$408,000 | \$416,200 | \$424,500 | | | | |
| Operating Supplies | \$5,000 | \$5,000 | \$5,100 | \$5,200 | \$5,300 | | | | |
| Utilities | \$24,000 | \$24,000 | \$25,000 | \$26,000 | \$27,000 | | | | |
| General and Administrative | \$675,600 | \$675,700 | \$695,800 | \$716,500 | \$737,800 | | | | |
| Maintenance Services | \$15,900 | \$15,900 | \$16,100 | \$16,300 | \$16,500 | | | | |
| Total Planning | \$2,206,200 | \$2,206,300 | \$2,268,200 | \$2,320,800 | \$2,374,500 | | | | |
| | Div 02 Waste | Reduction & Edu | ıcation | | | | | | |
| Salaries and Wages | \$137,800 | \$137,800 | \$142,000 | \$144,800 | \$147,600 | | | | |
| Contractual Services | \$62,800 | \$62,800 | \$64,000 | \$65,300 | \$66,600 | | | | |
| General and Administrative | \$145,400 | \$145,400 | \$149,600 | \$154,100 | \$158,700 | | | | |
| Total Waste Reduction | \$346,000 | \$346,000 | \$355,600 | \$364,200 | \$372,900 | | | | |

| | BUDGET YR | | PROJE | CTED | |
|------------------------------|--------------------|---------------------|---------------------|---------------------|--------------|
| DESCRIPTION | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 |
| Div 0 | 4 Processing (form | erly part Process | ing and Disposal |) | |
| Contractual Services | | | | | |
| Del Norte Related | \$6,045,000 | \$6,045,000 | \$6,045,000 | \$6,045,000 | \$6,045,000 |
| All Other | \$703,000 | \$703,000 | \$703,000 | \$703,000 | \$703,000 |
| Operating Supplies | \$2,100 | \$2,100 | \$2,100 | \$2,100 | \$2,100 |
| Utilities | \$6,663,100 | \$6,663,100 | \$6,929,600 | \$7,206,800 | \$7,495,100 |
| General and Administrative | \$819,300 | \$819,300 | \$844,000 | \$869,400 | \$895,600 |
| Total Processing | \$14,232,500 | \$14,232,500 | \$14,523,700 | \$14,826,300 | \$15,140,800 |
| | Div 07 Re | sidential Collecti | ion | | |
| Salaries and Wages | \$1,195,700 | \$1,195,700 | \$1,231,600 | \$1,256,200 | \$1,281,400 |
| Contractual Services | \$65,000 | \$65,000 | \$66,300 | \$67,600 | \$68,900 |
| Operating Supplies | \$142,900 | \$142,900 | \$145,800 \$148,700 | | \$151,700 |
| General and Administrative | \$269,500 | \$269,400 | \$277,500 | \$277,500 \$285,800 | |
| Customer Billing Charges | \$341,900 | \$341,900 | \$352,200 | \$362,800 | \$373,700 |
| Maintenance Services | \$1,553,700 | \$1,553,700 | \$1,577,000 | \$1,600,700 | \$1,624,700 |
| Total Residential Collection | \$3,568,700 | \$3,568,600 | \$3,650,400 | \$3,721,800 | \$3,794,800 |
| | Div 08 Co | mmercial Collect | ion | | |
| Salaries and Wages | \$1,514,800 | \$1,514,900 | \$1,560,300 | \$1,591,500 | \$1,623,400 |
| Contractual Services | \$51,000 | \$51,000 | \$52,000 | \$53,000 | \$54,000 |
| Operating Supplies | \$62,600 | \$62,600 | \$63,800 | \$65,100 | \$66,400 |
| General and Administrative | \$183,700 | \$183,700 | \$189,200 | \$194,800 | \$200,700 |
| Customer Billing Charges | \$106,800 | \$106,800 | \$110,000 | \$113,300 | \$116,700 |
| Maintenance Services | \$1,042,700 | \$1,042,700 | \$1,058,300 | \$1,074,200 | \$1,090,300 |
| Total Commercial Collection | \$2,961,600 | \$2,961,700 | \$3,033,600 | \$3,091,900 | \$3,151,500 |
| | Div 09 In | dustrial Collection | on | | |
| Salaries and Wages | \$464,800 | \$464,700 | \$478,700 | \$488,300 | \$498,100 |
| Contractual Services | \$13,000 | \$13,000 | \$13,300 | \$13,600 | \$13,900 |
| Operating Supplies | \$22,800 | \$22,800 | \$23,200 | \$23,600 | \$24,000 |
| General and Administrative | \$126,700 | \$126,600 | \$130,400 | \$134,300 | \$138,400 |

| | BUDGET YR | PROJECTED | | | | | | | |
|------------------------------|-----------------------|------------------|------------------|--------------|--------------|--|--|--|--|
| DESCRIPTION | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | | | | |
| Customer Billing Charges | \$112,400 | \$112,400 | \$115,800 | \$119,300 | \$122,900 | | | | |
| Maintenance Services | \$324,200 | \$324,200 | \$329,100 | \$334,000 | \$339,000 | | | | |
| Total Industrial Collection | \$1,063,900 | \$1,063,700 | \$1,090,500 | \$1,113,100 | \$1,136,300 | | | | |
| Div 10 Inspection Services | | | | | | | | | |
| Salaries and Wages | \$632,900 | \$632,800 | \$651,800 | \$664,900 | \$678,300 | | | | |
| Operating Supplies | \$7,700 | \$7,700 | \$7,800 | \$7,900 | \$8,000 | | | | |
| General and Administrative | \$84,300 | \$84,300 | \$86,800 | \$89,300 | \$92,000 | | | | |
| Maintenance Services | \$17,200 | \$17,200 | \$17,500 | \$17,800 | \$18,100 | | | | |
| Total Inspection Services | \$742,100 | \$742,000 | \$763,900 | \$779,900 | \$796,400 | | | | |
| Div 11 Container Maintenance | | | | | | | | | |
| Salaries and Wages | \$413,000 | \$413,100 | \$425,500 | \$434,000 | \$442,700 | | | | |
| Operating Supplies | \$56,700 | \$56,700 | \$57,800 | \$58,900 | \$60,000 | | | | |
| General and Administrative | \$64,300 | \$64,300 | \$66,300 | \$68,300 | \$70,400 | | | | |
| Maintenance Services | \$18,300 | \$18,300 | \$18,600 | \$18,900 | \$19,200 | | | | |
| Total Container Maintenance | \$552,300 | \$552,400 | \$568,200 | \$580,100 | \$592,300 | | | | |
| Div 1 | 2 Hauling (formerly | part of Processi | ng and Disposal) | | | | | | |
| Salaries and Wages | \$1,093,300 | \$1,093,300 | \$1,126,100 | \$1,148,600 | \$1,171,600 | | | | |
| Contractual Services | \$330,000 | \$330,000 | \$330,000 | \$330,000 | \$330,000 | | | | |
| Maintenance Services | \$1,655,700 | \$1,655,700 | \$1,680,500 | \$1,705,700 | \$1,731,300 | | | | |
| Total Hauling | \$3,079,000 | \$3,079,000 | \$3,136,600 | \$3,184,300 | \$3,232,900 | | | | |
| Div 4 | 15 Public Information | on and Public Ou | treach Programs | | | | | | |
| Salaries and Wages | \$132,400 | \$132,500 | \$136,500 | \$139,200 | \$141,900 | | | | |
| Contractual Services | \$29,100 | \$29,100 | \$29,600 | \$30,200 | \$30,800 | | | | |
| General and Administrative | \$25,000 | \$25,300 | \$25,900 | \$26,500 | \$27,100 | | | | |
| Total :Public Information | \$186,500 | \$186,900 | \$192,000 | \$195,900 | \$199,800 | | | | |
| Total O&M Expense | \$28,938,800 | \$28,939,100 | \$29,582,700 | \$30,178,300 | \$30,792,200 | | | | |

Capital Improvement Program

While O&M expenses cover day-to-day operations, the City incurs additional capital expenditures to replace existing facilities and equipment or installed new facilities for planned future growth. As a result,

ER has developed a long-term Capital Improvement Program (CIP) that identifies future equipment and facilities needs. The CIP shown in Table 40 is for FY 11/12 through FY 15/16 and consists of capital improvement projects anticipated to be acquired, designed and constructed during the study period.

ER is projecting expenditures of \$10.3 million in capital improvement projects, which include capital and replacement. As part of the financial plan analyses, an annual inflation allowance of 3 percent was included in the above capital improvement project costs.

Table 40 Capital Improvement Program

| | PROJECTED | | | | | | | |
|--------------------------|-----------|-------------|-------------|-------------|-------------|--------------|--|--|
| DESCRIPTION | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | TOTAL | | |
| Asset Management - ER | \$300,000 | \$304,500 | \$309,100 | \$418,300 | \$530,700 | \$1,862,600 | | |
| Residential Side-Loader | | \$865,800 | \$968,400 | \$1,066,600 | \$1,082,600 | \$3,983,400 | | |
| Commercial Front-Loaders | | \$583,600 | \$700,600 | \$732,000 | \$743,000 | \$2,759,200 | | |
| Roll-offs & Rocket | | \$279,100 | \$82,400 | \$104,600 | \$106,100 | \$572,200 | | |
| Tractor Transfer Vehicle | | | | | \$318,400 | \$318,400 | | |
| Passenger Vehicles | | \$101,500 | \$103,000 | \$104,600 | \$106,100 | \$415,200 | | |
| Hansen Computer Upgrade | | \$201,000 | \$204,000 | | | \$405,000 | | |
| Total CIP | \$300,000 | \$2,335,500 | \$2,367,500 | \$2,426,100 | \$2,886,900 | \$10,316,000 | | |

Capital Fund Financing

A proposed financing plan for ER's CIP is shown in Table 41. Financing for the CIP is anticipated to come from a combination of funds on hand, transfers from solid waste sales revenues derived from rates, and new impact fees.

Similar to the other enterprises, ER maintains a capital fund that is used to finance CIP projects as well as to separate the commingling of rate and developer funds. The capital fund generates revenue from development fees, transfers and debt proceeds (if issued).

Table 41 CIP Financing Plan

| | | | PROJECTED | | | | | | |
|------------------------|-------------------|-------------|-------------|-------------------------|-------------|--|--|--|--|
| DESCRIPTION | FY 11/12 FY 12/13 | | FY 13/14 | FY 14/15 | FY 15/16 | | | | |
| Beginning Balance | \$0 | \$0 | \$0 | \$0 | \$0 | | | | |
| Sources of Funds | | | | | | | | | |
| Transfer from Fund 631 | \$300,000 | \$2,335,500 | \$2,367,500 | \$2,426,100 | \$2,886,900 | | | | |
| Total Sources of Funds | \$300,000 | \$2,335,500 | \$2,367,500 | \$2,367,500 \$2,426,100 | | | | | |
| | Use | s of Funds | | | | | | | |
| Capital Improvements | \$300,000 | \$2,335,500 | \$2,367,500 | \$2,426,100 | \$2,886,900 | | | | |
| Total Uses of Funds | \$300,000 | \$2,335,500 | \$2,367,500 | \$2,426,100 | \$2,886,900 | | | | |
| Ending Balance | \$0 | \$0 | \$0 | \$0 | \$0 | | | | |

Operating Fund Financing

Summarized in Table 42 is the proposed long-term operating financial plan for ER. This financial plan is designed to generate sufficient funds to cover short-term and long-term expenses. Sources of revenue include solid waste sales under existing rates, additional revenues realized from proposed rate adjustments, miscellaneous revenue and interest earnings on available balances. As mentioned, other miscellaneous revenue includes MRF reimbursement, special pick-up fees, and rental charges. Uses of funds include operation and maintenance expenses, routine capital outlay, debt service payments, and transfers to other funds such as the capital fund.

The projected solid waste revenue under existing rates represents service and commodity charges at current rate levels that are subject to rate adjustments. Based on the existing revenue indicated, additional annual revenue adjustments are necessary to meet operating fund requirements and fiscal policy objectives. Adjustments are typically assumed to become effective July 1 of each fiscal year, with the exception of FY 11/12, for which a June 2012 date is expected and for FY 12/13, for which a January 2013 adjustment is planned. Initial analyses indicate that steady rate increases are needed for the next five years as shown on Lines 2 through 6. Any changes to the capital-financing policies and/or CIP may alter these results since the operating fund helps supplement funds for traditional repair and replace projects. The resulting dollar impact of the proposed revenue adjustments are illustrated on Line 7.

In addition to rate revenue, other operating and non-operating charges contribute to the income of the ER Enterprise. Typically, these revenue sources are minimal and volatile and are thus considered a constant in the revenue projections. Interest income is calculated using an interest rate of 2.5 percent in order to be conservative.

Table 42 Operating Fund Financing Plan

| | _ _ | Fund Finan | | BUDGET YR | PROJECTED | | | | |
|-----------------------|------------------------------|----------------|---------------------|--------------|--------------|--------------|--------------|--------------|--|
| LINE NO. | | DESCRIPTI | ON | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | |
| ER Operating Fund 631 | | | | | | | | | |
| Revenue | | | | | | | | | |
| 1 | Revenue Under Existing Rates | | | \$27,631,200 | \$27,631,200 | \$27,775,200 | \$27,920,200 | \$28,067,000 | |
| | Additional Revenue Required: | | | | | | | | |
| | <u>Year</u> | <u>Percent</u> | Months Effective | | | | | | |
| 2 | FY12/13 | 1.0% | 5 | | \$115,100 | \$277,800 | \$279,200 | \$280,700 | |
| 3 | FY12/13 | 1.0% | 7 | | \$161,900 | \$280,500 | \$282,000 | \$283,500 | |
| 4 | FY13/14 2.0% 12 | | | | \$566,700 | \$569,600 | \$572,600 | | |
| 5 | FY14/15 | 2.0% | 12 | | | | \$581,000 | \$584,100 | |
| 6 | FY15/16 | 2.0% | 12 | | | | | \$595,800 | |
| 7 | Total Revenue From Rates | | \$27,631,200 | \$27,908,200 | \$28,900,200 | \$29,632,000 | \$30,383,700 | | |
| 8 | Waste Reduction & Education | | | \$40,000 | \$40,000 | \$40,000 | \$40,000 | \$40,000 | |
| 9 | Processing & Disposal | | | \$5,185,000 | \$5,185,000 | \$5,185,000 | \$5,185,000 | \$5,185,000 | |
| 10 | Residential Collection | | | \$350,000 | \$350,000 | \$350,000 | \$350,000 | \$350,000 | |
| 11 | Commerci | al Collection | | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$10,000 | |
| 12 | Industrial (| Collection | | \$271,200 | \$271,200 | \$271,200 | \$271,200 | \$271,200 | |
| 13 | Container | Maintenance | | \$30,000 | \$30,000 | \$30,000 | \$30,000 | \$30,000 | |
| 14 | Tonnage - | Pass-through | า | \$1,672,400 | \$1,672,400 | \$1,672,400 | \$1,672,400 | \$1,672,400 | |
| 15 | Interest | | | \$60,800 | \$185,600 | \$169,000 | \$159,400 | \$159,300 | |
| 16 | Total Othe | r Revenues | | \$7,619,400 | \$7,744,200 | \$7,727,600 | \$7,718,000 | \$7,717,900 | |
| 17 | Total Revo | enue | | \$35,250,600 | \$35,652,400 | \$36,627,800 | \$37,350,000 | \$38,101,600 | |
| | | | | Revenue Red | quirements | | | | |
| | O&M Expen | ises | | | | | | | |
| 18 | Solid Was | ste Planning | | \$2,206,200 | \$2,206,300 | \$2,268,200 | \$2,320,800 | \$2,374,500 | |
| 19 | Waste Re | eduction & Ed | ucation | \$346,000 | \$346,000 | \$355,600 | \$364,200 | \$372,900 | |
| 20 | Processin | ng | | \$14,232,500 | \$14,232,500 | \$14,523,700 | \$14,826,300 | \$15,140,800 | |
| 21 | Residenti | al Collection | | \$3,568,700 | \$3,568,600 | \$3,650,400 | \$3,721,800 | \$3,794,800 | |
| 22 | Commerc | ial Collection | | \$2,961,600 | \$2,961,700 | \$3,033,600 | \$3,091,900 | \$3,151,500 | |
| 23 | Industrial | Collection | | \$1,063,900 | \$1,063,700 | \$1,090,500 | \$1,113,100 | \$1,136,300 | |

| | | BUDGET YR | PROJECTED | | | | | |
|-------------|---|--------------|--------------|--------------|--------------|--------------|--|--|
| LINE NO. | DESCRIPTION | FY 11/12 | FY 12/13 | FY 13/14 | FY 14/15 | FY 15/16 | | |
| 24 | Inspection Services | \$742,100 | \$742,000 | \$763,900 | \$779,900 | \$796,400 | | |
| 25 | Container Maintenance | \$552,300 | \$552,400 | \$568,200 | \$580,100 | \$592,300 | | |
| 26 | Disposal | \$3,079,000 | \$3,079,000 | \$3,136,600 | \$3,184,300 | \$3,232,900 | | |
| 27 | Public Outreach | \$186,500 | \$186,900 | \$192,000 | \$195,900 | \$199,800 | | |
| 28 | Total O&M Expense | \$28,938,800 | \$28,939,100 | \$29,582,700 | \$30,178,300 | \$30,792,200 | | |
| 29 | Routine Capital | \$300,000 | \$505,500 | \$513,100 | \$418,300 | \$530,700 | | |
| | Debt Service | | | | | | | |
| | Existing | | | | | | | |
| 30 | 2005 Revenue Refunding Bond | \$86,700 | \$48,300 | | | | | |
| 31 | Zions Bank - Del Norte Improvements | \$134,600 | \$155,600 | | | | | |
| 32 | Zions Bank - Del Norte Land Acquisition | \$422,900 | \$422,900 | \$422,900 | \$422,900 | \$422,900 | | |
| 33 | Upton & Oliver Funding Corp (Lease) | \$1,194,400 | \$1,194,400 | \$1,194,400 | \$1,194,400 | \$1,194,400 | | |
| 34 | 2009 Water Loan | \$50,000 | \$50,000 | \$50,000 | \$50,000 | \$50,000 | | |
| 35 | DNF Parcel per A-5586 | \$86,700 | \$48,300 | | | | | |
| 36 | Total Debt Service | \$4,473,400 | \$4,452,700 | \$4,250,600 | \$4,251,800 | \$3,242,300 | | |
| | Transfers | | | | | | | |
| 37 | Infrastructure Use Fee | \$660,400 | \$660,400 | \$660,400 | \$660,400 | \$660,400 | | |
| 38 | Infrastructure Use Fee - Others | \$120,000 | \$120,000 | \$120,000 | \$120,000 | \$120,000 | | |
| 39 | Transfer to COFA | \$25,400 | \$25,400 | \$25,400 | \$25,400 | \$25,400 | | |
| 40 | Transfer to General Fund | \$36,800 | \$36,800 | \$36,800 | \$36,800 | \$36,800 | | |
| 41 | Transfer to Fund 6XX | \$0 | \$1,830,000 | \$1,854,400 | \$2,007,80 | \$2,356,200 | | |
| 42 | Total Transfers | \$842,600 | \$2,672,600 | \$2,697,000 | \$2,850,400 | \$3,198,800 | | |
| 43 | Total Revenue Requirements | \$34,554,800 | \$36,569,900 | \$37,043,400 | \$37,698,800 | \$37,764,000 | | |
| | Operating Fund Balance | | | | | | | |
| 44 | Net Annual Cash Balance | \$695,800 | (\$917,500) | (\$415,600) | (\$348,800) | \$337,600 | | |
| 45 | Beginning Cash Balance | \$2,921,000 | \$3,616,800 | \$2,699,300 | \$2,283,700 | \$1,934,900 | | |
| 46 | Net Cumulative Cash Balance | \$3,616,800 | \$2,699,300 | \$2,283,700 | \$1,934,900 | \$2,272,500 | | |
| 47 | Target Reserve (9% of O&M) | \$2,604,500 | \$2,604,500 | \$2,662,400 | \$2,716,000 | \$2,771,300 | | |

Projected total O&M expense is shown on Line 28. The O&M expenses shown represent expenses associated with operating the solid waste system. Routine capital outlay is shown on Line 29. Routine capital outlay is typically set aside to purchase minor equipment, less than \$5,000, such as furniture, parts, and minor equipment. For larger routine capital outlay that is represented in the CIP, it is common practice by utilities is to set in reserve approximately the equivalent of annual depreciation for routine capital assets. Based on historical solid waste deprecation, when the ER Division is financially stable, the City should set aside approximately \$1,500,000 per year for a large equipment replacement fund.

Debt service on existing bond issues and other debt obligations are shown on Lines 30 through 36. To date, the City has one outstanding bond debt obligations with respect to the ER Enterprise. Transfers to the capital and other funds are shown on Lines 37 through 42. Funds transferred to the capital fund are used for capital projects. Lines 44 through 46 summarize the impact to the ending fund balance for the City. A minimum target of 9 percent of O&M expenses plus any encumbrances serves as the minimum level of working capital that the City sets to have on hand for operational purposes.

Summary of Revenues, Expenditures, and Obligations

Based on the analyses of revenues and revenue requirements, it is evident that the City needs a rate revenue increase in order to meet revenue requirements and working capital reserve as a standalone enterprise. The suggested adjustments range from 1 to 2 percent per year from FY 12/13 to FY 15/16 as shown on Lines 2 through 7. The first adjustment is proposed for August 2012 and the second is planned for January 2013. Thereafter, annual 2 percent adjustments are proposed for the remainder of the planning period. With these adjustments, the City should be able to begin accomplishing its objectives under the assumption that no significant change occurs. While the financial plan should be a working document, the City will need to re-examine the rate structure prior to FY 15/16 to verify it is still adequate.

The revenue requirements of the City consist of system O&M expenses, routine capital outlay for minor expenditures on equipment not financed from bond proceeds, debt service requirements on existing and proposed bonded debt, transfers to other funds, and reserve requirements to ensure that debt service coverage, rate covenant requirements, and adequate levels of working capital are met.

As shown on Line 43 in Table 41, total revenue requirements for the City increase during the study period and can be correlated with inflationary factors and debt obligations. The total revenue requirements will increase from \$34,554,800 in FY 11/12 to \$37,764,000 in FY 15/16, assuming the revenue adjustment is implemented. Subtracting total revenue requirements from total revenues results in the projected annual operating fund surpluses or deficits shown on Line 44.

As of July 1, 2010, it was estimated that a beginning balance of \$2.9 million was available for use in this fund. There was no additional money available for use in the capital fund. The ending balance is shown on Line 46, while the minimum ending balance of 9 percent of operation and maintenance expense is shown on Line 47. Applying a cumulative revenue adjustment of approximately 8.2 percent over the 5 year period allows the ER Division to maintain its progress on establishing financial stability.

It should be recognized that the indicated percentage revenue increase discussed above are overall revenue increase. The results of the cost of service analysis presented later in this report may indicate that rate increases may vary from this average for the various customer classes with some classes receiving a greater than average increase, while others receive a less than average increase or perhaps a decrease.

Test Year Revenue Requirements

In analyzing ER's cost of service for allocation to customer classes, the annual revenue requirements for FY 12/13 is selected as the Test Year (TY) requirements to demonstrate the development of cost-of-service solid waste rates. The total cost of service to be recovered from rates is \$28,183,800.

COST OF SERVICE ALLOCATIONS

The revenue requirements to be derived from rates and charges for solid waste service are summarized in Lines 1 through 11 of Table 43. In analyzing the City's cost of service for allocation to customer classes, the annual revenue requirements for FY 12/13 are selected as the Test Year requirements to demonstrate the development of cost of service solid waste rates. In determining the cost of service to be met from charges for solid waste service, we deduct income received from other sources that not subject to rate adjustments from the total revenue requirements. As a result, the total cost of service to be recovered from rates is shown on Line 12, Column 3.

Table 43 Total Costs to be Recovered from Rates

| LINE NO. | DESCRIPTION | OPERATING EXPENSE | CAPITAL COST | TOTAL | | | | | |
|-------------|--|-------------------|-----------------|--------------|--|--|--|--|--|
| | Revenue Requirements | | | | | | | | |
| | Fund 631 | | | | | | | | |
| 1 | O&M Expense | \$28,939,100 | | \$28,939,100 | | | | | |
| 2 | Routine Capital Outlay | | \$505,500 | \$505,500 | | | | | |
| | Transfers & Debt Service | | | | | | | | |
| 3 | Infrastructure Use Fee & Transfer to Other Funds | \$842,600 | \$1,830,000 | \$2,672,600 | | | | | |
| 4 | Debt Service | | \$4,452,700 | \$4,452,700 | | | | | |
| 5 | Subtotal | \$29,781,400 | \$4,773,400 | \$34,554,800 | | | | | |
| | Less Revenues Fro | om Other Source | es | | | | | | |
| 6 | Other Operating Income | \$7,558,600 | | \$7,558,600 | | | | | |
| 7 | Interest Income | \$56,400 | \$129,200 | \$185,600 | | | | | |
| 8 | Change in Funds Available | \$917,500 | | \$917,500 | | | | | |
| 9 | Annualized Rate Increase | (\$275,600) | | (\$275,600) | | | | | |
| 10 | Subtotal | \$8,256,900 | \$129,200 | \$8,386,100 | | | | | |
| 11 | Cost of Service to be Recovered from Rates | \$21,524,800 | \$6,659,000 | \$28,183,800 | | | | | |

Functional Cost Components

In developing an equitable rate structure, revenue requirements are allocated to the various customer classifications according to the cost of service rendered. Allocations of these requirements to customer classes of the City should take into account the number of units, the number of pick-ups, tonnage, and other relevant factors.

Customers are classified to reflect groups of customers with similar service requirements who can be served at similar cost. Each class represents a particular type of service requirement. For the purposes of the cost of service analysis, the customer classifications in this study include residential, commercial, and industrial. These customer classes were assumed to exhibit similar types of system load characteristics.

As a basis for allocating costs of service among customer classes, costs are first allocated to functional cost components, then allocated to cost categories, and subsequently distributed to customer classes. In this analysis, there are six primary cost components: (1) collection, (2) disposal, (3) customer billing costs, (4) administrative, (5) outside city, and (6) Del Norte.

Allocation to Cost Components

Allocation of Operation and Maintenance Expenses

The allocation of O&M expense to cost functions is shown in Table 44. The net operation and maintenance expense to be recovered for solid waste sales is derived by deducting funds available from other sources from the total Test Year expense. Net Test Year operation and maintenance expense of \$21,524,800 is shown allocated to the six primary cost components on Line 9.

Allocation of Capital Costs

The estimated investment in solid waste facilities is allocated to appropriate cost components as a basis for the further distribution of capital related costs to the various customer classes. The allocation of estimated plant investment serving solid waste customers for the Test Year is shown in Table 45. The total plant investment of \$20,226,800 shown on Line 4 represents the estimated Test Year original cost less accumulated depreciation of plant in service.

The allocation of specific items of investment to the cost categories, as shown, is made on the basis previously described. For example, trash cans are related to collection and these investment costs are assigned to the specific customer class within the collection component.

Table 44 Allocation of O&M Expense to Functional Cost Components

| DESCRIPTION | TOTAL | RESIDENTIAL | COMMERCIAL | INDUSTRIAL | DISPOSAL | BILLING | ADMIN | OUTSIDE CITY | DEL NORTE |
|-----------------------------|-------------|-------------|-------------------|-------------------|-----------------|---------|-----------|--------------|-------------|
| Div 01 Solid Waste Planning | | | | | | | | | |
| Salaries and Wages | \$1,085,700 | | | | \$434,300 | | \$162,900 | | \$488,600 |
| Contractual Services | \$400,000 | | | | \$160,000 | | \$60,000 | | \$180,000 |
| Operating Supplies | \$5,000 | | | | \$2,000 | | \$800 | | \$2,300 |
| Utilities | \$24,000 | | | | \$9,600 | | \$3,600 | | \$10,800 |
| General and Administrative | \$675,700 | | | | \$270,300 | | \$101,400 | | \$304,100 |
| Maintenance Services | \$15,900 | | | | \$6,400 | | \$2,400 | | \$7,200 |
| Total Planning | \$2,206,300 | | | | \$882,600 | | \$331,000 | | \$993,000 |
| | | | Div 02 Waste R | eduction & Educ | ation | | | | |
| Salaries and Wages | \$137,800 | \$41,300 | \$89,600 | \$6,900 | | | | | |
| Contractual Services | \$62,800 | \$18,900 | \$40,800 | \$3,100 | | | | | |
| General and Administrative | \$145,400 | | | | | | \$145,400 | | |
| Total Waste Reduction | \$346,000 | \$60,200 | \$130,400 | \$10,000 | | | \$145,400 | | |
| | | Div 04 P | rocessing (former | ly part Processin | g and Disposal) | | | | |
| Contractual Services | | | | | | | | | |
| Del Norte Related | \$6,045,000 | \$604,400 | | \$604,500 | \$1,209,000 | | | \$906,800 | \$2,720,300 |
| All Other | \$703,000 | \$70,200 | | \$70,300 | \$140,600 | | | \$105,500 | \$316,400 |

| DESCRIPTION | TOTAL | RESIDENTIAL | COMMERCIAL | INDUSTRIAL | DISPOSAL | BILLING | ADMIN | OUTSIDE CITY | DEL NORTE |
|------------------------------|--------------|-------------|-------------|--------------------|-------------|-----------|-----------|--------------|-------------|
| Operating Supplies | \$2,100 | \$300 | | \$200 | \$400 | | | \$300 | \$900 |
| Utilities | \$6,663,100 | \$666,300 | | \$666,300 | \$1,332,600 | | | \$999,500 | \$2,998,400 |
| General and Administrative | \$819,300 | \$81,900 | | \$81,900 | \$163,900 | | | \$122,900 | \$368,700 |
| Total Processing | \$14,232,500 | \$1,423,100 | | \$1,423,200 | \$2,846,500 | | | \$2,135,000 | \$6,404,700 |
| | | | Div 07 Resi | idential Collectio | n | | | | |
| Salaries and Wages | \$1,195,700 | \$1,135,900 | \$59,800 | | | | | | |
| Contractual Services | \$65,000 | \$61,700 | \$3,300 | | | | | | |
| Operating Supplies | \$142,900 | \$135,800 | \$7,100 | | | | | | |
| General and Administrative | \$269,400 | | | | | | \$269,400 | | |
| Customer Billing Charges | \$341,900 | | | | | \$341,900 | | | |
| Maintenance Services | \$1,553,700 | \$1,476,000 | \$77,700 | | | | | | |
| Total Residential Collection | \$3,568,600 | \$2,809,400 | \$147,900 | | | \$341,900 | \$269,400 | | |
| | | | Div 08 Com | mercial Collection | on | | | | |
| Salaries and Wages | \$1,514,800 | | \$1,514,800 | | | | | | |
| Contractual Services | \$51,000 | | \$51,000 | | | | | | |
| Operating Supplies | \$62,600 | | \$62,600 | | | | | | |
| General and Administrative | \$183,700 | | \$183,700 | | | | | | |
| Customer Billing Charges | \$106,800 | | | | | \$106,800 | | | |

| DESCRIPTION | TOTAL | RESIDENTIAL | COMMERCIAL | INDUSTRIAL | DISPOSAL | BILLING | ADMIN | OUTSIDE CITY | DEL NORTE |
|-----------------------------|-------------|-------------|-------------|--------------------|----------|-----------|----------|--------------|-----------|
| Maintenance Services | \$1,042,700 | \$0 | \$1,042,700 | | | | | | |
| Total Commercial Collection | \$2,961,600 | \$0 | \$2,854,800 | \$0 | \$0 | \$106,800 | | | |
| | | | Div 09 Ind | ustrial Collection | | | | | |
| Salaries and Wages | \$464,700 | | | \$464,700 | | | | | |
| Contractual Services | \$13,000 | | | \$13,000 | | | | | |
| Operating Supplies | \$22,800 | | | \$22,800 | | | | | |
| General and Administrative | \$126,600 | | | \$63,300 | | | \$63,300 | | |
| Customer Billing Charges | \$112,400 | | | \$0 | | \$112,400 | | | |
| Maintenance Services | \$324,200 | | | \$324,200 | | | | | |
| Total Industrial Collection | \$1,063,700 | | | \$888,000 | | \$112,400 | \$63,300 | | |
| | | | Div 10 Ins | pection Services | | | | | |
| Salaries and Wages | \$632,800 | \$31,700 | \$411,400 | | | | \$0 | | \$189,900 |
| Operating Supplies | \$7,700 | \$400 | \$5,000 | | | | \$0 | | \$2,300 |
| General and Administrative | \$84,300 | | | | | | \$84,300 | | \$0 |
| Maintenance Services | \$17,200 | \$800 | \$11,200 | | | | \$0 | | \$5,200 |
| Total Inspection Services | \$742,000 | \$32,900 | \$427,600 | | | | \$84,300 | | \$197,400 |

| DESCRIPTION | TOTAL | RESIDENTIAL | COMMERCIAL | INDUSTRIAL | DISPOSAL | BILLING | ADMIN | OUTSIDE CITY | DEL NORTE |
|-----------------------------|--------------|-------------|---------------------|-------------------|-----------------|-----------|-------------|--------------|-------------|
| | | | Div 11 Cont | ainer Maintenand | ce | | | | |
| Salaries and Wages | \$413,100 | \$136,300 | \$268,500 | \$8,300 | | | | | |
| Operating Supplies | \$56,700 | \$18,700 | \$36,900 | \$1,100 | | | | | |
| General and Administrative | \$64,300 | \$21,200 | \$41,800 | \$1,300 | | | | | |
| Maintenance Services | \$18,300 | \$6,000 | \$11,900 | \$400 | | | | | |
| Total Container Maintenance | \$552,400 | \$182,200 | \$359,100 | \$11,100 | | | | | |
| | | Div 12 I | lauling (formerly բ | part of Processin | g and Disposal) | | | | |
| Salaries and Wages | \$1,093,300 | \$0 | \$0 | \$0 | \$656,000 | \$0 | \$0 | \$109,300 | \$328,000 |
| Contractual Services | \$330,000 | \$0 | \$0 | \$0 | \$198,000 | \$0 | \$0 | \$33,000 | \$99,000 |
| Maintenance Services | \$1,655,700 | \$0 | \$0 | \$0 | \$993,400 | \$0 | \$0 | \$165,600 | \$496,700 |
| Total Hauling | \$3,079,000 | \$ <i>0</i> | \$0 | \$0 | \$1,847,400 | \$0 | \$0 | \$307,900 | \$923,700 |
| | | Div 45 | Public Information | and Public Outr | each Programs | | | | |
| Salaries and Wages | \$132,500 | \$0 | \$0 | \$0 | \$0 | \$0 | \$132,500 | | |
| Contractual Services | \$29,100 | \$0 | \$0 | \$0 | \$0 | \$0 | \$29,100 | | |
| General and Administrative | \$25,300 | \$0 | \$0 | \$0 | \$0 | \$0 | \$25,300 | | |
| Total :Public Information | \$186,900 | <i>\$0</i> | \$O | \$0 | \$0 | \$0 | \$186,900 | | |
| Total O&M Expense | \$28,939,100 | \$4,507,800 | \$3,919,800 | \$2,332,300 | \$5,576,500 | \$561,100 | \$1,080,400 | \$2,442,900 | \$8,518,700 |

| DESCRIPTION | TOTAL | RESIDENTIAL | COMMERCIAL | INDUSTRIAL | DISPOSAL | BILLING | ADMIN | OUTSIDE CITY | DEL NORTE |
|---|---------------|-------------|-------------|---------------|-------------|-----------|------------|---------------|---------------|
| Plus Required Transfers | \$842,600 | \$42,100 | \$337,000 | \$21,100 | | | | | \$442,400 |
| Less Other Revenues - Process & Disposal | (\$565,000) | | | | (\$565,000) | | | | |
| Less Other Revenues - Residential | (\$350,000) | (\$350,000) | | | | | | | |
| Less Other Revenues - Commercial | (\$10,000) | | (\$10,000) | | | | | | |
| Less Other Revenues - Industrial | (\$271,200) | | | (\$271,200) | | | | | |
| Less Other Revenues - Tipping Fees | (\$4,620,000) | | | (\$800,000) | | | | (\$2,442,900) | (\$1,377,100) |
| Less Other Revenues - Other | (\$1,798,800) | (\$391,900) | (\$45,000) | (\$1,272,000) | | | (\$89,900) | | |
| Less Change in Available Funds | (\$641,900) | (\$446,300) | (\$195,600) | | | | | | |
| Net O&M | \$21,524,800 | \$3,361,700 | \$4,006,200 | \$10,200 | \$5,011,500 | \$561,100 | \$990,500 | \$0 | \$7,584,000 |

Table 45 Allocation of Net Capital Costs to Functional Cost Components

| DESCRIPTION | TOTAL | RESIDENTIAL | COMMERCIAL | INDUSTRIAL | DISPOSAL | BILLING | ADMIN | OUTSIDE CITY | DEL NORTE |
|---|--------------|-------------|-------------|-----------------|-------------|---------|----------|--------------|--------------|
| Collection | \$1,830,000 | \$640,500 | \$823,500 | \$366,000 | | | | | |
| Processing and Disposal | \$18,195,800 | | | | \$5,458,700 | | | | \$12,737,100 |
| General Plant | \$201,000 | | | | \$60,300 | | | | \$140,700 |
| Total Plant Investment | \$20,226,800 | \$640,500 | \$823,500 | \$366,000 | \$5,519,000 | | | | \$12,877,800 |
| | | | Capital C | ost Allocations | | | | | |
| Debt Service | | | | | | | | | |
| 2005 Bonds | \$2,581,500 | \$258,100 | \$2,194,300 | | | | | | \$129,100 |
| Zions Bank - Del Norte Improvements | \$48,300 | | | | | | | | \$48,300 |
| Zions Bank - Del Norte Land Acquisition | \$155,600 | | | | | | | | \$155,600 |
| Upton & Oliver Funding Corp (Lease) | \$422,900 | \$422,900 | | | | | | | |
| 2009 Water Loan | \$1,194,400 | \$298,700 | \$716,600 | \$119,400 | | | | | \$59,700 |
| DNF Parcel per A-5586 | \$50,000 | | | | | | \$50,000 | | |
| Routine Capital Outlay | \$505,500 | \$16,100 | \$20,600 | \$9,100 | \$137,900 | \$0 | \$0 | \$0 | \$321,800 |
| Plus Transfers to Other Funds | \$1,830,000 | \$58,000 | \$74,500 | \$33,100 | \$499,300 | \$0 | \$0 | \$0 | \$1,165,100 |
| Less Interest Income | (\$129,200) | (\$4,000) | (\$5,300) | (\$2,300) | (\$35,300) | \$0 | \$0 | \$0 | (\$82,300) |
| Net Capital Costs | \$6,659,000 | \$1,049,800 | \$3,000,700 | \$159,300 | \$601,900 | \$0 | \$50,000 | \$0 | \$1,797,300 |

Units of Service

The total cost responsibility of each class of service may be established by developing unit costs of service for each cost function and assigning those costs to the customer classes based on the respective service requirements of each. To properly recognize the cost of service, each customer class is allocated its share of units, pick-up, and tonnage costs. The number of units of service required by each customer class provides a means for the proportionate distribution of costs previously allocated to respective cost categories. As part of the current study, the City requested that Black & Veatch incorporate free pickup service for residential and a limited number of commercial customers. Specifically, these customers would receive up to 2 free pickups per year – limited to bulky items such as Christmas trees. As a result, the units and tonnage in Table 46 reflects this request. Finally, as part of the review of ER activities, staff noted that there are a number of residential pickups that occur as part of the commercial areas. Consequently, these containers have been moved into the residential classification. Summarized in Table 45 are the estimated units of service for the various customer classes.

Table 46 Units of Service for TY 12/13

| CUSTOMER CLASS | PICKUP FREQ. OR NO. OF PICKUPS | NO. OF CONTAINERS (CONTAINERS) | NO. OF BILLS (BILLS) | TONNAGE (TONS) |
|----------------------|--------------------------------------|--------------------------------------|-------------------------|-------------------|
| Single Unit | | 100,731 | 402,924 | 116,639 |
| Second Unit | | 2,412 | 9,648 | 2,793 |
| Third Unit | | 540 | 2,160 | 625 |
| Multi Unit | | 5,568 | 22,272 | 6,447 |
| 65 Gal Cont. | | 5,475 | 21,900 | 6,340 |
| Extra Container | | 9,378 | 37,512 | 10,859 |
| 95 Gal Cont. | 1 Auto | 840 | 3,360 | 973 |
| | 2 Auto | 141 | 564 | 163 |
| | 3 Auto | 36 | 144 | 42 |
| | 4 Auto | 21 | 84 | 24 |
| | 5 Auto | 3 | 12 | 3 |
| 95 Gal Recycle | 1 Auto | 18 | 72 | 21 |
| 95 Gal Cont. | 2 Auto | 3 | 12 | 3 |
| 105 Gal Cont. | 5 Auto x2 | 6 | 24 | 7 |
| Subtotal Residential | | 125,172 | 500,688 | 144,940 |
| 2 Cu. Yards | x1 | 1,923 | 7,692 | 26,475 |
| | x2 | 1,221 | 4,884 | 16,810 |
| | x 3 | 474 | 1,896 | 6,526 |

| CUSTOMER CLASS | PICKUP FREQ. OR NO. OF PICKUPS | NO. OF CONTAINERS (CONTAINERS) | NO. OF BILLS (BILLS) | TONNAGE (TONS) |
|----------------------------|--------------------------------------|--------------------------------------|-------------------------|-------------------|
| | x4 | 123 | 492 | 1,693 |
| | x5 | 93 | 372 | 1,280 |
| | x6 | 39 | 156 | 537 |
| 4 Cu. Yards | x1 | 1,311 | 5,244 | 18,050 |
| | x2 | 1,608 | 6,432 | 22,139 |
| | х3 | 1,158 | 4,632 | 15,943 |
| | x4 | 369 | 1,476 | 5,080 |
| | x5 | 222 | 888 | 3,056 |
| | х6 | 270 | 1,080 | 3,717 |
| 2 Cu. Yards Compactor | x1 | 1 | 12 | 19 |
| | x2 | 2 | 24 | 39 |
| 2 Cu. Yards Shared | x1 | 4 | 48 | 78 |
| | x2 | 25 | 300 | 485 |
| | х3 | 11 | 132 | 213 |
| | x4 | 78 | 936 | 1,513 |
| 4 Cu. Yards Shared | x1 | 4 | 48 | 78 |
| | x2 | 26 | 312 | 504 |
| | х3 | 21 | 252 | 407 |
| | x4 | 5 | 60 | 97 |
| | х6 | 4 | 48 | 78 |
| 4 Cu. Yards Compactor | x1 | 3 | 36 | 58 |
| | x2 | 1 | 12 | 19 |
| | х3 | 1 | 12 | 19 |
| | х6 | 1 | 12 | 19 |
| 2 Cu. Yards Recycle Shared | x1 | 2 | 24 | 14 |
| 4 Cu. Yards Recycle Shared | x1 | | 0 | 0 |
| | x2 | 5 | 60 | 36 |
| 2 Cu. Yards Recycle | x1 | 167 | 2,004 | 1,198 |
| | x2 | 52 | 624 | 373 |

| CUSTOMER CLASS | PICKUP FREQ. OR NO. OF PICKUPS | NO. OF CONTAINERS (CONTAINERS) | NO. OF BILLS (BILLS) | TONNAGE (TONS) |
|--------------------------------------|--------------------------------------|--------------------------------------|-------------------------|-------------------|
| | х3 | 16 | 192 | 115 |
| | x4 | 2 | 24 | 14 |
| | x6 | 1 | 12 | 7 |
| 4 Cu. Yards Recycle | x1 | 94 | 1,128 | 674 |
| | x2 | 64 | 768 | 459 |
| | х3 | 59 | 708 | 423 |
| | x4 | 6 | 72 | 43 |
| | x5 | 11 | 132 | 79 |
| | х6 | 3 | 36 | 22 |
| 2 Cu. Yards Recycle Compactor | x1 | 1 | 12 | 7 |
| 4 Cu. Yards Recycle Compactor | x1 | 1 | 12 | 7 |
| Subtotal Commercial | | 9,482 | 43,296 | 128,406 |
| Total Residential & Commercial Units | | 134,654 | 543,984 | 273,346 |
| 13.4 Cu. Yards Recycle & GW | 130 | 4 | 48 | 20 |
| 30 Cu. Yards Compactor | 769 | 19 | 228 | 6,275 |
| 30 Cu. Yards Compactor Rec & GW | 19 | 1 | 12 | 44 |
| 30 Cu. Yards | 3,369 | 63 | 756 | 6,275 |
| 30 Cu. Yards Rec & GW | 103 | 4 | 48 | 44 |
| 13.4 Cu. Yards | 1,436 | 18 | 216 | 2,803 |
| 10 Cu. Yards | 33 | 1 | 12 | 2,092 |
| 40 Cu. Yards Compactor | 1,118 | 22 | 264 | 8,367 |
| 40 Cu. Yards Compactor Recycle & GW | 12 | 2 | 24 | 58 |
| Transfer Trailer | 885 | 3 | 36 | 16,063 |
| Subtotal Industrial | | 137 | 1,644 | 42,040 |
| Total Units of Service | | 134,791 | 545,628 | 315,386 |

Cost of Service Allocations

Costs of service are allocated to the customer classes by application of unit costs of service to respective service requirements. Unit costs of service are based upon the total costs previously allocated to functional components and the total number of applicable units of service. Dividing the costs allocated to functional cost components by the respective total units of service requirements develops unit costs of operation and maintenance expense, and net capital costs.

Unit Costs of Service

Table 47 presents total Test Year O&M expense and net capital costs allocated to functional cost component as taken from Tables 44 and 45. As noted earlier, there are some commercial services provided to customers that are located within the residential service area. While these customers have been moved into the residential class, recognition of the additional costs to serve these customers is noted. Based on discussions with City staff, the cost allocations recognize that accessing these properties is more difficult and special routes are set up to handle these accounts. The additional costs for these customers are noted under the Residential/Commercial column.

Distribution of Costs of Service to Customer Classes

The customer class responsibility for service is obtained by applying the unit costs of service to the number of units for which the customer class is responsible. This process is illustrated in Table 48, in which the unit costs of service are applied to the customer class units of service.

Table 47 Unit Costs of Service

| DESCRIPTION | TOTAL | RESIDENTIAL | RESIDENTIAL / COMMERCIAL | COMMERCIAL | INDUSTRIAL | DISPOSAL | BILLING | ADMIN | OUTSIDE CITY | DEL NORTE |
|---|--------------|-------------|-----------------------------|-------------|------------|-------------|------------|-------------|--------------|-------------|
| Net Operating Expense | \$21,524,800 | \$3,361,300 | \$147,900 | \$3,858,300 | \$10,200 | \$5,011,500 | \$561,100 | \$990,500 | \$0 | \$7,584,000 |
| Capital Costs | \$6,659,000 | \$1,049,800 | | \$3,000,700 | \$159,300 | \$601,900 | \$0 | \$50,000 | \$0 | \$1,797,300 |
| Total Cost of Service | \$28,183,800 | \$4,411,100 | \$147,900 | \$7,006,900 | \$169,500 | \$5,613,400 | \$561,100 | \$1,040,500 | \$0 | \$9,381,300 |
| Total Units of Service | | 125,172 | 1,068 | 9,482 | 7,874 | 315,386 | 545,628 | 45,469 | 125,153 | 315,386 |
| Units of Measure | | containers | containers | containers | pickups | tonnage | Eqv. Bills | containers | tonnage | tonnage |
| Total Unit Cost of Service - \$/unit | | \$35.24 | \$138.48 | \$738.97 | \$21.53 | \$17.80 | \$1.03 | \$22.88 | \$0.00 | \$29.75 |

Table 48 Allocation of COS to Customer Classes

| DESCRIPTION | TOTAL | RESIDENTIAL | RESIDENTIAL / COMMERICAL | COMMERCIAL | INDUSTRIAL | DISPOSAL | BILLING | ADMIN | OUTSIDE CITY | DEL NORTE |
|----------------------|--------------|-------------|-----------------------------|------------|------------|-------------|------------|------------|--------------|-------------|
| Number of Units | | | | | | | | | | |
| Unit Cost of Service | | \$35.24 | \$138.48 | \$723.37 | \$21.53 | \$17.80 | \$1.03 | \$22.88 | \$0.00 | \$29.75 |
| Units of Measure | | containers | containers | containers | pickups | tonnage | Eqv. Bills | containers | tonnage | tonnage |
| | | | | Resider | ntial | | | | | |
| Single Unit | | | | | | | | | | |
| Units | | 100,731 | | | | 116,639 | 402,924 | 33,577 | | 116,639 |
| Costs | \$10,278,800 | \$3,549,900 | | | | \$2,076,000 | \$414,700 | \$768,800 | | \$3,469,400 |
| Second Unit | | | | | | | | | | |
| Units | | 2,412 | | | | 2,793 | 9,648 | 804 | | 2,793 |
| Costs | \$246,100 | \$85,000 | | | | \$49,700 | \$9,900 | \$18,400 | | \$83,100 |
| Third Unit | | | | | | | | | | |
| Units | | 540 | | | | 625 | 2,160 | 180 | | 625 |
| Costs | \$55,000 | \$19,000 | | | | \$11,100 | \$2,200 | \$4,100 | | \$18,600 |
| Multi Unit | | | | | | | | | | |
| Units | | 5,568 | | | | 6,447 | 22,272 | 1,856 | | 6,447 |
| Costs | \$568,200 | \$196,200 | | | | \$114,800 | \$22,900 | \$42,500 | | \$191,800 |

| DESCRIPTION | TOTAL | RESIDENTIAL | RESIDENTIAL / COMMERICAL | COMMERCIAL | INDUSTRIAL | DISPOSAL | BILLING | ADMIN | OUTSIDE CITY | DEL NORTE |
|----------------------------|-----------|-------------|-----------------------------|------------|------------|-----------|----------|----------|--------------|-----------|
| 65 Gal Container | | | | | | | | | | |
| Units | | 5,475 | | | | 6,340 | 21,900 | 1,825 | | 6,340 |
| Costs | \$558,600 | \$192,900 | | | | \$112,800 | \$22,500 | \$41,800 | | \$188,600 |
| Extra Container | | | | | | | | | | |
| Units | | 9,378 | | | | 10,859 | 37,512 | 3,126 | | 10,859 |
| Costs | \$956,900 | \$330,500 | | | | \$193,300 | \$38,600 | \$71,500 | | \$323,000 |
| 95 Gal Container | | | | | | | | | | |
| Units | | 1,041 | 1,041 | | | 1,205 | 4,164 | 347 | | 1,205 |
| Costs | \$250,500 | \$36,700 | \$144,200 | | | \$21,500 | \$4,300 | \$7,900 | | \$35,900 |
| 95 Gal Recycle | | | | | | | | | | |
| Units | | 18 | 18 | | | 21 | 72 | 6 | | 21 |
| Costs | \$4,300 | \$600 | \$2,500 | | | \$400 | \$100 | \$100 | | \$600 |
| 95 Gal Container 2 Auto | | | | | | | | | | |
| Units | | 3 | 3 | | | 3 | 12 | 1 | | 3 |
| Costs | \$700 | \$100 | \$400 | | | \$100 | \$0 | \$0 | | \$100 |

| DESCRIPTION | TOTAL | RESIDENTIAL | RESIDENTIAL / COMMERICAL | COMMERCIAL | INDUSTRIAL | DISPOSAL | BILLING | ADMIN | OUTSIDE CITY | DEL NORTE |
|--------------------------------|-------------|-------------|-----------------------------|-------------|------------|-------------|----------|----------|--------------|-------------|
| 105 Gal Container 5 Auto x2 | | | | | | | | | | |
| Units | | 6 | 6 | | | 7 | 24 | 2 | | 7 |
| Costs | \$1,300 | \$200 | \$800 | | | \$100 | \$0 | \$0 | | \$200 |
| | | | | Comme | rcial | | | | | |
| 2 Cubic Yards | | | | | | | | | | |
| Units | | | | 3,873 | | 53,323 | 15,492 | 1,291 | | 53,323 |
| Costs | \$5,382,200 | | | \$2,801,700 | | \$949,100 | \$15,900 | \$29,500 | | \$1,586,000 |
| 4 Cubic Yards | | | | | | | | | | |
| Units | | | | 4,938 | | 67,985 | 19,752 | 1,646 | | 67,985 |
| Costs | \$6,862,200 | | | \$3,572,000 | | \$1,210,000 | \$20,300 | \$37,700 | | \$2,022,200 |
| 2 Cubic Yards Compactor | | | | | | | | | | |
| Units | | | | 3 | | 58 | 36 | 3 | | 58 |
| Costs | \$5,000 | | | \$2,200 | | \$1,000 | \$0 | \$100 | | \$1,700 |
| 2 Cubic Yards Shared | | | | | | | | | | |
| Units | | | | 118 | | 2,288 | 1,416 | 118 | | 2,288 |
| Costs | \$198,400 | | | \$85,400 | | \$40,700 | \$1,500 | \$2,700 | | \$68,100 |

| DESCRIPTION | TOTAL | RESIDENTIAL | RESIDENTIAL / COMMERICAL | COMMERCIAL | INDUSTRIAL | DISPOSAL | BILLING | ADMIN | OUTSIDE CITY | DEL NORTE |
|----------------------------------|-----------|-------------|-----------------------------|------------|------------|----------|---------|---------|--------------|-----------|
| 4 Cubic Yards Shared | | | | | | | | | | |
| Units | | | | 60 | | 1,163 | 720 | 60 | | 1,163 |
| Costs | \$100,800 | | | \$43,400 | | \$20,700 | \$700 | \$1,400 | | \$34,600 |
| 4 Cubic Yards Compactor | | | | | | | | | | |
| Units | | | | 6 | | 116 | 72 | 6 | | 116 |
| Costs | \$10,100 | | | \$4,300 | | \$2,100 | \$100 | \$100 | | \$3,500 |
| 2 Cubic Yards Recycled Shared | | | | | | | | | | |
| Units | | | | 2 | | 14 | 24 | 2 | | 14 |
| Costs | \$2,100 | | | \$1,400 | | \$300 | \$0 | \$0 | | \$400 |
| 4 Cubic Yards Recycled Shared | | | | | | | | | | |
| Units | | | | 5 | | 36 | 60 | 5 | | 36 |
| Costs | \$5,500 | | | \$3,600 | | \$600 | \$100 | \$100 | | \$1,100 |
| 2 Cubic Yards Recycled | | | | | | | | | | |
| Units | | | | 238 | | 1,708 | 2,856 | 238 | | 1,708 |
| Costs | \$261,700 | | | \$172,200 | | \$30,400 | \$2,900 | \$5,400 | | \$50,800 |

| DESCRIPTION | TOTAL | RESIDENTIAL | RESIDENTIAL / COMMERICAL | COMMERCIAL | INDUSTRIAL | DISPOSAL | BILLING | ADMIN | OUTSIDE CITY | DEL NORTE |
|--|-----------|-------------|-----------------------------|------------|------------|-----------|---------|---------|--------------|-----------|
| 4 Cubic Yards Recycled | | | | | | | | | | |
| Units | | | | 237 | | 1,700 | 2,844 | 237 | | 1,700 |
| Costs | \$260,600 | | | \$171,400 | | \$30,300 | \$2,900 | \$5,400 | | \$50,600 |
| 2 Cubic Yards Recycled Compactor | | | | | | | | | | |
| Units | | | | 1 | | 7 | 12 | 1 | | 7 |
| Costs | \$1,000 | | | \$700 | | \$100 | \$0 | \$0 | | \$200 |
| 4 Cubic Yards Recycled Compactor | | | | | | | | | | |
| Units | | | | 1 | | 7 | 12 | 1 | | 7 |
| Costs | \$1,000 | | | \$700 | | \$100 | \$0 | \$0 | | \$200 |
| | | | | Industi | rial | | | | | |
| 13.4 Cubic Yards Recycle & Green Waste | | | | | | | | | | |
| Units | | | | | 130 | 20 | 48 | 4 | | 20 |
| Costs | \$3,800 | | | | \$2,800 | \$300 | \$0 | \$100 | | \$600 |
| 30 Cubic Yards Compactor | | | | | | | | | | |
| Units | | | | | 769 | 6,275 | 228 | 19 | | 6,275 |
| Costs | \$315,600 | | | | \$16,600 | \$111,700 | \$200 | \$400 | | \$186,700 |

| DESCRIPTION | TOTAL | RESIDENTIAL | RESIDENTIAL / COMMERICAL | COMMERCIAL | INDUSTRIAL | DISPOSAL | BILLING | ADMIN | OUTSIDE CITY | DEL NORTE |
|---|-----------|-------------|-----------------------------|------------|------------|-----------|---------|---------|--------------|-----------|
| 30 Cubic Yards Compactor Recycle & GW | | | | | | | | | | |
| Units | | | | | 19 | 44 | 12 | 1 | | 44 |
| Costs | \$2,500 | | | | \$400 | \$800 | \$0 | \$0 | | \$1,300 |
| 30 Cubic Yards | | | | | | | | | | |
| Units | | | | | 3,369 | 6,275 | 756 | 63 | | 6,275 |
| Costs | \$373,100 | | | | \$72,500 | \$111,700 | \$800 | \$1,400 | | \$186,700 |
| 30 Cubic Yards Recycle & GW | | | | | | | | | | |
| Units | | | | | 103 | 44 | 48 | 4 | | 44 |
| Costs | \$4,400 | | | | \$2,200 | \$800 | \$0 | \$100 | | \$1,300 |
| 13.4 Cubic Yards | | | | | | | | | | |
| Units | | | | | 1,436 | 2,803 | 216 | 18 | | 2,803 |
| Costs | \$164,700 | | | | \$30,800 | \$49,900 | \$200 | \$400 | | \$83,400 |
| 10 Cubic Yards | | | | | | | | | | |
| Units | | | | | 33 | 2,092 | 12 | 1 | | 2,092 |
| Costs | \$100,100 | | | | \$700 | \$37,200 | \$0 | \$0 | | \$62,200 |

| DESCRIPTION | TOTAL | RESIDENTIAL | RESIDENTIAL / COMMERICAL | COMMERCIAL | INDUSTRIAL | DISPOSAL | BILLING | ADMIN | OUTSIDE CITY | DEL NORTE |
|--|--------------|-------------|-----------------------------|-------------|------------|-------------|-----------|-------------|--------------|-------------|
| 40 Cubic Yards Compactor | | | | | | | | | | |
| Units | | | | | 1,118 | 8,367 | 264 | 22 | | 8,367 |
| Costs | \$422,700 | | | | \$24,100 | \$148,900 | \$300 | \$500 | | \$248,900 |
| 40 Cubic Yards Compactor Recycled & GW | | | | | | | | | | |
| Units | | | | | 12 | 58 | 24 | 2 | | 58 |
| Costs | \$3,000 | | | | \$300 | \$1,000 | \$0 | \$0 | | \$1,700 |
| Transfer Trailer | | | | | | | | | | |
| Units | | | | | 885 | 16,063 | 36 | 3 | | 16,063 |
| Costs | \$782,900 | | | | \$19,100 | \$285,900 | \$0 | \$100 | | \$477,800 |
| Total Cost of Service | \$28,183,800 | \$4,411,100 | \$147,900 | \$6,859,000 | \$169,500 | \$5,613,400 | \$561,100 | \$1,040,500 | \$0 | \$9,381,300 |

Adequacy of Existing Rates to Meet Costs of Service

Presented in Table 49 is a comparison of the allocated cost of service and revenue under existing rates for the system in total. The last column indicates the approximate adjustment rate levels necessary to recover 100 percent of the allocated costs of service.

Table 49 Comparison of Allocated COS with Revenues under Existing Rates

| CUSTOMER CLASS | ALLOCATED COST OF SERVICE | REVENUE UNDER EXISTING RATES | INDICATED REVENUE INCREASE |
|----------------|------------------------------|------------------------------------|----------------------------------|
| Residential | \$12,920,300 | \$12,621,700 | 2.4% |
| Commercial | \$13,090,500 | \$12,873,000 | 1.7% |
| Industrial | \$2,172,800 | \$2,136,500 | 1.7% |
| Total System | \$28,183,600 | \$27,631,200 | 2.0% |

PROPOSED RATE ADJUSTMENTS

The initial consideration in the derivation of the rate schedules for utility service is the establishment of equitable charges to the customers commensurate with the cost of providing that service. While the cost of service allocations to customer classes should not be construed as literal or exact determinations, they offer a guide to the necessity for, and the extent of, rate adjustments. Practical considerations sometimes modify rate adjustments by taking into account additional factors such as the extent of change from previous rate levels, existing contracts, and past local policies and practices.

Existing Rates

A summary of existing solid waste rates was presented earlier in Table 36. The existing rates consist of a unit's charge, which varies by customer class, a pick-up charge and a tonnage charge for each customer class applicable.

Proposed Rates

The costs of service analysis described in preceding sections of this report provide a basis for the design of rates. The rate schedule shown in Table 50 is effective August 2012 and takes into consideration City policies. The proposed rates effective January 2013 are summarized in Table 51.

Table 50 Proposed Rates for TY 12/13 (Effective August 2012)

| ODE | CUSTOMER CLASS | PICKUP FREQ. | RATE | CODE | CUSTOMER CLASS | PICKUP FREQ. | RATE |
|------|--------------------------|-----------------|------------|-----------------|-------------------------------|-----------------|----------|
| | | | Residentia | l (\$/Unit/Mont | th) | | |
| T01 | Single Unit | | \$29.86 | | 95 Gal Cont. | 1 Auto | \$41.87 |
| T022 | Second Unit | | \$26.88 | | | 2 Auto | \$73.24 |
| T023 | Third Unit | | \$25.39 | | | 3 Auto | \$94.14 |
| T04 | Multi Unit | | \$23.90 | | | 4 Auto | \$115.05 |
| T60 | 65 Gal Cont. | | \$23.90 | | | 5 Auto | \$135.96 |
| EC | Extra Container | | \$10.96 | | 95 Gal Recycle | 1 Auto | \$20.97 |
| | | | | | 95 Gal Cont. | 2 Auto | \$51.73 |
| | | | | | 105 Gal Cont. | 5 Auto x2 | \$237.88 |
| | | | Commercia | al (\$/Unit/Mon | th) | | |
| D011 | 2 Cu. Yards | x1 | \$127.97 | RS11 | 2 Cu. Yards Recycle Shared | x1 | \$31.99 |
| D012 | | x2 | \$223.95 | RS12 | | x2 | \$55.98 |
| D013 | | х3 | \$287.92 | RS13 | | х3 | \$71.98 |
| D014 | | x4 | \$351.90 | RS14 | | x4 | \$87.97 |
| D015 | | x5 | \$415.90 | RS15 | | x5 | \$103.97 |
| D016 | | x6 | \$479.88 | RS16 | | x6 | \$119.96 |
| D021 | 4 Cu. Yards | x1 | \$222.60 | RS21 | 4 Cu. Yards Recycle Shared | x1 | \$55.65 |
| D022 | | x2 | \$389.55 | RS22 | | x2 | \$97.38 |
| D023 | | х3 | \$500.84 | RS23 | | х3 | \$125.22 |
| D024 | | x4 | \$612.14 | RS24 | | x4 | \$153.04 |
| D025 | | x5 | \$723.44 | RS25 | | x5 | \$180.87 |
| D026 | | x6 | \$834.74 | RS26 | | x6 | \$208.68 |
| D101 | 2 Cu. Yards Compactor | x1 | \$274.22 | R011 | 2 Cu. Yards Recycle | x1 | \$63.98 |
| D102 | | x2 | \$479.88 | R012 | | x2 | \$111.97 |
| D103 | | х3 | \$616.98 | R013 | | х3 | \$143.98 |
| D104 | | x4 | \$754.09 | R014 | | x4 | \$175.96 |
| D105 | | x5 | \$891.20 | R015 | | x5 | \$207.95 |
| D106 | | x6 | \$1,028.30 | R016 | | x6 | \$239.95 |

| ODE | CUSTOMER CLASS | PICKUP FREQ. | RATE | CODE | CUSTOMER CLASS | PICKUP FREQ. | RATE |
|------|--------------------------|-----------------|------------|------|-------------------------------------|-----------------|----------|
| D111 | 2 Cu. Yards Shared | x1 | \$63.98 | R021 | 4 Cu. Yards Recycle | x1 | \$111.29 |
| D112 | | x2 | \$111.97 | R022 | | x2 | \$194.78 |
| D113 | | x3 | \$143.98 | R023 | | х3 | \$250.43 |
| D114 | | x4 | \$175.96 | R024 | | x4 | \$306.07 |
| D115 | | x5 | \$207.95 | R025 | | x5 | \$361.72 |
| D116 | | x6 | \$239.95 | R026 | | x6 | \$417.37 |
| D121 | 4 Cu. Yards Shared | x 1 | \$111.29 | R111 | 2 Cu. Yards Recycle Compactor | x 1 | \$137.11 |
| D122 | | x2 | \$194.78 | R112 | | x2 | \$239.95 |
| D123 | | x3 | \$250.43 | R113 | | х3 | \$308.49 |
| D124 | | x4 | \$306.07 | R114 | | x4 | \$377.05 |
| D125 | | x5 | \$361.72 | R115 | | x5 | \$445.60 |
| D126 | | x6 | \$417.37 | R116 | | x6 | \$514.15 |
| D201 | 4 Cu. Yards Compactor | x1 | \$448.43 | R221 | 4 Cu. Yards Recycle Compactor | x1 | \$224.21 |
| D202 | | x2 | \$784.74 | R222 | | x2 | \$392.37 |
| D203 | | x 3 | \$1,008.95 | R223 | | x 3 | \$504.48 |
| D204 | | x4 | \$1,233.16 | R224 | | x4 | \$616.58 |
| D205 | | x5 | \$1,457.37 | R225 | | x5 | \$728.41 |
| D206 | | х6 | \$1,681.58 | R226 | | х6 | \$840.80 |

| ODE | CUSTOMER CLASS | PICKUP FREQ. | RATE | CODE | CUSTOMER CLASS | PICKUP FREQ. | RATE | | | |
|-----|---|-----------------|----------|------|---------------------------------------|-----------------|----------|--|--|--|
| | Industrial \$/Pickup) | | | | | | | | | |
| D05 | 13.4 Cu. Yards Recycle & GW | | \$75.79 | D09 | 13.4 Cu. Yards | | \$151.58 | | | |
| D07 | 30 Cu. Yards Compactor | | \$224.76 | D10 | 10 Cu. Yards | | \$151.58 | | | |
| | 30 Cu. Yards Compactor Rec & GW | | \$112.37 | D41 | 10 Cu. Yards Recycle & GW | | \$75.79 | | | |
| | (2) 30 Cu. Yards Single Pickup | | \$381.56 | | 40 Cu. Yards Compactor | | \$277.02 | | | |
| | (2) 30 Cu. Yards Single Pickup Recycle & GW | | \$190.78 | | 40 Cu. Yards Compactor Rec & GW | | \$138.51 | | | |
| D08 | 30 Cu. Yards | | \$198.62 | | Transfer Trailer | | \$381.56 | | | |
| | 30 Cu. Yards Rec & GW | | \$99.31 | W01 | | | | | | |

Table 51 Proposed Rates (Effective January 2013)

| ODE | CUSTOMER CLASS | PICKUP FREQ. | RATE | CODE | CUSTOMER CLASS | PICKUP FREQ. | RATE | | | |
|------|-----------------------------|-----------------|-----------|-----------------|-------------------------------|-----------------|----------|--|--|--|
| | Residential (\$/Unit/Month) | | | | | | | | | |
| T01 | Single Unit | | \$30.15 | | 95 Gal Cont. | 1 Auto | \$42.29 | | | |
| T022 | Second Unit | | \$27.13 | | | 2 Auto | \$73.96 | | | |
| T023 | Third Unit | | \$25.64 | | | 3 Auto | \$95.07 | | | |
| T04 | Multi Unit | | \$24.13 | | | 4 Auto | \$116.19 | | | |
| T60 | 65 Gal Cont. | | \$24.13 | | | 5 Auto | \$137.30 | | | |
| EC | Extra Container | | \$11.07 | | 95 Gal Recycle | 1 Auto | \$21.18 | | | |
| | | | | | 95 Gal Cont. | 2 Auto | \$52.24 | | | |
| | | | | | 105 Gal Cont. | 5 Auto x2 | \$240.23 | | | |
| | | | Commercia | al (\$/Unit/Mon | th) | | | | | |
| D011 | 2 Cu. Yards | x1 | \$129.23 | RS11 | 2 Cu. Yards Recycle Shared | x1 | \$32.30 | | | |
| D012 | | x2 | \$226.16 | RS12 | | x2 | \$56.54 | | | |
| D013 | | х3 | \$290.77 | RS13 | | x3 | \$72.70 | | | |
| D014 | | x4 | \$355.39 | RS14 | | x4 | \$88.84 | | | |

| ODE | CUSTOMER CLASS | PICKUP FREQ. | RATE | CODE | CUSTOMER CLASS | PICKUP FREQ. | RATE |
|------|--------------------------|-----------------|------------|------|-------------------------------------|-----------------|----------|
| D015 | | x5 | \$420.02 | RS15 | | x5 | \$105.00 |
| D016 | | x6 | \$484.63 | RS16 | | x6 | \$121.15 |
| D021 | 4 Cu. Yards | x1 | \$224.81 | RS21 | 4 Cu. Yards Recycle Shared | x1 | \$56.20 |
| D022 | | x2 | \$393.40 | RS22 | | x2 | \$98.35 |
| D023 | | х3 | \$505.80 | RS23 | | х3 | \$126.46 |
| D024 | | x4 | \$618.20 | RS24 | | x4 | \$154.55 |
| D025 | | x5 | \$730.61 | RS25 | | x5 | \$182.66 |
| D026 | | x6 | \$843.01 | RS26 | | x6 | \$210.74 |
| D101 | 2 Cu. Yards Compactor | x1 | \$276.93 | R011 | 2 Cu. Yards Recycle | x1 | \$64.62 |
| D102 | | x2 | \$484.63 | R012 | | x2 | \$113.08 |
| D103 | | x3 | \$623.09 | R013 | | x3 | \$145.40 |
| D104 | | x4 | \$761.55 | R014 | | x4 | \$177.70 |
| D105 | | x5 | \$900.03 | R015 | | x5 | \$210.01 |
| D106 | | x6 | \$1,038.48 | R016 | | x6 | \$242.32 |
| D111 | 2 Cu. Yards Shared | x1 | \$64.62 | R021 | 4 Cu. Yards Recycle | x1 | \$112.39 |
| D112 | | x2 | \$113.08 | R022 | | x2 | \$196.71 |
| D113 | | x 3 | \$145.40 | R023 | | х3 | \$252.91 |
| D114 | | x4 | \$177.70 | R024 | | x4 | \$309.10 |
| D115 | | x5 | \$210.01 | R025 | | x5 | \$365.30 |
| D116 | | x6 | \$242.32 | R026 | | x6 | \$421.50 |
| D121 | 4 Cu. Yards Shared | x1 | \$112.39 | R111 | 2 Cu. Yards Recycle Compactor | x1 | \$138.47 |
| D122 | | x2 | \$196.71 | R112 | | x2 | \$242.32 |
| D123 | | х3 | \$252.91 | R113 | | х3 | \$311.55 |
| D124 | | x4 | \$309.10 | R114 | | x4 | \$380.79 |
| D125 | | x5 | \$365.30 | R115 | | x5 | \$450.01 |
| D126 | | x6 | \$421.50 | R116 | | x6 | \$519.24 |
| D201 | 4 Cu. Yards Compactor | x1 | \$452.87 | R221 | 4 Cu. Yards Recycle Compactor | x 1 | \$226.43 |

| ODE | CUSTOMER CLASS | PICKUP FREQ. | RATE | CODE | CUSTOMER CLASS | PICKUP FREQ. | RATE |
|------|---|-----------------|------------|---------------|---------------------------------------|-----------------|----------|
| D202 | | x2 | \$792.51 | R222 | | x2 | \$396.26 |
| D203 | | x3 | \$1,018.94 | R223 | | х3 | \$509.48 |
| D204 | | x4 | \$1,245.37 | R224 | | x4 | \$622.69 |
| D205 | | x5 | \$1,471.80 | R225 | | x5 | \$735.62 |
| D206 | | x6 | \$1,698.23 | R226 | | х6 | \$849.13 |
| | | | Industri | al \$/Pickup) | | | |
| D05 | 13.4 Cu. Yards Recycle & GW | | \$76.54 | D09 | 13.4 Cu. Yards | | \$153.08 |
| D07 | 30 Cu. Yards Compactor | | \$226.98 | D10 | 10 Cu. Yards | | \$153.08 |
| | 30 Cu. Yards Compactor Rec & GW | | \$113.49 | D41 | 10 Cu. Yards Recycle & GW | | \$76.54 |
| | (2) 30 Cu. Yards Single Pickup | | \$385.34 | | 40 Cu. Yards Compactor | | \$279.77 |
| | (2) 30 Cu. Yards Single Pickup Recycle & GW | | \$192.67 | | 40 Cu. Yards Compactor Rec & GW | | \$139.88 |
| D08 | 30 Cu. Yards | | \$200.58 | | Transfer Trailer | | \$385.34 |
| | 30 Cu. Yards Rec & GW | | \$100.30 | W01 | | | |

Revenue Sufficiency

Presented in Table 52 is a comparison of Test Year allocated cost of service with revenues under the suggested water rate structure. Test year costs of service are obtained from Table 43 and the proposed rates recover essentially 100 percent of the total cost of service.

Table 52 Revenues under Proposed Rates for TY 12/13

| CUSTOMER CLASS | ALLOCATED COST OF SERVICE | REVENUE UNDER PROPOSED RATES | TOTAL PERCENT RECOVERY |
|----------------|------------------------------|---------------------------------------|---------------------------|
| Residential | \$12,920,400 | \$12,920,400 | 100.0% |
| Commercial | \$13,090,600 | \$13,089,200 | 100.0% |
| Industrial | \$2,172,800 | \$2,171,600 | 99.9% |
| Total System | \$28,183,800 | \$28,181,200 | 100.0% |